JOURNIA DENTAL ASSOCIATION

OF THE CALIFORNIA DENTAL ASSOCIATION

NOVEMBER 2012

Spina Bifida Patients Joint Morphology RAS Study



Getting all of your insurance through the most trusted source? Good call.

Protect your business: TDIC Optimum bundle

- Professional Liability
- Office Property
- Workers' Compensation

Protect your life:

- Life/Health/Disability
- Long-Term Care
- Business Overhead Expense
- Home and Auto

Protecting dentists. It's all we do.

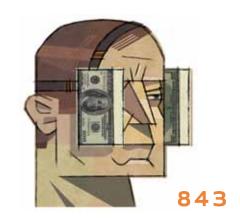
800.733.0633 tdicsolutions.com CA Insurance Lic. #0652783

Coverages specifically written by The Dentists Insurance Company include Professional Liability, Office Property and Workers' Compensation. Life, Health, Disability, Long-Term Care, Business Overhead Expense and Home and Auto products are underwritten by other insurance carriers and offered through TDIC Insurance Solutions.



DEPARTMENTS

- **838** The Associate Editor/ Life in a DHPSA
- 840 Letter to the Editor
- 843 Impressions
- **851** CDA Presents
- 885 Classifieds
- 896 Advertiser Index
- **898** Dr. Bob/ Inventor Saw Possibilities Were Remote



FEATURES

852 BACK TO THE FUTURE: THE MEDICAL MANAGEMENT OF CARIES INTRODUCTION

Discussion of a protocol that was developed involving the application of 25 percent silver nitrate directly to cavitated caries lesions and immediately followed by 5 percent sodium fluoride varnish. This protocol reduced the incidence of disease burden in children and adults with the highest need. Steven Duffin. DDS

861 SPINA BIFIDA AND DENTAL CARE: KEY CLINICAL ISSUES

This article presents an overview on spina bifida discussing its correlation with dental caries, latex allergy, pulmonary function, craniosynostosis, and morphology of sella turcica, and explains the role of the dentist in countering these problems.

Anuradha Garg, BDS, MDS, and Ameet V. Revankar, BDS, MDS

8 7 1 EVALUATION OF THE RELATIONSHIP BETWEEN VERTICAL FACIAL HEIGHT AND THE MORPHOLOGY OF THE TEMPOROMANDIBULAR JOINT IN SKELETAL CLASS 3 PATIENTS

The aim of this study was to evaluate the relationship between facial height and TMJ morphology in skeletal class 3 patients.

Mahrokh Imanimoghaddam, DDS, MS; Farzin Heravi, DDS, MS; Azam Sadat Madani, DDS, MS; Abass Mohammadi, DDS, MS; and Parviz Maruzi

879 RECURRENT APHTHOUS STOMATITIS: STRESS, TRAIT ANGER AND ANXIETY OF PATIENTS

Discussion of a case-control study where recent stress and trait anger/anxiety of otherwise healthy patients with active recurrent aphthous stomatitis were compared to those of dental patients with no history of RAS (controls). The RAS group reported more angry/anxious feelings than controls and the study revealed that anger/anxiety level mediates the relationship between stress level and RAS.

Yehuda Zadik, DMD, MHA; Liran Levin, DMD; Tom Shmuly, DMD; Vadim Sandler, DMD; and Ricardo Tarrasch, PhD



When you give to the CDA Foundation, you help fund local clinics, support dentists who serve in rural areas, and give countless kids healthy, happy smiles.



Journal

CDA Journal Volume 40, Number 11 NOVEMBER 2012

Journal of the California **Dental Association**

published by the California Dental Association 1201 K St., 14th Floor Sacramento, CA 95814 800.232.7645 cda.org

Management/Editorial Kerry K. Carney, DDS EDITOR-IN-CHIEF

Kerry.Carney@cda.org

Ruchi K. Sahota, DDS, CDE ASSOCIATE EDITOR

Brian K. Shue. DDS ASSOCIATE EDITOR

Peter A. DuBois EXECUTIVE DIRECTOR

Jennifer George VICE PRESIDENT, MARKETING

Cathy Mudge VICE PRESIDENT, COMMUNITY AFFAIRS

Alicia Malaby COMMUNICATIONS DIRECTOR

Jeanne Marie Tokunaga PUBLICATIONS MANAGER

Robert E. Horseman, DDS CONTRIBUTING EDITOR

Blake Ellington STAFF WRITER

Courtney Grant COMMUNICATIONS ADMINISTRATOR

Crystan Ritter ADMINISTRATIVE ASSISTANT

Jack F. Conley, DDS EDITOR EMERITUS

Advertising

Corey Gerhard ADVERTISING MANAGER

Jenaé Gruchow PROJECT/TRAFFIC ADMINISTRATOR

lackie Tran ASSISTANT COORDINATOR

Production

Val. B. Mina SENIOR GRAPHIC DESIGNER

Randi Taylor SENIOR GRAPHIC DESIGNER

Ann Davis GRAPHIC DESIGNER/ PRODUCTION ARTIST

California Dental Association

Daniel G. Davidson, DMD PRESIDENT president@cda.org

Lindsey A. Robinson, DDS PRESIDENT-ELECT presidentelect@cda.org

James D. Stephens, DDS VICE PRESIDENT vicepresident@cda.org

Walter G. Weber, DDS SECRETARY secretary@cda.org

Clelan G. Ehrler, DDS TREASURER treasurer@cda.org

Alan L. Felsenfeld, DDS SPEAKER OF THE HOUSE speaker@cda.org

Andrew P. Soderstrom, DDS IMMEDIATE PAST PRESIDENT pastpresident@cda.org

Reader Guide:

Upcoming Topics

DECEMBER: University Research JANUARY: University Research

FEBRUARY: Saliva

Classified Advertising cda.org/classifieds

Display Advertising

Corey Gerhard ADVERTISING MANAGER Corey.Gerhard@cda.org 916-554-5304

Letters to the Editor www.editorialmanager.com/

jcaldentassoc

Permission and Reprints

Jeanne Marie Tokunaga PUBLICATIONS MANAGER JeanneMarie.Tokunaga@ cda.org 916-554-5330

Manuscript Submissions

www.editorialmanager.com/ *jcaldentassoc*

Subscriptions

The subscription rate is \$18 for all active members of the association. The subscription rate for others is as follows: Non-CDA members and institutional: \$40 Non-ADA member dentists: \$75 Foreign: \$80 Single copies: \$10 Subscriptions may commence at any time. Please contact: Crystan Ritter ADMINISTRATIVE ASSISTANT Crystan.Ritter@cda.org 916-554-5318

Journal of the California Dental Association (ISSN 1043-2256) is published monthly by the California Dental Association, 1201 K St., 16th Floor, Sacramento, CA 95814, 916-554-5330. Periodicals postage paid at Sacramento, Calif. Postmaster: Send address changes to Journal of the California Dental Association, P.O. Box 13749, Sacramento, CA 95853.

The Journal of the California Dental Association is published under the supervision of CDA's editorial staff. Neither the editorial staff, the editor, nor the association are responsible for any expression of opinion or statement of fact, all of which are published solely on the authority of the author whose name is indicated. The association reserves the right to illustrate, reduce, revise, or reject any manuscript submitted. Articles are considered for publication on condition that they are contributed solely to the Journal.

Copyright 2012 by the California Dental Association.







35th Australian Dental CONGRESS

Educating for Dental ExcellenceFacts, Fiction and Fantasy

Melbourne Convention and Exhibition Centre, Wednesday 3rd to Sunday 7th April 2013

Stay informed on Congress developments:

www.adc2013.com

www.facebook.com/adacongress

www.youtube.com/adacongress



Life in a DHPSA

BRIAN SHUE, DDS, CDE

ife is full of extremes.

Take Imperial County. Located in the south-easternmost region of California, it is part of the Sonoran Desert that shares borders with Arizona, Mexico, and the San Andreas fault. Temperatures blister at 110 degrees-plus during the summer. An 18th century Spanish explorer traveled through the region, lived to tell about it, and said this was the most uninhabitable place he had ever seen.

During World War II, U.S. Gen. George S. Patton trained his armored corps here to prepare for battle in North Africa. Today, the U.S. Marines use the area as a training ground because the conditions are similar to the deserts of the Middle East. The U.S. Navy regularly drops live bombs for target practice, heavily shaking the region.

Hollywood also discovered Imperial County's desolation. George Clooney, Jake Gyllenhaal, Val Kilmer, and others have filmed desert movies — what else? — here. Most prominently, George Lucas came here for Star Wars: Episode VI and filmed (spoiler alert) a bikini-clad Princess Leia in chains giving desert-creature Jabba the Hut his comeuppance.

Paradoxically, this arid region is one of the United States' most productive farmlands, made possible with a centuryold decision by the U.S. Supreme Court to give parched Imperial County 70 percent of Southern California's entire Colorado River water allotment.

People live here, according to the 2010 U.S. Census. However, Imperial County has the highest unemployment rate in the United States, often hovering at 30 percent. For example, 1,000 applicants appeared for job interviews at the new In-N-Out Burger restaurant. It is no surprise that a recent attention-getting Internet blog ranked this area including the central city of El Centro as the No. 1 worst place to live in the United States, even worse than Cleveland or Detroit. And Cher was born here.



One can easily imagine such an area. Desolate. Remote. Practically uninhabitable. Just like Imperial County. Life in the typical DHPSA.

Imperial County has dentists, too. But not enough, according to the Health Resources and Services Administration (HRSA) agency of the U.S. Department of Health and Human Services. HRSA designates Health Professional Shortage Areas as "having a shortage of primary medical care, dental, or mental health providers." One can easily imagine such an area. Desolate. Remote. Practically uninhabitable. Just like Imperial County. Life in the typical DHPSA. But not quite.

Sure, Imperial County easily fits the mold. As of July 11, Imperial County has three dental HPSAs. But the middle-ofnowhere perception of the typical DHPSA doesn't paint the whole picture. HRSA states a HPSA can be urban, too.

Travel to the other side of the San Andreas in California and you will find three DHPSAs in the city where Tony Bennett left an organ. That's right. San Francisco the city with the highest ratio of practicing dentists-to-population in California has dentist shortage areas. This isn't an anomaly, as 39 percent of DHPSAs in the United States are in metropolitan regions. As of July 2012, 1,706 out of 4,389 DHPSAs across the country were classified as urban.

San Francisco has 1762.3 full-time equivalent (FTE) dentists for its 805,235 residents, or one dentist for every 457 people. In comparison, Imperial County has 37.3 FTE dentists for the whole county of 174,528 people, which is one dentist for every 4,684 people. California's dentistto-population average is 1:1,440 and the national ratio clocks in at 1:1.660.

The Office of Shortage Designation, Bureau of Health Professions of HRSA reports that 43,820,106 people in the United States live in DHPSAs — 1,509,342 of those reside in California. But since not all the people who live in a DHPSA actually experience barriers to dental care, the total estimated underserved population in DHPSAs is 29,728,245 in the United States and 963,189 in California.

HPSAs are determined by providerto-population ratio, rates of poverty, and access to primary health. Imperial County's median household income is \$35,085 and an estimated 17.6 percent live below the U.S. Federal Poverty Level. San Francisco's median household income is \$57,476 and an estimated 10.8 percent live below the USFPL.

A dental HPSA belongs to one of three categories: geographic area, population group, or facility. For a geographic area, the dentist-to-population ratio is at least 1:5,000, or greater than 1:4,000 with "unusually" high needs for dental care, or barriers exist in accessing dental care. For a population group, access barriers exist for a certain group and ratio of 1:4,000 or greater is present, or members of federally recognized Native Americans. Finally, a facilities category is given to certain correctional institutions or public and/ or nonprofit medical/dental facilities caring for a geographic area or group, or insufficient capacity to provide care.1

In order to reach the ideal HPSA dentist-to-citizen goal of 1:3000, California's 289 dental HPSAs need 283 more FTE dentists and the United States' Dental HPSAs need 8,811 more dentists. HRSA counts these dentists as follows: "All nonfederal dentists providing patient care ... except in those areas where it is shown that specialists (those dentists not in general practice or pedodontics) are serving a larger area and are not addressing the general dental care needs of the area."

Removing barriers to care in California's DHPSAs will continue to depend on finding innovative ways to increase the number of dentists that locate there. The most successful has been the loan repayment program. By committing to work at a clinic located in a DHPSA, \$30,000 to \$35,000 of a dentist's student loans is repaid for each year of service. There are four different loan repayment programs in our state. The National Health

Service Corps, a branch of HRSA, offers the state and federal loan repayment programs. Currently, there are more than 10,000 NHSC dentists, physicians, and other clinicians working in underserved areas across the United States. These programs require a minimum of two years of service and with a longer stay, "providers may be able to pay off all of their student loans."

CDA Foundation also has had a successful track record with its student loan repayment program with \$105,000 given for a three-year service commitment. The newly selected recipient usually speaks at the CDA House of Delegates about his/her impact on our communities, which is always a highlight. The fourth type is the California state loan repayment program, which is administered through the Dental Board

of California. Additionally, the 2011 ADA House of Delegates ratified Resolution 91: Student Loan Reduction Program, in order to lay the groundwork for a possible ADA-funded loan repayment program. Our 13th District California delegation cosponsored this resolution, which will be brought for final consideration in 2012.

Finally, it is interesting to note that most of the dentally underserved population live outside of designated shortage areas. After all, many experience barriers to dental care, whether they live inside or outside of a DHPSA, whether in the middle of a metropolis or in a desert.

Or even in Cher's birthplace.

REFERENCE

1. http://bhpr.hrsa.gov/shortage/hpsas/designationcriteria/dentalhpsaoverview.html.



UCSF School of Dentistry Clinic Director Position

The University of California, San Francisco, School of Dentistry seeks applicants for a full time Clinic Director position. This is a non-tenure-track position in the Predoctoral Clinic. This is one of two Clinic Director positions working under the direction and leadership of the Associate Dean of Clinical Affairs.

The Clinic Director shares responsibility for management of all patient care within the Predoctoral Clinics including developing patient care policies and procedures; providing student education; participating in the assignment and reassignment of patients within the program; handling and resolving patient complaints; and reviewing patient records to assess quality of care. The Clinic Director collaborates with the Division Chairs, Course Directors, faculty and other Administrative Team members in the implementation of policy and procedures.

Candidates must possess good clinical skills, dental knowledge, and ability to effectively communicate verbally and in writing. The Clinic Director will be required to provide clinical supervision one day per week in which he/she is expected to oversee the clinical activity in the Predoctoral dental clinics. The Clinic Director will participate one half day per week in an intramural faculty practice.

Candidates must have an active DDS or DMD degree. Interested applicants should submit a cover letter and a complete curriculum vitae to: http://ucsfhr.ucsf.edu/careers/ Key word: Dental Job Requisition 37707BR

The End of the World

enjoyed Dr. Carney's June editorial, "The End of the World ... or Not." She talked about the predictions in the Mayan calendar that the world is going to come to an end on Dec. 21, 2012.

It got me thinking of how I could help so many people to realize the smile of their dreams before meeting their maker on this long-predicted day. From now until the end, I could offer all cosmetic procedures with no money down. People who have been putting off getting this work done due to lack of time will realize that time is about to run out. They will

not want to go out without first achieving that beautiful smile they had always wanted. All they will have to do is write a post-dated check for Dec. 22, 2012, for the amount of the work to be done. This will be a win-win for both of us. On the fateful day of Dec. 21, they will have achieved their dental goals; and I will be looked upon more favorably for all the pro-bono work I have done in my final days. If, for some reason, the end doesn't come, well maybe I'll go buy a new car.

> GERALD M. MIDDLETON, DDS Riverside, Calif.



The Journal of the California Dental Association welcomes letters.

We reserve the right to edit all communications and require that all letters be signed. Letters should discuss an item published in the Journal within the past two months or matters of general interest to our readership. Letters must be no more than 500 words and cite no more than five references. No illustrations will be accepted. Letters may be submitted at www.editorialmanager.com/ jcaldentassoc. By sending the letter to the Journal, the author certifies that neither the letter nor one with substantially similar content under the writer's authorship has been published or is being considered for publication elsewhere, and the author acknowledges and agrees that the letter and all rights of the author with regard to the letter become the property of the California Dental Association.





Oral Sedation Dentistry

3-day course | 26 credit hours*

Are you ready to make the change?

An astonishing 30 percent of the population is afraid of the dentist. Implementing sedation gives you the skills to change these lives. Taught by clinically-innovating doctors, this course offers everything you need to safely integrate sedation into your practice. You will study two levels of sedation, nine proven protocols, systems management for your team and the science behind sedation.

Course Tuition

Doctor\$	2,497
DOCS Education member\$	2,247
Team (per person)\$	738

*Includes one live patient experience.

Pediatric Sedation Dentistry

3-day course | 25 credit hours

Become a hero to underserved kids.

Fewer than 5 percent of dentists specialize in pediatric care, making it hard for kids get the dental care they need. This course teaches dentists how to safely and successfully treat children using sedation. Addressing a child's unique anatomy, psychology and physiology takes center stage in this curriculum.

Course Tuition

	Doctor	.\$2	,497
	DOCS Education member		
-	Team (ner nerson)	ς	738

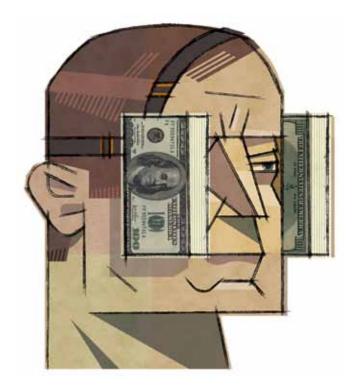




888.611.8080 | DOCSeducation.org/course_info



Impressions



Moral Bleaching

DAVID W. CHAMBERS, PHD

"Out, damn spot! Out, I say." Lady Macbeth, mentally deranged by the final act of William Shakespeare's play The Tragedy of Macbeth, cannot scrub her hands clean of the imagined blood of King Duncan, whom she and her husband have offed. What she needs is moral bleach.

The term — or its equivalent, ethical fading — has a technical meaning in philosophy. It refers to moving a moral violation sideways into the legal context and then buying one's way out. Consent decrees are a classical example. Businesses that engage in morally repugnant practices agree to settlements for monetary compensation without admitting guilt. That accomplishes two objectives: The costs of litigation are reduced; and, in most cases, the record of the past action is expunged and may not be used as evidence in future trials. But the great pay-

CONTINUES ON 850

Correction

Lisa Okamoto, RDH, was misidentified as a dental assistant in captions accompanying the information on winners of the annual Table Clinic Competition at CDA Presents in Anaheim (September 2012, Pages 714-718).

CDA regrets the error and apologizes to Ms. Okamoto, who was, in fact, president of the California Dental Hygienists' Association at the time the Table Clinics were held. CDA and CDHA have developed a very positive and collaborative relationship due in part to Ms. Okamoto's leadership, and CDA wishes to acknowledge that relationship and express its gratitude to her for our ongoing partnership.

The captions have been corrected in the online version of the September issue.

Arthritis Patients May Be at Higher Risk for Gum Disease

Results of a study suggesting the risk for gum disease is higher for people with rheumatoid arthritis was recently published online in the journal *Annals of the Rheumatic Diseases*.

The goal of the small study was "to find the strength of association between periodontal disease and rheumatoid arthritis (RA) in nonsmoking, disease-modifying antirheumatic drug naive RA patients in a case-control design," the authors wrote.

The researchers compared 91 adults with RA to 93 health control subjects. All study participants were nonsmokers, since smoking is a known risk factor for RA, and had not been treated with arthritis drugs. Demographic data and disease-specific variables were recorded for both groups, the authors reported.

Disease activity was quantified using a specific score and by measuring levels of inflammatory markers. Nearly 65 percent of patients with RA had evidence of gum disease, compared with 28 percent of their healthy peers.

"[Gum disease] is more common and severe in rheumatoid arthritis patients than in healthy

controls ... and could be a potential environmental trigger in the [development] and also in the maintenance of systemic inflammation in [the disease]", the study authors concluded.

Although the study found an association between RA and the prevalence of gum disease, it did not prove a cause-and-effect relationship.

Source: Annals of the Rheumatic Diseases, 71(9):1541-4.





"Our findings show that medications are indeed effective in increasing smokers' chances of quitting when used in the real world." KARIN KASZA, MA

Chances of Quitting Smoking Increase With Medications

New research published in the British journal *Addiction* shows that smokers who are trying to quit are more likely to be successful if they use FDAapproved stop-smoking medications.

Researchers at Roswell Park Cancer Institute conducted the study by tracking smoking behaviors of more than 2,500 adult smokers in the United Kingdom, Canada, Australia, and the United States who reported making an attempt to quit from 2006 to 2009.

Authors asked participants of the study how long ago they had attempted to quit and whether any type of cessation medication was used during the attempt. The next follow-up interview measured six-month continuous abstinence among those who had reported making a very recent attempt to quit.

The results showed that participants who had used varenicline, bupropion, or the nicotine patch had much higher quit success at six months compared with those who tried to quit without using medication.

"By restricting our analyses to those who made very recent quit attempts, we reduced the extent to which differences in quit-attempt recall could bias the estimates of medication effectiveness. Consistent with the strong evidence from clinical trials, our findings show that medications are indeed effective in increasing smokers' chances of quitting when used in the real world," said lead author of the study Karin Kasza, MA.

"The major advance of this study is that we have been able to show that greater forgetting of unassisted failed attempts is the most likely reason other studies have not found a benefit for medication in population-based settings. This finding should reassure clinicians and public health workers to continue to encourage the widespread use of medications," added Ron Borland, PhD, co-author of the study.

Ad Council, Dental Coalition Launch Nationwide Oral Health Literacy Campaign

Kids' Healthy Mouths — a public service campaign designed to teach parents, caregivers, and children about the importance of oral health — recently kicked off nationwide.

The California Dental Association and 35 other dental organizations formed the Partnership for Healthy Mouths, Healthy Lives and collaborated with the nationally recognized Ad Council to produce a three-year advertising campaign aimed at raising awareness about the value of good oral health for children.

The primary message of the Kids' Healthy Mouths campaign is to encourage children to brush their teeth "2min2x," two minutes, twice a day. Public service ads poke fun at myriad silly things children will spend their time doing and highlight that it only takes two minutes, twice a day to prevent tooth pain.

The campaign's initial phase will focus on parents and caregivers of children ages 12 and younger to motivate them to protect kids from dental disease and pain. After the initial phase, four basic elements of oral health will be introduced — brushing with a fluoride toothpaste, flossing, good nutrition, and seeing a dentist on a regular basis.

The campaign includes extensive media and public relations outreach, communication in both English and Spanish, videos and online tools to support basic preventive care, and encouragement to visit the dentist.

The Ad Council is known for such iconic public service advertising campaigns as McGruff the Crime Dog's "Take a Bite out of Crime" and the United Negro College Fund's "A Mind Is a Terrible Thing to Waste." To learn more about the campaign and to watch the videos, visit 2min2x.org.



Blood Pressure Meds Linked to Lip Cancer Risk

According to a recent study in Archives of Internal Medicine, the risk for lip cancer increases with long-term use of photosensitizing antihypertensive drugs.

A team of researchers from Kaiser Permanente Medical Care Program and Stanford University School of Medicine evaluated prescriptions dispensed and cancer occurrence from Aug. 1, 1994, to Feb. 29, 2008. The researchers identified 712 patients with lip cancer (cases) and 22,904 comparison individuals (controls) matched for age, sex, and cohort year of entry in the susceptible group, non-Hispanic whites.

In a previous study, researchers noted an association between lip cancer risk and the photosensitizing antihypertensive drugs hydrochlorothiazide and nifedipine.

"In this study, we further characterized the risk of lip cancer associated with these and other commonly used antihypertensive drugs," the authors wrote.

The researchers found that compared with no use, a five-year minimum supply of a drug presented the following odds ratio, respectively: hydrochlorothiazide, 4.22; hydrochlorothiazide-triamterene, 2.82; lisinopril,

1.42; nifedipine, 2.50; and atenolol, 1.93. In contrast, the researchers reported a reduced risk of developing lip cancer for patients treated with atenolol for five years or more, with an odds ratio of 0.54.

"These data support an increased risk of lip cancer in non-Hispanic whites receiving treatment for hypertension with long-term use of photosensitizing drugs," the authors concluded.

Source: Archives of Internal Medicine 172(16):1246-51, 2012.



Antibacterial Chemical in Toothpaste May Impair Muscle Function

Results of a recent study show triclosan an antibacterial chemical commonly used in personal care products such as toothpaste, mouthwash, and hand soaps — hinders muscle contractions at a cellular level.

The study — by researchers at the University of California, Davis, and the University of Colorado — measured the effects of triclosan on muscle activity, using doses similar to those that humans and animals may be exposed to during everyday life.

The research team used in vitro experiments to measure the effects of triclosan on molecular channels in muscle cells that control the flow of calcium ions, creating muscle contractions. They found that the chemical impaired the ability of isolated heart muscle cells and skeletal muscle fibers to contract, explaining that normally electrical stimulation of isolated muscle fibers under experimental conditions evokes a muscle contraction, a phenom-

enon known as "excitation-contraction coupling." However, researchers found that in the presence of triclosan, the normal communication between two proteins that function as calcium channels was impaired, causing skeletal and cardiac muscle failure.

The authors also found that triclosan impairs heart and skeletal muscle contractility in living animals; anesthetized mice had up to a 25 percent reduction in heart function measures within 20 minutes of exposure to the chemical, according to the study.

In addition, the mice had an 18 percent reduction in grip strength for up to 60 minutes after being given a single dose of triclosan.

"The effects of triclosan on cardiac function were really dramatic," said study co-author Nipavan Chiamvimonvat, MD. "Although triclosan is not regulated as a drug, this compound acts like a potent cardiac depressant in our models."

Triclosan was developed to prevent bacterial infections in hospitals, but it has



become a common ingredient in antibacterial household products. However, according to the U.S. Food and Drug Administration, other than its use in some toothpastes to prevent gingivitis, there is no evidence that triclosan provides other health benefits or that antibacterial soaps and body washes are more effective than regular soap and water.

The study was published online in the Proceedings of the National Academy of Sciences of the United States of America.

Source: ucdmc.ucdavis.edu/publish/ news/newsroom/6872.

Answers to small questions, Where can I find a sample associate agreement?



...medium-size questions, Should I choose private practice or public health?



...and large questions.

Which dental benefit plans should I accept, if any?



CDA's Guide for the New Dentist is now optimized for whatever device you're using: mobile, tablet or desktop. So, whether you're opening a new practice or trying to find your first job, you can access answers to all your questions large and small, just the way you want them. cda.org/newdentist





Med School Program Incorporates Oral **Health Education**

Medical students in the Virginia Tech Carilion School of Medicine classes of 2014 and 2015 are engaging in specific education on oral health through a new program that includes nearly 30 hours of oral health education and clinical experience in students' first two years of medical school, according to an American Dental Association article.

The Oral Medicine/Oral Health component comes through a collaborative effort among Charles "Bud" Conklin, DDS, associate professor, Department of Surgery, Virginia Tech Carilion School of Medicine; Cynda Johnson, MD, Virginia Tech Carilion School of Medicine's president and founding dean; and George A. Levicki, DDS, president and CEO, Delta Dental of Virginia.

The new education program includes lectures and clinical training on general oral medicine and oral health, oral exams, oral cancer, oral manifestations of systemic disease, common oral pathologies, medical management of patients, and clinical skills training on-site at the dental clinic, the ADA reported. The new curriculum also includes an annual oral health lectureship to highlight the important link between oral health and overall health.

"One of our faculty members, a family practice physician, captured the value of this model best when she told me that it had inspired her to change the way she performs patient exams," Johnson said. "That's exactly what we're hoping for — to teach physicians to incorporate oral exams into their practice and ultimately to improve health outcomes for patients everywhere."

"Our goal is to have the professions learn to work together and respect one another's roles in health care," Johnson said. "They'll then be able to work more effectively as a team in the clinics, which will improve patient outcomes."

Source: ada.org/news/7473.aspx.

Study: 'High Burden of Dental Disease' Among Developmentally Disabled

New research evaluated the oral health status of nearly 5,000 adults with intellectual and developmental disabilities and found a "high burden of dental disease" among the study population.

In the retrospective study, recently published in the Journal of the American Dental Association, researchers examined the electronic dental records of 4,732 adults with intellectual and developmental disabilities to investigate the oral health status of, and associated risk factors for, such adults.

The authors found that nearly 88 percent of the study population had caries experience, 80.3 percent were diagnosed with periodontitis, 32.2 percent had untreated cavities, and 10.9 percent

we re edentulous.

"Information concerning the oral health status and treatment needs of adults with intellectual and developmental disabilities is essential to create best practices for inclusion in dental treatment guidelines and to develop compensatory strategies to promote and protect the oral health of this vulnerable population," the authors wrote.

According to the report, age, ability to cooperate with dental treatment, and type of residence are important considerations in identifying preventive strategies; and results of the study show even with access to specialized dental services, this vulnerable population faces significant challenges in terms of dental disease.

Source: Journal of the American Dental Association, 143(8):838–46, 2012.



CDC Survey: Half of U.S. Adults Suffer From Periodontal Disease

Nearly 50 percent of American adults age 30 and older have periodontal disease, according to findings from a study by the Centers for Disease Control and Prevention.

Published in the *Journal of Dental Research*, the study, titled "Prevalence of Periodontitis in Adults in the United States: 2009 and 2010," reported that an estimated 47.2 percent, nearly 65 million American adults, have mild, moderate, or severe periodontitis.

The study estimated "the prevalence, severity, and extent of periodontitis in the adult U.S. population, with data from the 2009 and 2010 National Health and Nutrition Examination Survey (NHANES) cycle," the authors wrote. The 2009–2010 NHANES included for the first time a full-mouth periodontal examination to assess for mild, moderate, or severe periodontitis, making it the most comprehensive survey of periodontal health ever conducted in the United States, according to the American Academy of Periodontology.

Researchers reported finding periodontal disease to be higher in men than women (56.4 percent and 38.4



percent, respectively) and highest in Mexican-Americans (66.7 percent) compared to other ethnicities. Other segments with high prevalence rates include current smokers (64.2 percent), those living below the federal poverty level (65.4 percent), and those with less than a high school education (66.9 percent), according to the study.

"This survey has provided direct evidence for a high burden of periodontitis in the adult U.S. population," the authors concluded.

Source: perio.org/consumer/cdc-study.htm.

Oral Health and Academic Performance

Results of a new study from the Ostrow School of Dentistry of USC show that poor oral health, dental disease and tooth pain can put kids at a disadvantage in school.

The study, published in the American *Journal of Public Health*, "measured the impact of dental diseases on the academic performance of disadvantaged children by sociodemographic characteristics and access to care determinants," the authors wrote.

Researchers examined 1,495 socioeconomically disadvantaged elementary and high school children in the Los Angeles Unified School District, comparing the children's oral health data with academic achievement and attendance data provided by the school district.

Students with toothaches were almost four times more likely to have a low grade point average — below the median GPA of 2.8, the authors reported.

Roseann Mulligan, DDS, MS, corresponding author of the study, said that poor oral health doesn't appear to be connected just to lower grades; dental problems also seem to cause more absences from school for kids and more missed work for parents.

"On average, elementary children missed a total of six days per year, and high school children missed 2.6 days. For elementary students, 2.1 days of missed school were due to dental problems, and high school students missed 2.3 days due to dental issues," Mulligan said. "That shows oral health problems are a very significant factor in school absences. Also, parents missed an average of 2.5 days of work per year to care for children with dental problems."

Further studies are needed to unbundle the clinical, socioeconomic, and cultural challenges associated with this epidemic of dental disease in children.

Source: "The Impact of Oral Health on the Academic Performance of Disadvantaged Children," in the September 2012 issue of the American Journal of Public Health.



NOV. 12 IMPRESSIONS



The great payoff is that one's conscience is wiped clean. The spot has been bleached away.

MORAL BLEACHING, CONTINUED FROM 843

off is that one's conscience is wiped clean. The spot has been bleached away.

Before the onset of the age of instant social media communication, families with good names to protect bought off the dalliances of their scions (and probably still try). A speeding ticket can be fixed. A dentist can settle a disagreement with a patient. This is private justice — an accommodation between the concerned parties that does not involve society at large.

The best known research study on phenomenon of moral bleach involved problems day care centers have with parents picking up their children late. Reminders, admonitions, and appeals to responsibility did not work. Eventually, a group of day care centers hit upon the idea of charging a per-minute late fee to the foot-dragging patents. Big impact!

The rate and extent of delinquency increased dramatically under the new system. Parents figured that they were no longer responsible for their promises because they were purchasing the right to flout the rules. They had bleached their moral obligations. When the day care centers reverted to previous rules, the tardiness rate remained high. They had taught parents how to sidestep moral responsibility.

There is strong evidence in the psychology literature that extrinsic rewards push aside intrinsic ones.

About 30 years ago, I tested this idea in a dental school course. Students made health presentations at grade schools and submitted reports. All students received the same level of detailed objective feedback. Half of the reports were graded A through F (and the full range was evident), and half were simply told that their participation was sufficient. Students were later asked whether they had an interest in participating in such programs in the future and whether they intended to do this sort of thing as part of their practices. Results: Those who received an extrinsic reward in the form of a grade expressed significantly less interest in participating in this sort of public professional service. The grade bleached out a positive public attitude.

The Nub:

1 We have been given a conscience for a reason: It is unwise to pay to disable it.

2 Legal remedies are sometimes necessary, but they do not address moral failings.

3 Is the modern epidemic of giving prizes for the sake of sponsor PR actually eroding the very motivation it claims to honor?

David W. Chambers, PhD, is professor of dental education, Arthur A. Dugoni School of Dentistry, San Francisco, and editor of the Journal of the American College of Dentists.

UPCOMING MEETINGS

2012			
Nov. 4-10	U.S. Dental Tennis Association, Tuscon, Ariz., 800-445-2524 or dentaltennis.org		
2013			
Feb. 7-9	20th anniversary Conference and Exhibition, Academy of Laser Dentistry, Palm Springs, laserdentistry.org		
April 7-13	U.S. Dental Tennis Association, TOPS'L Resort, Destin, Fla., 800-445-2524 or dentaltennis.org		
April 11-13	CDA Presents the Art and Science of Dentistry, Anaheim, 800-CDA-SMILE (232-7645), cdapresents.com		
Aug. 15-17	CDA Presents the Art and Science of Dentistry, San Francisco, 800-CDA-SMILE (232-7645), cdapresents.com		
Oct. 31- Nov. 5	154th Annual Session, New Orleans, ada.org/session		
Nov. 3-9	U.S. Dental Tennis Association, Big Island, Hawaii, 800-445-2524 or dentaltennis.org		

To have an event included on this list of nonprofit association continuing education meetings, please email Courtney Grant at courtney.grant@cda.org.



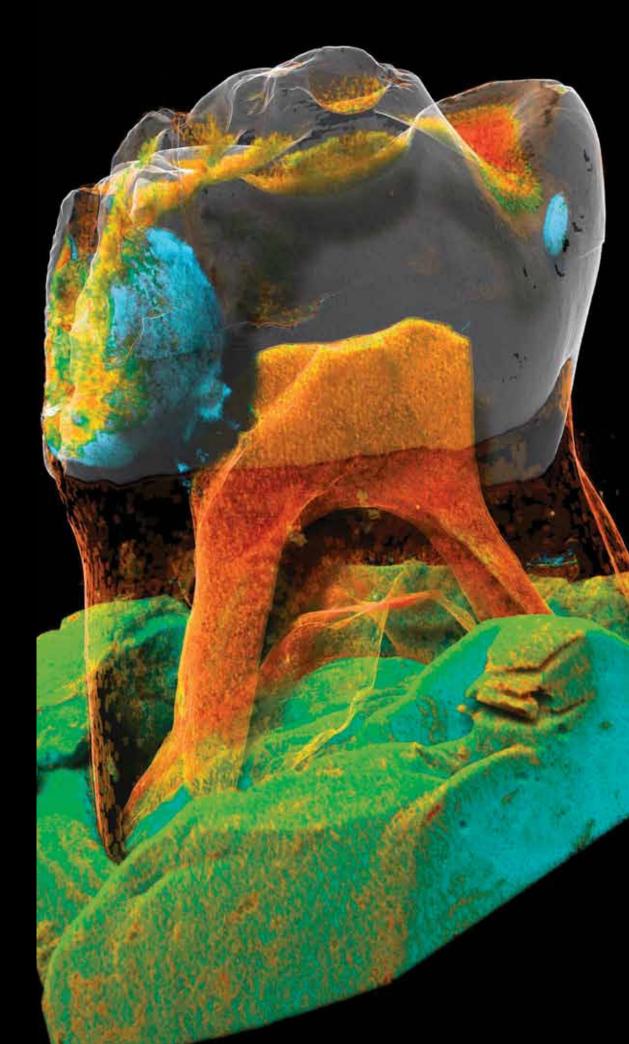
The Art and Science of Dentistry

Save the dates!

Anaheim California

Thursday-Saturday April 11–13 2013

cdapresents.com







Back to the Future: The Medical Management of Caries Introduction

STEVEN DUFFIN, DDS

ABSTRACT Based on the literature, a protocol was developed involving the application of 25 percent silver nitrate directly to cavitated caries lesions, immediately followed by 5 percent sodium fluoride varnish. This protocol results in arrest of active caries lesions. This minimally invasive treatment is well-accepted by patients and reduces anxieties related to dental office visits.

AUTHOR

Steve Duffin, pps. owner of Shoreview Dental LLC, practiced general dentistry for 30 years. He obtained a microbiology degree from the University of California, Los Angeles, in 1979 and his DDS degree from Emory School of Dentistry in 1983. Conflict of Interest Disclosure: Steven Duffin, DDS, is owner of Shoreview Dental, LLC.

n the late 1970s, it looked like the dental profession might be close to finding the cure for caries—the world's most prevalent disease. Initiation of community water system fluoridation programs in the 1950s plus the introduction of fluoridated toothpaste substantially cut caries rates across many demographics in America. And there was talk of a caries vaccine that would be available in 10 years or so that would essentially eliminate the disease.1

Thirty-something years later, in many ways, things have not changed that much. Even today, there is still talk about a possible caries vaccine that would be available in 10 years. In more affluent populations within the United States. caries is a relatively minor health concern. Multiple studies show that 20 percent of

the population have 80 percent of dental caries. Those high caries rate populations are characterized by lower socioeconomic status. Contributing factors for high disease rates may be increased exposure to dietary sugars, lower dental IQ, and ineffective oral hygiene practices.²

What has changed is that we now have a much greater awareness that despite good oral health for a large proportion of Americans, there are great disparities among different populations within the United States: some continue to have a high prevalence of caries, and a correspondingly high morbidity from the disease. This is especially true for the children of some racial and ethnic minority populations, as was pointed out in the Surgeon General's report on Oral Health in America in the years 2000 and



FIGURE 1. Initial setup for subsequent application of silver nitrate and fluoride varnish.







FIGURE 2. Transfer of 25 percent silver nitrate from bottle to dappen dish for subsequent application using a microbrush.

2012 and in a recent front-page article in the New York Times.3-5

To try to eliminate these racial and ethnic oral health disparities, the response of the dental public health community has been logical: Do more of what has worked well for the more affluent populations. This has included increased emphasis on community water system fluoridation and use of fluoride-containing toothpaste, plus adding school-based fluoride varnish and sealant programs. Despite these laudable efforts, there is an increasing awareness that these methods are simply inadequate to provide protection for the children at highest risk—many of whom have such severe caries in the primary dentition (CIPD) that they require full-mouth restoration under general anesthesia. 6 The belief that doing more of the same preventive measures will be successful in high-risk populations has not proven to be effective. Despite all of these public health efforts at prevention, disease rates continue to rise in these high-risk populations.7

In 2005, the author's clinic began treating 2,500 Medicaid patients in a locale where there had been very limited access to dental care. This location was overwhelmed with cases of children with advanced caries, many of whom needed to be scheduled right away for in-hospital restorations. Emergency calls from parents with children in dental pain seemed to be a nightly occurrence.

This frustration led to the search for a better approach to preventing and managing caries—especially for the young children—than the methodologies available at that time.

This comprehensive search was comprised of all of the literature on the microbiological etiology of caries and how it had been approached by some of the founding fathers of the modern dental profession, including W.D. Miller, G.V. Black, and Percy Howe. It was impressive that, beginning with Miller, all three had utilized the known antimicrobial compound, silver nitrate, in solution to arrest active caries.8 Black developed a protocol using multiple applications of silver nitrate directly to the lesion until it became hard and totally arrested.9 Percy Howe, first research director of the Forsyth Institute in Boston, spent much of his time treating the poor working class children of Boston in addition to conducting research projects and training dentists from all over the world. Howe was so well-known for his successful treatment of caries with silver nitrate that beginning in the 1920s many dental professionals referred to silver nitrate solution simply as "Howe's solution." In addition to these reports from the founders of modern dentistry at beginning of the 20th century, an extensive review of the more recent literature was formative in developing the silver nitrate solution followed by fluoride varnish protocol.2,12-21

And then, sometime around the middle of the 20th century, the dental profession seemed to forget this history of successful management of caries using silver nitrate. Perhaps it was the increasing affluence of the country, increasing access to dental care, or decreasing acceptability of the black appearance caries develops once arrested by silver nitrate. Regardless, by the 1960s, silver nitrate was no longer being routinely used in the United States for control of caries, nor was any other antimicrobial product adopted to replace it.

Methods: Back to the Future — Adopting G.V. Black's Protocol in 2005

After a thorough review of the literature, Black's protocol of multiple applications of silver nitrate to control caries was implemented at the clinic. His experience and observations suggested that silver nitrate would be a safe and effective alternative to surgical restorations for the extensive lesions seen on a daily basis at this location. The question of possible silver nitrate toxicity has been welladdressed in four publications. 10,22-24 In the quantities recommended by this protocol, toxicity from silver nitrate is not considered to be a concern. However, the possibility of an allergy to silver nitrate or silver ion compounds is a known contraindication and should be a consideration during the informed consent process.

After acquiring a bottle of 25 percent silver nitrate (25 percent silver nitrate and 75 percent purified water) from Henry Schein, Inc., (Gordon Laboratories) informed consent was obtained and a tiny amount was carefully applied directly on the child's caries lesions with a microbrush. When the child returned the following week. the lesions were dark and hard, and on subsequent visits it appeared that the active caries had been fully arrested.

Encouraged by this first success, use of this procedure was continued on other patients with active cavitated caries. Over time, this protocol was refined

to be more effective. Empirically, it appeared that applying fluoride varnish over the area treated with silver nitrate would have the multiple benefits of (a) preventing any contact of the silver nitrate with the soft tissue; (b) providing a protective layer to keep the silver nitrate from being washed away by saliva; plus (c) adding the benefits of fluoride.

The setup (FIGURE 1) and execution of this protocol could hardly be simpler. Before implementing this protocol, a tooth-bytooth evaluation should be conducted to determine whether a sufficient laver of dentin remains between the carious cavitation and the pulp. Tools to assist in this assessment include radiographs, presence or absence of symptoms in the tooth, color or surface texture of the lesion, and dimensions of the lesion. There should be a minimum of 1 mm of healthy dentin between the advancing front of the lesion and the pulp, which can be observed via radiographs. Do not apply if there are any signs of pulpitus or draining fistula, visual signs of pulp in the lesion (pink color), or if the cavitations are large enough that they likely border the pulp. Doing so prevents the silver nitrate from reaching tooth pulp in sufficient quantity to be painful and theoretically induce pulpitis. Following of this protocol has never resulted in pulpitis at the clinic.

A Strong Blend of Patient Focus & Clinical Autonomy Give unfiltered and concentrated attention to your patients while we manage the rest. Coast Dental Careers offer: **\$5,000 signing bonus*** for select locations Now Hiring for full and part-time General Dentists, Orthodontists, Endodontists, Periodontists, Pedodontists, Oral Surgeons Practice opportunities throughout California Clinical autonomy Advanced technology Professional support teams Private practice feel **Excellent benefits** Apply Now!

Call: (813) 288-6211

Email: psherberg@CoastDental.com Click: CoastDental.com/dentists

Your practice. Only better. Smile Care



Terms and conditions apply. Expires 12/31/12. EDE/MF/D/V. The dentists and hygienists are employees or independent contractors of Coast Dental of California Dental Group of ADAM DIASTI, D.D.S. P.C., (Adam Diasti, DDS, Lic. 60596). © 2012 Coast Dental. All rights reserved, CD-101428-1.



FIGURE 3. Silver nitrate application, using a microbrush, to cavitated lesion



FIGURE 4. Application of 5 percent sodium fluoride varnish over silver nitrate in cavitated lesion



FIGURE 5. "Little black scar" as a result of silver nitrate application to cavitated lesion.



FIGURE 6. Appearance of tooth after addition of tooth colored filling.

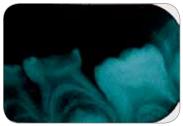


FIGURE 7. Radiograph demonstrating presence of secondary dentin after silver nitrate followed by fluoride varnish protocol.



FIGURE 8. Root cavity after silver nitrate/fluoride varnish treatment

Once it has been established that the patient is a viable candidate for the protocol, begin by transferring the silver nitrate from the bottle, via micro pipette (Henry Schein item No. 2013051), to a small dappen dish (Henry Schein item No. 294487) (FIGURE 2). After drying the lesion, apply a single drop of approximately 17 µl of 25 percent silver nitrate solution using a microbrush (Henry Schein item No. 1078831) to upward of eight caries lesions (**FIGURE 3**). Immediately cover with a 5 percent sodium fluoride varnish preparation; fluoride varnish used by the clinic was manufactured by Centrix (FIGURE 4). After all the caries lesions have been treated in this way, apply 5 percent sodium fluoride varnish to the rest of the child's teeth. Repeat silver nitrate solution and 5 percent sodium fluoride varnish application to all carious lesions at two, four, eight, and 12 weeks. Evaluate the state of caries arrest at each time interval. Discussion about restorative options with patient and/or parents is done at week 12.

Great success was observed in arresting active caries from this combination therapy. However, the dark appearance of the arrested lesions (FIGURE 5) was of concern to some the parents because the unfavorable cosmetic appearance. It was explained to parents that the silver nitrate kills all cavity causing bacteria, but in doing so it leaves a "little black scar" on the tooth, and that after four to six weeks, it is possible to place a tooth-colored filling without the need for local anesthesia (FIGURE 6). This explanation has been readily accepted by patients and parents, and the cosmetic concern is much less of an issue now.

Results

By the end of 2011, the clinic had treated more than 5,000 children with the silver nitrate followed by fluoride varnish protocol over the previous five years. Overall, these findings suggest that this protocol has achieved complete arrest of active caries in almost all the teeth for which it was used. This

clinical impression has been reinforced in situations where radiographs were taken of the treated teeth after completion of the protocol. There is clear evidence of new secondary dentin formation at the base of the lesion (FIGURE 7). The formation of secondary dentin following arrest of the lesion may explain why restorations can be subsequently placed without the need for local anesthesia. When a restoration is chosen, a full discussion about the advantages and disadvantages of the restorative materials glass ionomer, composite, and amalgam is held with the patient. Currently, the clinic has an assignment of approximately 2,500 Medicaid patients, of whom 80 percent are children. The first three years were spent working through the backlog of children with extensive, deep cavitations. At that time, the practice experienced an annual average of 20 full-mouth restorations under general anesthesia.

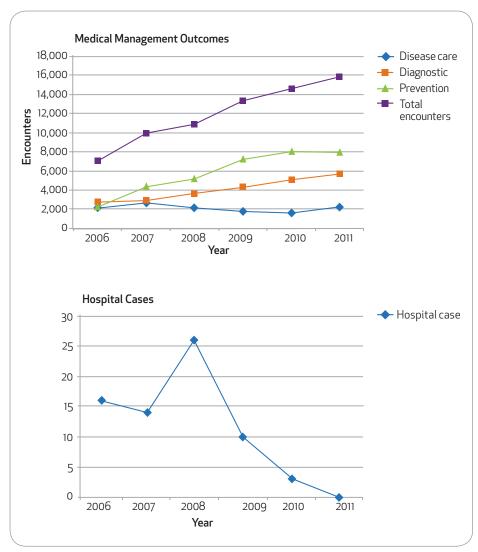


FIGURE 9. Medical management outcomes and hospital cases.

Since then, with increasing use of the silver nitrate followed by fluoride varnish protocol, each year fewer children have required operating room treatment. By 2011, zero children required in-hospital restorations. No significant adverse effects were observed while using this protocol. To try to confirm the apparent effectiveness of this treatment protocol, an outcome analysis of children in the caries management program was conducted. This analysis was difficult to perform because the protocol was implemented as clinical practice rather than research. In addition, the clinics

dental software was not designed to keep track of lesions that become arrested and do not need a restoration.

To maintain randomization, this analysis involved selecting every 10th chart from the clinics patient records, from A to Z, and selecting children who had received the caries arrest protocol. This resulted in a sample of 106 children between 2-12 years of age; they had a minimum of 1 and mean of 5.2 followup visits within 30 months after the initial treatment. In these children, 578 caries lesions were identified at the date of initial examination. Upon review,

only seven of the 578 treated teeth subsequently required extraction due to continuing pathology. The clinic had continued to follow the status of the treated teeth in these children and found that for this random sample, 98 percent of the lesions remained arrested for up to four years after treatment.

Even though no outcome data has been obtained for the adults and senior citizens in this practice, it is the dentist's clinical impression that they are getting the same magnitude of benefit as the children. This is particularly important because these patients frequently use multiple medications leading to a high prevalence of xerostomia and increased rates of root caries. When older patients are assessed, many of whom are in longterm care facilities, and they are told that their root cavities can be treated with medicine that removes the need for immediate restorations, they are very agreeable to this plan (FIGURE 8).

Discussion

The clinic offers a comprehensive, family-based caries prevention program that is focused on primary prevention through good diet and hygiene and regular dental checkups.25 However, when a patient presents with cavitated lesions, whether child or adult, after explaining the procedure and obtaining written consent, the silver nitrate followed by fluoride varnish protocol is used to prevent extension of the disease. The patient response has been extremely gratifying. There is a dramatic decrease of apprehension many of the patients feel due to their previous experiences of having restorations done while they were in pain from active lesions. It is often observed that other family members, including young children, watch the treatment so t hey too will be less apprehensive about future dental clinic visits.

The overall effect of using this medical management approach, when the primary prevention measures have not been successful, has substantially affected the nature of the practice. Although the clinic still has the same number of patients enrolled for services, there are now far more visits for prevention and diagnostic purposes than for restorations. FIGURE 9 shows the breakdown by purpose of visit for adults and children between 2006 and 2011 and the number of hospital cases.

Summary

When primary prevention measures have not been successful, use of 25 percent silver nitrate followed by 5 percent sodium fluoride varnish results in arrest of advancing caries lesions. The elimination of active disease creates an improved environment for the placement of restorations. Since this protocol involves multiple patient visits, it provides the opportunity to more effectively treat the primary infection and better convey prevention messaging such as oral hygiene instruction and dietary counseling. These atraumatic patient encounters reduce their overall anxieties associated with dental care visits.

A tooth-by-tooth evaluation would be conducted to determine whether a sufficient layer of dentin remains between the carious cavitation and the pulp. There should be a minimum of 1 mm of healthy dentin between the advancing front of the lesion and the pulp, which can be observed via radiographs. Do not apply if there are any signs of pulpitus or draining fistula, visual signs of pulp in the lesion (pink color), or if the cavitations are large enough that they likely border the pulp. Doing so prevents the silver nitrate from reaching tooth pulp in sufficient quantity to be painful and theoretically induce pulpitis.

This protocol introduces a new technology to reduce the incidence of disease burden in children and adults. with the highest need. Implementation of this protocol into the public health infrastructure could drastically reduce the need for treatment of extensive dental restorations under general anesthesia. While findings utilizing this protocol have been very positive, there exists research opportunities to better understand the mechanisms behind this highly effective treatment.

REFERENCES

1. Lamont RJ, Oral microbiology and immunology, Washington, D.C., SM Press pages 242-3, 2006.

2. Axelsson P, Diagnosis and risk prediction of dental caries, Carol Stream, Ill., Quintessence Pub Co. pages 43-89, 2000. 3. Surgeon General, Oral Health in America, Department of Health and Human Services, 2000.

4. Surgeon General, Oral Health in America, Department of Health and Human Services, 2012.

5. Saint Louis C, Preschoolers in surgery for a mouthful of cavities New York Times A-1 March 6 2012

6. Sanders B, Dental crisis in America, the need to expand access; a report from chairman Bernard Sanders, subcommittee on Primary Health and Aging, U.S. Senate Committee on Health, Education Labor and Pensions, Feb. 29, 2012.

7. CDC, Trends in oral health status: United States, 1988-1994 and 1999-2004. 11:248, April 2007.

8. Miller WD, The micro-organisms of the human mouth, Philadelphia, SS White Dental Mfg. pages 223-37, 1890. 9. Black GV, The pathology of the hard tissues of the teeth, Chicago, Ill., Medico-Dental Publishing Company, pages 249-54, 1906.

10. Rosenblatt A, Stamford TCM, Niederman R, Silver diamine fluoride: a caries "silver-fluoride bullet." J Dent Res 88:116, pages 116-25, 2009.

11. Young D, Fontana M, Wolf M, Current concepts in cariology, first ed., Dental Clinics, Saunders, page 533, 2010. 12. Rethman MP, Beltrán-Aguilar ED, et al, Nonfluoride caries preventive agents. J Am Dental Assoc 142(9):1065-71, 2011. 13. Kidd E, Fejerskov O, Dental caries: the disease and

its clinical management, second ed., Oxford, Blackwell Munksgaard pages 363-4, 2008.

14. Klein H, Knutson JW, Studies on dental caries 13: effects of ammoniac silver nitrate on caries in the first permanent molars. J Am Dent Assoc 29, pages 1420-7, 1942.

15. Hyde EJ, Caries-inhibiting action of three different topically applied agents on incipient lesions in newly erupted teeth: results after 24 months. J Can Dent Assoc 39, pages 189-93, 1973. 16. Marsh P, Oral microbiology, New York, Churchill Livingstone, pages 106-17, 2010.

17. Costerton JW, Geesey GG, Cheng KJ, How bacteria stick. Sci Am 238(1):86-95, 1978.

18. Lamont RJ, Jenkinson H, Oral microbiology at a glance,

West Sussex, U.K., Wiley Blackwell, pages 40-1, 2010. 19. Lamont RJ, Oral microbiology and immunology, Washington D.C., ASM Press, pages 237-42, 2006. 20. Brown W, Percy Howe and the Forsyth infirmary, Cambridge, Harvard Univ Press, 1952. 21. Berg J, Slayton R, Early childhood oral health, Ames, Iowa, John Wiley & Sons, pages 299-300, 2009. 22. Lansdown AB, Silver 1, Its antibacterial properties and

mechanism of action. J Wound Care 11:125-30, 2002. 23. Lansdown AB, Silver in health care: antimicrobial effects and safety in use. Curr Probl Dermatol 33: 17-34, 2006. 24. Peng JJ-Y, Botelho MG, Matinlinna JP, Silver compounds used in dentistry for caries management: a review. J Dent 40:531-41, 2012.

25. Bozzetti L, Currier B, et al, Caries management. Youtube. Feb. 12, 2012; youtube.com/watch?v=zZz9zyYJbLE.

TO REQUEST A PRINTED COPY OF THIS ARTICLE, PLEASE CONTACT Steven Duffin, DDS, Shoreview Dental, LLC, 5885 Shoreview Lane N., Keizer, Ore., 97303.



This is why you do.

Whether you're easing their fears or helping them smile with more confidence, caring for people and making a difference in their lives is why you became a dentist. And behind you all the way is the California Dental Association. Twenty-five thousand of your peers working to protect the profession, champion new ideas and provide helpful resources so that you can do what you love—care for your patients.

Online renewal available Nov. 14. cda.org/member



Tired of Price Increases on Over-Priced Implants?



It's Time for a Reality Check. Choose Implant Direct for...
Innovative Products. Great Value. Highest Customer Satisfaction¹

Legacy™3 Implant

All-in-1 Packaging includes implant, abutment, transfer, cover screw & healing collar \$175 vs \$621² from Zimmer Dental



SwishPlant™ Implant

All-in-1 Packaging includes implant, straight abutment/transfer, cover screw & healing collar \$200 vs \$705³ from Straumann®





ReActive™ Implant

All-in-1 Packaging includes implant, abutment, transfer & cover screw \$200 vs \$694⁴ from Nobel Biocare™









Implant Direct's New Las Vegas Training Center

Implant Direct offers an extensive list of educational opportunities at its Las Vegas Training Center with computers at each desk for Image Guided Surgical Training, models/mannequins for hands-on training and a four chair dental office for live surgical demonstrations.

Next Course: November 30-December 2

For information on courses and dates, both in Las Vegas and throughout the US, visit Implant Direct's website or use your smart phone to link directly to our Educational Section.



EARN 2 CE CREDITS FREE: View Online Lecture with 3D Graphic Videos & Answer 13 Test Questions





The Changing Reality of Implant Dentistry

Presented by Dr. Gerald Niznick

Technological advances and economic factors have shifted the implant industry toward affordable care.

www.implantdirect.com | 888-649-6425





Spina Bifida and Dental Care: Key Clinical Issues

ANURADHA GARG, BDS, MDS, AND AMEET V. REVANKAR, BDS, MDS

ABSTRACT Spina bifida is a birth defect affecting the spinal column, resulting from failure of neural tube closure during the first month in utero. It is associated with varying degrees of neurologic and orthopedic impairment. This article presents an overview of spina bifida discussing its correlation with dental caries, latex allergy, pulmonary function, craniosynostosis, and morphology of sella turcica, and explains the role of the dentist in countering these problems.

AUTHOR

Anuradha Garg,

BDS, MDS, is a senior lecturer, Department of Orthodontics and Dentofacial Orthopedics, School of Dental Sciences. Sharda University, Greater Noida, India. Conflict of Interest Disclosure: None reported.

Ameet V. Revankar

BDS, MDS, is an assistant professor, Department of Orthodontics and Dentofacial Orthopedics, SDM College of Dental Sciences and Hospital. Dharwad, Karnataka, India. Conflict of Interest Disclosure: None reported.

pina bifida is a type of neural tube defect that results from failure of neural tube closure during the first month in utero.1,2 The health care needs of children with spina bifida are complex. Specialists, generalists, and an integrated system are required to deliver this complex care.3

Patients with spina bifida can encompass a wide range of disabling conditions such as cognitive deficit, pulmonary function abnormalities, scoliosis, hip, foot and leg deformities, bowel and bladder dysfunction, and short stature. Predisposition to dental caries, latex allergy, and craniosynostosis causing maxillary deficiency are some of the key problems in spina bifida. Appraisal of sella morphology may help assess any pathology in the pituitary gland.

Adequate knowledge could assist the dentists to help diagnose the defects by studying cephalometric radiographs and clinically assessing the associated changes in the craniofacial morphology.

Methodology

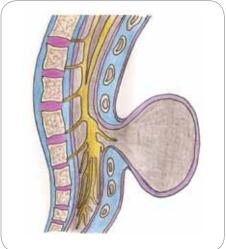
A literature search using Medline database/Pubmed/Google was conducted for the years 1980 to 2012. MeSH terms used were "spina bifida," "special needs," "latex allergy," "dental caries," "craniosynostosis," and "sella turcica." Also included were searches of the Cochrane Database of Systematic Reviews and websites of national and international dental organizations. Only articles and websites that provided English-language materials were considered.

Overview of Spina Bifida

This birth defect has an average worldwide incidence of one to two cases per 1,000 live births. In the United States, the annual incidence is 0.7 per 1,000 live births.2,4

The etiology of spina bifida is unknown, although environmental factors (e.g., infection, anticonvulsant drugs, repeated X-ray exposure) could





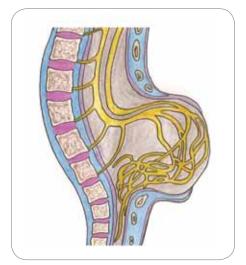


FIGURE 1A FIGURE 1B FIGURE 1. Types of spina bifida: A) spina bifida occulta; B) meningocele; and C) myelomeningocele.

FIGURE 10

be implicated. Folic acid (0.4 mg/ day), taken by the mother before and during pregnancy, has been shown to reduce neural tube defects. Affected people appear to have an abnormal metabolism of folic acid suggesting that the underlying problem may be an inborn defect in folic acid metabolism rather than a simple deficiency in this nutrient.4

Three types of spina bifida have been recognized: Spina bifida occulta, meningocele, and myelomeningocele^{2,4} (FIGURE 1).

- *Spina bifida occulta*: The defect is not visible and the skin is left intact. There is no herniation of central nervous system contents. It rarely results in symptoms or complications and is usually discovered accidentally on a routine radiographic examination.
- Meningocele: It is a more severe type of defect where the membrane surrounding the spinal cord enlarges, creating a cyst filled with cerebrospinal fluid. The sac is covered with skin and neural tissue is not involved. The dorsal aspects of vertebrae do not fuse and only the meninges herniate through the defect.
- Myelomeningocele: Also known as spina bifida cystica, this is the most common and most severe form where the meninges and spinal cord herniate

through the defect and are visible on the outside of the body. The neurologic impairment depends on spinal level of the defect. This is commonly associated with hydrocephalus and requires surgical repair.

Myelomeningocele and Dental Care

A general principle is that the higher the spinal dysraphism, the greater the neurologic and orthopedic impairment. Higher level defects are associated both with greater severity of brain malformations and poorer cognitive and motor outcomes.⁵

The American Academy of Pediatric Dentistry (AAPD) defines special health care needs as, "Special health care needs include any physical, developmental, mental, sensory, behavioral, cognitive, or emotional impairment or limiting condition that requires medical management, health care intervention, and/or use of specialized services or programs. The condition may be congenital, developmental, or acquired through disease, trauma, or environmental cause and may impose limitations in performing daily self-maintenance activities or substantial limitations in a major life activity. Health care for individuals with special needs requires specialized knowledge acquired by additional training, as well as increased awareness and attention,

adaptation, and accommodative measures beyond what are considered routine."6

Patients with mental, developmental, or physical disabilities who do not have the ability to understand and assume responsibility for or cooperate with preventive oral health practices are susceptible to dental caries and periodontal breakdown. Oral health is an inseparable part of general health and well-being.7 Despite these physical and particular learning disabilities, individualized educational programs can help these children to develop skills necessary for autonomy in adulthood.8 Dental care of special needs patients is complicated due to a combination of factors that might include lack of motor ability, intellectual deficit and difficulty to open the mouth to permit adequate hygiene or treatment.9

The child may find it difficult to hold his mouth open for long periods of time and to control his tongue movements and swallowing. Adaptive dental aids such as a bite block, or a mouth prop need to be placed between the teeth to keep the mouth open and reduce the stress on the muscles. A tongue retractor helps to keep the tongue in one place. A rubber dam can be stretched over the teeth to prevent inhalation and swallowing of foreign materials or substances.

Children born with myelomeningocele have a 90 percent chance of having hydrocephalus. In a population-based retrospective cohort study of California births from 1991 to 2000, the prevalence of congenital hydrocephalus was 5.9 per 10,000.10 Chiari malformation, an anomaly of the hindbrain present in nearly all patients with myelomeningocele, is the primary cause of hydrocephalus which causes cognitive deficits. 11,12 Occasionally, hydrocephalus spontaneously arrests. For the most, fluid needs to be drained from the cerebral ventricles with a shunt. usually into the peritoneum (ventriculoperitoneal shunt) or the shunt may be directed to the right atrium of the heart (ventriculo-atrial shunt). Although shunt infection is an infrequent complication of dental treatment, antibiotic prophylaxis to prevent infective endocarditis in susceptible patients undergoing invasive dental procedures has become an accepted standard of care in patients who have a ventriculo-atrial shunt.13 Extractions and scaling/root planing are perceived to be higher-risk procedures. Highly specific guidelines have been promulgated and updated periodically.¹⁴ Penicillin is the antibiotic most commonly recommended for shunt prophylaxis by both pediatric dentists and neurosurgeons.15

Most children with myelomeningocoele have some degree of weakness of their lower extremities and many have significant orthopaedic problems.

Muscle imbalance ensues as a result of denervation. Depending on the level of the lesion, interruption of the spinal cord at the site of the spina bifida defect causes various degrees of leg paralysis, paraplegia, quadriplegia, scoliosis, bladder sphincter disturbances, incontinence of urine and faeces, anesthesia of the skin and deformities of hip, knee, foot and leg are seen. There may be growth hormone

WESTERN PRACTICE SALES | JMCA



Tim Giroux, DDS

What separates us from other brokerage firms?

As dentists and business professionals, we understand the unique aspects of dental practice sales and offer more practical knowledge than any other brokerage firm. We bring a critical inside perspective to the table when dealing with buyers and sellers by understanding the different complexities, personalities, strengths and weaknesses of one practice over another.

We offer unsurpassed exposure Marketing your practice in all of the major journals,
including Dental Economics.



Jon Noble, MBA

Let us provide a FREE "Opinion of Market Value" on your Practice*

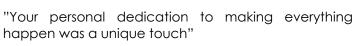
*To be used for your internal purposes only. Not to be confused with a formal business appraisal.



Mona Chang, DDS

Testimonials

"The fact that you are a dentist adds a whole new dimension to your abilities as a broker, one which most other brokers cannot come close to"





John Cahill, MBA

"You gave me guidance that only a dentist would think of"



Ed Cahill, JD

"Your experience & knowledge coupled with your kind personal touch I believe makes you the best in the industry!"

wps@succeed.net

adstransitions.com

westernpracticesales.com

800.641.4179

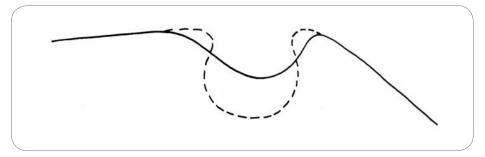


FIGURE 2. Sella turcica morphology in normal subjects (dotted line) and in myelomening ocele patients (solid line).

deficiency resulting in short stature. Orthopedic management should be aimed at correcting deformities, maintaining posture, and promoting ambulation.

Prescription of these devices is best done by a collaborative effort of the orthopedist, orthotist, and physical therapist. The patient might find it difficult to sit in the dental chair throughout an appointment. The dentist may use padding in the treatment chair and change the body position frequently to avoid pressure sores and pain. The majority of patients with spina bifida will use a wheelchair or orthotic device. They might need to be treated in the wheelchair or a unit that has a modification to accept a wheelchair or to employ some means of handling the patient from wheelchair to dental chair with a slide. Also, an assistant might be needed to help the child to get in and out of the chair and assist with dental procedures.13

Children with spina bifida are more prone to childhood dental caries because their neurological impairment can make preventive oral health care difficult resulting in poor oral hygiene.4 Dental health in children with these special needs is as essential as immunizations, regular physical examinations, and attention to injury prevention. People with spina bifida have no unusual dental problems. The oral health will be affected by consideration of the degree of physical impairment and use of liquid oral antibiotics for persistent urinary tract infections. Some people with spina bifida may take medications that cause oral side effects

such as gingival hyperplasia. Patients with myelomeningocele are usually at a high caries risk and activity due to poor oral hygiene, frequent snacking, fermentable carbon hydrate-rich diet, poor nutritional intake, and prolonged use of sugarcontaining medications. 17,18 This causes bacteria to be retained in the oral cavity, making teeth susceptible to decay.

Also, parental anxiety concerning other problems associated with the defect frequently delays dental care. If the arms are paralyzed, it may be difficult for the child to brush and floss without assistance. These children must be seen for extensive dental rehabilitation and appropriate measures should be taken to prevent dental caries according to guidelines given by American Academy of Pediatric Dentistry.¹⁹ Education and nutritional counselling of the parents are necessary. A regularly scheduled dental visit starting as soon as the first tooth erupts is essential. Parents or caregivers should be encouraged to clean or assist the child with brushing their teeth twice daily with fluoridated toothpaste and flossing. The use of an electric toothbrush can be beneficial due to lack of manual dexterity.20

Latex allergy prevalence in children with spina bifida ranges from 28 percent to 67 percent and their susceptibility to latex reactions including urticaria, conjunctivitis, anaphylaxis is 500 times more than the general population.2,19,21 Early and repeated mucosal exposure to latex allergens involving the use of latex products (e.g., gloves, catheters, IV tubing,

blood pressure cuffs) for multiple surgeries such as catheterization for neuropathic bladder and placement of shunts to manage hydrocephalus has been reported to be the cause of latex sensitivity.²²

Also, an association between latex allergy and foods such as avocados, kiwi fruits, bananas, and chestnuts has been found, indicating that various foods are risk factors to spina bifida patients. 23,24 Genetics has also been suggested as the cause. Single nucleotide polymorphisms of dihydrofolate reductase and methylene tetrahydrofolate reductase results in an increased susceptibility to spina bifida.25 Two natural rubber latex proteins, Hev b1 and Hev b3, have been found to be associated with the hypersensitivity. 26,27

Children with the defect should be tested for possible latex allergy but it is important to note that children tested negative are capable of becoming allergic in the future. Individuals known to be latex sensitive should wear medical identification and should keep a prefilled emergency syringe with injectable epinephrine to use if exposure occurs. Proper latex precautions should be taken in all dental appointments in all patients with spina bifida regardless of their test status.²⁸ Avoiding latex products is the cornerstone for primary prevention of latex sensitization and to prevent development of specific IgE antibodies in nonsensitized children. Dental products containing latex include gloves, dental dams, mouth props, orthodontic elastics, toothbrush handles, polishing points, suction tips and impression materials.20 It is standard protocol to treat all patients with spina bifida as latex sensitive regardless of their test status.

Brain stem dysfunction due to Chiari malformation results in apnoeic episodes and pulmonary function abnormalities.²⁹ Potential sedation and anesthesia complications in spina bifida may be due

to anomalies of the thoracic, lumbar, and sacral spine. There is a need to maintain an adequate airway. Recommendations for presedation evaluation include radiologic evaluation for vertebral anomalies, upper and lower airway obstruction or defects and cardiac and pulmonary function.³⁰ Elevation of total serum IgE along with a clinical history is a more specific predictor of anaphylactic reactions occurring during surgery in children with spina bifida.³¹ Patients who have not had a reaction but are in a high-risk group are not routinely pretreated nor any special precautions used but a high index of suspicion is maintained

during and after the case. Management requires thorough preoperative preparation by the maxillofacial surgeons and anesthetists to decrease the risk of anaphylactic response during anaesthesia. Regimens vary but usually include provision of a latex-free environment and preoperative administration of steroids, H2 antagonists, and antihistamines.

True craniosynostosis is seen in primary microcephaly where there is lack of expansion of defective brain and this failure of cerebral impulse leads to premature suture closure. Similarly, in overdrained hydrocephalus, both the absence of normal brain pulsations and the reduced intracranial pressure might stimulate sutural fusion. Hydrocephalus usually becomes evident in myelomeningocele after its surgical repair.³² Treatment generally consists of surgery to relieve pressure on the brain and the cranial nerves. In craniosynostosis, several sutures in the head and facial bones may be fused resulting in abnormal skull shapes, flat midface and protruding eyes. Maxilla may be contracted resulting in crossbite and severely crowded teeth.

CONTINUES ON 868

Masters Online Program in Orofacial Pain and Oral Medicine

Ostrow School of Dentistry of USC

The University of Southern California Ostrow School of Dentistry, Orofacial Pain and Oral Medicine (OFPOM) program has launched an innovated 37-months hybrid web based Graduate Residency program. The program allows practicing dentist from across the world to enrich their competences in treating complex Orofacial Pain and Oral Medicine patients using evidence based medical model.

The program is distinctively designed for the full time practicing professional dentists who want to develop competency in treating patients with orofacial pain, sleep disordered breathing, oral and maxillofacial infections, temporomandibular joint disorders, and other complex oral diseases.

For further information please contact Dulce Acosta, Distance Learning Office Manager via email ofpom@usc.edu 213-821-5831.

To learn more about the program and how to apply, please visit our website: https://dentistry.usc.edu/programs/online-master-of-science-in-orofacial-pain-and-oral-medicine/

Some folks didn't believe.

Apple would transform consumer electronics.

Google would transform the way we use computers.

Starbucks would transform the retail business model.

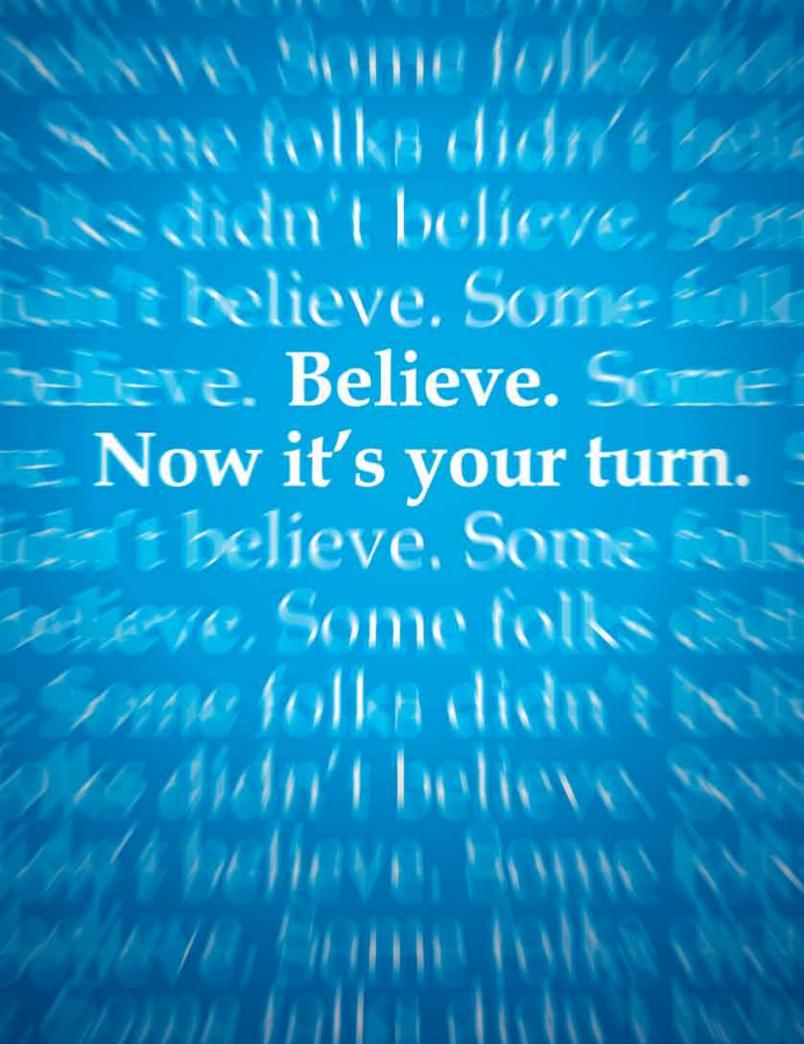
Nike would transform leisure time.

We want to team up with you to transform private dental practice management.

Visit | www.stratusdental.com/cda See how. Call | 888.708.8639

Email | info@stratusdental.com





CONTINUED FROM 865

Maxillary advancement surgery along with orthodontics helps correct severe underdevelopment of the midface, provides greater protection for the eyes and improves airway. 29,33

In myelomeningocele, malformation of sella turcica is found invariably and malformed basilar part of occipital bone may be observed. The contour of anterior wall of sella is found to be obliquely oriented in an antero-posterior direction instead of following a normal cranio-caudal direction. The landmark thus appears to be broad with either a diverging anterior wall or both anterior and posterior walls, giving an impression of a wide sella turcica with less depth than normal (FIGURE 2). It is unknown if this change is due to the malformation per se or a result of deformation caused by associated hydrocephalus.

Also, parts of adenohypophyseal tissue have been found to be displaced extracranially in the pharyngeal mucosa.34,35 Patients with myelomeningocele might have endocrinological disorders such as precocious puberty. Measurement of sella and appraisal of its morphology, thus, bears a clinical significance that it can be valuable to assess any pathology in the pituitary gland.34,36

The contour of perpendicular cranial segment of anterior wall of sella is stable in childhood and serves as reference structure for growth analysis.37 Because orthodontists regularly analyze a considerable number of lateral cephalograms, they may be the first to diagnose the minor malformations of sella turcica.

Discussion and Concluding Remarks

Spina bifida has an immense importance to the dental profession. Prevention is the key to the management of these children so that they do not

require dental treatment. A thorough history should be taken regarding latex allergy and the medications taken by the child. Dental and medical treatment should be coordinated and medical clearance should be obtained before performing any major treatment. An effort should be made to limit the dental appointments to a comfortable length of time and the child's physical impairment should be considered while accommodating him into the dental chair and operatory. Also, the chances of increased caries and periodontal problems in spina bifida patients should be well taken care of by the dentist. The dentist should avoid exposing infants to latex products. Those with surgically placed tubes or shunts must receive premedication with antibiotics before they go through any invasive dental treatment.

Oral and maxillofacial surgeons and orthodontists have a great role to play in assessing craniofacial malformations and facial skeleton morphology and treating craniosynostosis cases with appropriate surgeries. Scrupulous preoperative preparation should be done and cardiac and pulmonary functions should be assessed prior to performing any orthognathic surgery. Alteration of the cranial base angle and sella turcica morphology can be evaluated from the cephalograms by the orthodontists and dentists. Dentists, therefore need to be well-educated about these malformations, their etiology, screening and preventive measures, and relevance to the profession.

- 1. Sarwark JF, Spina bifida. Ped Clin North Am 43(5):1151-8, 1996. 2. Scofield JC, Campbell PR, Integrating the spina bifida patient into the general practice. J Pract Hyg pages 27-31,
- 3. Liptak GS, El Samra A, Optimizing health care for children with spina bifida. Dev Disabil Res Rev 16(1):66-75, 2010. 4. Foster MR, Shafer WO, Spina bifida. www.emedicinehealth.

- com/spina_bifida/page2_em.htm. Accessed Aug. 27, 2012. 5. Fletcher JM, Copeland K, et al, Spinal lesion level in spina bifida meningomyelocele: a source of neural and cognitive heterogeneity. J Neurosurg 102(suppl 3):268-79, 2005. 6. American Academy of Pediatric Dentistry, Definition of special health care needs. aapd.org/assets/1/7/D_SHCN.pdf. Accessed Aug. 27, 2012.
- 7. U.S. Dept of Health and Human Services, Oral Health in America: a report of the surgeon general. www2.nidcr.nih.gov/ sgr/sgrohweb/home.htm. Accessed Aug. 27, 2012. 8. Northrup H, Volcik KA, Spina bifida and other neural tube
- defects. Curr Probl Pediatr 30(10):313-32, 2000.
- 9. Hudson ME, Dental surgery in pediatric patients with spina bifida and latex allergy. AORN J 74(1):57-70, 2001. 10. Jeng S, Gupta N, et al, Prevalence of congenital
- hydrocephalus in California, 1991-2000. Pediatr Neurol 45(2):67-71, 2011.
- 11. Juranek J, Salman M, Anomalous development of brain structure and function in spina
- bifida myelomeningocele. Dev Disabil Res Rev 16(1):23-30, 2010. 12. Jenkinson MD, Campbell S, et al, Cognitive and functional outcome in spina bifida-Chiari II malformation. Childs Nerv Syst 27(6):967-74, 2011.
- 13. Nunn J, Kingberg G, Dental care for the child and adolescent with disabilities, in Koch G, Poulsen S, eds., Pediatric dentistry: a clinical approach. second edition, Wiley-Blackwell Publishing Co., pages 331-45, 2009.
- 14. Wilson W, Taubert KA, et al, Prevention of infective endocarditis: guidelines from the American Heart Association: a guideline from the American Heart Association Rheumatic Fever, Endocarditis, and Kawasaki Disease Committee, Council on Cardiovascular Disease in the Young, and the Council on Clinical Cardiology, Council on Cardiovascular Surgery and Anesthesia, and the Quality of Care and Outcomes Research Interdisciplinary Working Group. Circulation 116:1736-54, 2007. Available at circ.ahajournals.org/content/116/15/1736.full. Accessed Aug. 27, 2012.
- 15. Acs G, Cozzi E, Antibiotic prophylaxis for patients with $hydrocephalus\, shunts: a\, survey\, of\, pediatric\, dentistry\, and$ neurosurgery program directors. Pediatr Dent 14(4):246-50, 1992. 16. Deshmukh SS, Spina bifida. Indian J Pediatr 64(suppl
- 17. Shaw L, Glenwright HD, The role of medications in dental caries formation: Need for sugar-free medication for children. Pediatrician 16(3-4): 153-5, 1989.
- 18. Helpin ML, Rosenberg HM, Beyond brushing and flossing, in Batshaw ML, ed. Children with disabilities. fourth ed., Baltimore, Paul Brooks Publishing Co, 1977, page 43-655. 19. Nowak AJ, Oral health policies and clinical guidelines. Pediatr Dent 29(2):138-9, 2007.
- 20. Hudson ME, Dental surgery in pediatric patients with spina bifida and latex allergy. AORN 74(1):56-72, 2001.
- 21. Shah S, Cawley M, et al, Latex allergy and latex sensitization in children and adolescents with meningomyelocele. J Allergy Clin Immunol 101(6):741-6, 1998.
- 22. Niggemann B, IgE-mediated latex allergy-an exciting and instructive piece of allergy history. Pediatr Allergy Immunol 21(7):997-1001, 2010.
- $23.\,Kean\,T,McNally\,M,Latex\,hypersensitivity:\,a\,closer\,look\,at$ considerations for dentistry. J Can Dent Assoc 75(4):279-82, 2009. 24. Cremer R, Mennicken O, Longitudinal study on specific IgE

against natural rubber latex, banana and kiwi in patients with spina bifida. Klin Padiatr 223(6):352-5, 2011.

- 25. Martinez CA, Northrup H, et al, Genetic association study of putative functional single nucleotide polymorphisms of genes in folate metabolism and spina bifida. Am J Obstet Gynecol 201(4):394.e1-11, 2009.
- 26. Wagner B, Krebitz M, et al, Cloning, expression, and characterization of recombinant Hev b3, a Hevea brasiliensis protein associated with latex allergy in patients with spina bifida. J Allergy Clin Immunol 104(5):1084-92, 1999.
- 27. Yeang HY, Cheong KF, et al, The 14.6 kd rubber elongation factor (Hev b1) and 24 kd (Hev b3) rubber particle proteins are recognized by IgE from patients with spina bifida and latex allergy. J Allergy Clin Immunol 98(3):628-39, 1996. 28. Roy A, Epstein J, Onno E, Latex allergies in dentistry: recognition and recommendations. J Can Dent Assoc
- 29. Waters K, Forbes P, et al, Sleep-disordered breathing in children with myelomeningocele. J Pediatr 132(4):672-81, 1998. 30. Butler MG, Hayes BG, et al, Specific genetic diseases at risk for sedation/anesthesia complications. Anesth Analg 91:837-55, 2000.

63(4):297-300, 1997.

- 31. Kelly KJ, Pearson ML, et al, A cluster of anaphylactic reactions in children with spina bifida during general anaesthesia: epidemiologic features, risk factors and latex hypersensitivity. J Allergy Clin Immunol 94(1):53-61, 1994. 32. Martinez-Lage JF, Poza M, Lluch T, Craniosynostosis in neural tube defects: a theory on its pathogenesis. Surg Neurol 46(5):465-70, 1996.
- 33. Kazuhiro I, Scott K, et al, Airway changes after Le Fort III osteotomy in craniosynostosis syndromes. J Craniofac Surg 7(5):363-70, 1996.
- 34. Kjaer I, Wagner A, et al, The sella turcica in children with lumbosacral myelomeningocele. Eur J Orthod 20(4):443-8, 1998. 35. Kjaer I, Hansen BF, Keeling JW, Axial skeleton and pituitary gland in human fetuses with spina bifida and cranial encephalocele. Pediatr Pathol Lab Med 16(6):909-26, November-December 1996.
- 36. Axelsson S, Storhaug K, Kjaer I, Postnatal size and morphology of the sella turcica. Longitudinal cephalometric standards for Norwegians between 6 and 21 years of age. Eur J Orthod 26(6):597-604, 2004.
- 37. Bjork A, Skieller V, Normal and abnormal growth of the $mandible. \, A \, synthesis \, of \, longitudinal \, cephalometric \, implant$ studies over a period of 25 years. Eur J Orthod 5(1):1-46, 1983.

TO REQUEST A PRINTED COPY OF THIS ARTICLE, PLEASE CONTACT Anuradha Garg at garg.anuradha@yahoo.co.in.



Timothy G. Giroux DDS/Broker

ASK THE BROKER

Question:

Are there new tax consequences for buying and selling a practice in the future?

Writing this in mid-October, none of us know what the outcome of the November election will be. One of the candidates promises to raise all of our taxes. The other one is promising not to, but who knows if no taxes on the "rich" will result in growing the GDP and increasing the revenues. Government revenues will have to go up to pay the amazing amount of debt we are acquiring every day. We do not know if the "Bush" tax cuts will expire, be extended or revised. Talk with your accountant to get his opinion and gain insight on what the best strategy or course of action is for your own personal situation.

Most folks believe the capital gains tax will go up. We just do not know if it will increase from 15% currently to 20 or 25%. Perhaps it will go up on a sliding scale. We also do not know if any change will be retroactive to the year the law is changed. (While most of us feel that a retroactive bill would produce a great outcry, the current president might embrace the obvious class warfare stance that would imply.)

This issue relates to the allocation of purchase price in a practice transition. There is usually a battle between the Seller trying to place as much of the asset in the capital gain category versus the Buyer trying to place as much of the asset into other categories that would allow them to depreciate the asset quicker. While this argument lessens if the capital gains rate goes up, there has always been an argument that the Buyer might benefit from saving some of his deductions for later years. Hopefully, the practice will grow more profitable over time and the owner will then be in a higher tax bracket due to the increased profit. Most of us feel that eventually we will return to some sort of increased progressive rate no matter who gets elected.

The buyer's loan is also weighted much heavier in the early years with interest deductions. However, in the later years of the loan, the payments are mostly principle and there is no offsetting deduction. Therefore the deduction is more valuable in the later years to offset the increased tax rate. This also makes more sense now as inflation is so low. Ultimately, the argument between Buyer and Seller comes down to it costing the Seller a measurable amount of money which is burned up in taxes, compared to the Buyer who might even benefit from keeping some of the deductions for later.

We are currently exploring some ideas of placing a practice sale into a Deferred Sales Trust. My next article will explore the opinions of the accountants I respect as to whether that vehicle is worth exploring and what its effects are on both Buyer and Seller.

Timothy G. Giroux, DDS is currently the Owner & Broker at Western Practice Sales (westernpracticesales.com) and a member of the nationally recognized dental organization, ADS Transitions. You may contact Dr Giroux at: wps@succeed.net or 800.641.4179

Count on Keller

Ee.max pressed

- · CAD/CAM Accuracy & Fit
- · Cement or Bond
- · Pressed Strength

BruxZir[®]

Total Zirconia Crowns

- · CAD/CAM Consistency
- · Ideal for Clenchers & Grinders
- Conservative Prep



Call Today For Your Case Pick-Up! **800-325-3056**



Keller Laboratories, Inc. 160 Larkin Williams Industrial Court • Fenton, MO 63026 www.kellerlab.com



When you bundle 2 or more crowns or 2 or more cases in one box!

No Shipping Charge! **No** Bundling Charge! **No** Kidding!

*Offer only valid in the contiguous United States. Additional charges will apply for overnight services



Evaluation of the Relationship Between Vertical Facial Height and the Morphology of the Temporomandibular Joint in Skeletal Class 3 Patients

MAHROKH IMANIMOGHADDAM, DDS, MS; FARZIN HERAVI, DDS, MS; AZAM SADAT MADANI, DDS, MS; ABBAS MOHAMMADI, DDS, MS; AND PARVIZ MARUZI

ABSTRACT Class 3 patients may have relatively high prevalences of temporomandibular disorders; therefore, joint morphology can be important for their orthodontic-surgical treatments. The aim of this study was to evaluate the relationship between facial height and TMJ morphology in skeletal class 3 patients.

AUTHORS

Mahrokh Imanimoghaddam, DDS, MS, is an associate professor, Dental Research Center of Mashhad University of Medical Sciences, Department of Oral and Maxillofacial Radiology School of Dentistry, Mashhad, Iran. Conflict of Interest Disclosure: None reported.

Farzin Heravi, DDS, MS, is an associate professor, Dental Materials Research Center of Mashhad University of Medical Sciences, Department of Orthodontics, School of Dentistry, Mashhad, Iran. Conflict of Interest Disclosure: None reported.

Azam Sadat Madani, pps. ms. is an associate professor, Dental Research Center of Mashhad University of Medical Sciences, Department of Prosthodontics, School of Dentistry, Mashhad, Iran. Conflict of Interest Disclosure: None reported.

Abbas Mohammadi. DDS, MS, is an assistant

professor, Department of Oral & Maxillofacial Radiology, School of Dentistry, Yazd, Iran. Conflict of Interest Disclosure: None reported.

Parviz Maruzi is a consulting instructor of medical sciences, Mashhad University of Medical Sciences, Mashhad, Iran. Conflict of Interest Disclosure: None reported. ACKNOWLEDGMENT

This study was derived from the postgraduate thesis No. 87565 and is granted by the vice chancellor for research. Mashhad University of Medical Sciences.

anagement of skeletal class 3 malocclusions may be one of the most challenging problems for orthodontists and oral and maxillofacial surgeons. Undiagnosed asymptomatic temporomandibular joints (TMJ) deformities can make this treatment more complicated and jeopardize the results with adverse reactions.1

Therefore, exact evaluation of TMJ morphology seems to be necessary in class 3 skeletal patients. Previous studies on skeletal class 3 patients showed that although most of these patients had no symptoms of TM problems, there was some evidence of morpholigic changes in their radiographic images.2

TABLE 1

Statistical Results of Comparison Between Right and Left Joints (Paired T-test)

Qualitative morphologic parameters TMJ	Standard deviation	Number	Mean	Aspect	P-value
AE	6/974	20	41/00	Left	0/458
	7/021	20	41/85	Right	
Α	0/93816	19	2/2789	Left	0/390
	1/12980	19	2/4863	Right	
Р	60575	19	3/1442	Left	0/917
	95969	19	3/1200	Right	
Fossa ratio	18/02899	19	18/8032	Left	0/337
	19/48688	19	13/62	Right	
&	12/686	20	136/75	Left	0/169
	14/136	20	133/40	Right	
С	0/92247	18	3/29	Left	0/320
	1/14590	18	3/52	Right	

TABLE 2

Relationship Between Facial Height and Morphologic Indices of TMJ (One-way ANOVA)

Morphologic index	Standard deviation	Mean	Facial height	P- Value
AE	7/736	41/37	Normal	0/630
	7/312	42/44	Long face	
	4/175/4	39/50	Short face	
А	0/71242	2/1975	Normal	*0/044
	0/93574	2/1400	Long face	
	1/40429	3/1775	Short face	
Р	0/70692	3/2325	Normal	0/762
	0/98064	3/1043	Long face	
	0/63624	2/9800	Short face	
Fossa ratio	17/41279	19/7168	Normal	* 0/021
	13/00181	21/0311	Long face	
	22/99290	0/1516	Short face	
&	15/148	137/44	Normal	*0/049
	11/676	137/75	Long face	
	8/379	124/75	Short face	
С	0/76274	3/5925	Normal	0/488
	1/37259	3/1262	Long face	
	0/84351	3/4163	Short face	
*C::E+D				

^{*}Significant P values

Therefore, evaluation of the morphology of the TMJ seems to be mandatory in patients with skeletal malformations before orthodontic or surgical treatments. To date, only a few studies have been done to find out a relationship between mandibular prognathism and TMJ morphology.2-4

Previous studies have concentrated on the correlation between joint morphology and jaws relationship in different malocclusion groups (class I, class 2, class 3)²⁻⁴ and in symmetric and asymmetric, and also in open-bite, and deep-bite patients.⁵⁻¹¹ These studies concluded that internal derangement of the TMJ is associated with asymmetry of mandible.

But correlation between TMJ morphology and facial height was not evaluated.^{2,4,6} The aim of the authors' study was to determine any correlation between facial height and joint morphology in symmetric class 3 patients. The authors used MRI images due to their safety and reliability.

Materials and Method

This is a cross-sectional study on 20 (five females and 15 males) orthodontic patients admitted to the Department of Orthodontics of Mashhad Dental School. All patients were examined by an expert prosthodontist for any symptom of TM problems. Inclusion criteria were as follows:

- They were all skeletal class 3 patients;
- They did not have any symptoms of TM problems;
- They were all symmetric;
- No craniofacial disorder;
- They had no edentulous sites; and
- No previous history of orthodontic therapy or trauma on facial complex. Similar to other clinical studies, patients were informed about the study and informed consents were signed by them.

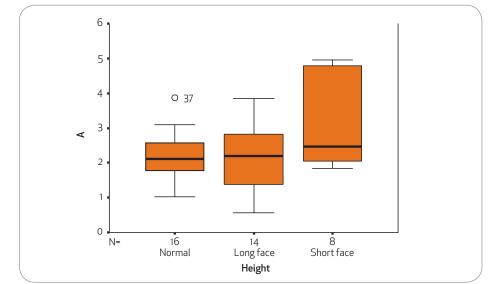


FIGURE 1. Box plot showing distribution of anterior condylar space among different malocclusions.

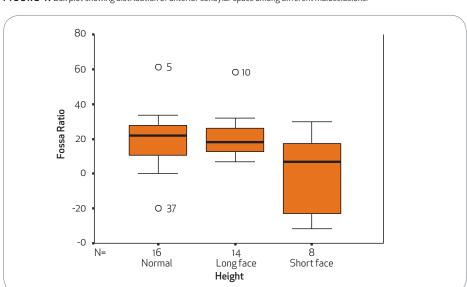


FIGURE 2. Box plot showing distribution of condylar position in the glenoid fossa in different malocclusions.

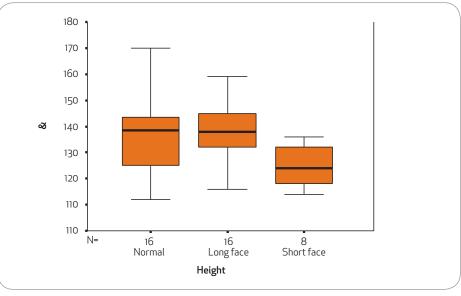


FIGURE 3. Box plot showing anterior condylar head angle in different malocclusions.

Radiographic Techniques

Lateral Cephalogram

A lateral cephalogram was obtained for each patient during admission to the orthodontic department. All cephalograms were taken in the Department of Oral Radiology of Mashhad Dental School with a Planmeca 2002 CC (Helsinki, Finland) machine. Tracing of all cephalograms was done manually by an orthodontist. And based on FMA, Go-Gn to Sn and posterior facial height to anterior facial height ratio, patients were divided into three different groups of short, normal, and long face.

Magnetic Resonance Imaging

An MRI was obtained from each TMJ of patients by Magnetom Avanto Ziemens Super Conductive 32 Channel system with two receivers' coils, which were 6 cm in diameter (1.5 T, Germany) in Razavi Hospital.

To capture MRI imaging, patients were asked to lie supine while a head holder stabilized their head in a fixed position in which the Frankfort horizontal plane was perpendicular to the table surface. After taking axial images for determination of the condyle long axis, corrected sagittal images were taken with Repetition Time (TR) =500 ms and Echo Time (TE) =10 ms, for T1 and TR= 2400 ms and TE = 42ms for T2 images.

An oral and maxillofacial radiologist evaluated all images and recorded data on a checklist containing qualitative factors like the position of the condyle in the glenoid fossa, the shape of the disk, the position of disk in relation to the condyle with closed mouth, and the angle of the articular eminence.

Morphologic Factors of TMJ (Qualitative Indices)

According to the position of the condyle in the fossa, patients were divided into three groups with upper, lower, and medial position of condyles.¹¹

The shape of disks were divided into six groups according to Orham: normal (Biconcove), lengthened, biconvex, rounded, folded and thick posterior bond.12 Disks had three different positions in the closed-mouth status: normal (superior), anterior, and posterior to the condyle. The authors used the method of Toller and coworkers for this classification. 13

Morphologic Factors of TMJ (Quantitative Indices)

Linear and angular measurements of the angle of articular eminence and condylar position in the glenoid fossa were done by Diamaxis software of RVG system (Finland) on the basis of Goklap and Cohlmia's work.

Disk displacement was classified based on the study of Toller et al. 13 A line was drawn from the lower part of posterior condylar tubercle to the apex of articular eminence. The midpoint of condyle was determined on this line and the angle between this line and the line tangent to the posterior wall of disc was measured. To determine the intraexaminer error, all measurements were repeated after two weeks.

Statistical Analyses

The T-student and paired t-test was used to compare quantative indices in joints and between the genders. By Pearson analysis, the correlation between qualitative indices and skeletal features was evaluated. The chi-square and Fisher's exact test were used for assessment of qualification of joint morphologies.

Results

Twenty patients with skeletal class 3 malocclusions who met the inclusion criteria were admitted in this study. MRI and lateral cephalometric images were assessed and patients divided into three groups: eight normal cases (seven males

TABLE 3

Frequency of Condylar Position in Glenoid Fossa (Chi Square Test)

Expected cases	Observed cases	Condylar position in Glenoid fossa
12/7	3	Centric
12/7	6	Superior
12/7	29	Inferior
38	38	Sum of cases

P value=0.00 df=2

and one female), eight long face (four males and four females), and four short-face male patients. Both joints were evaluated in all patients (40 joints). The mean value of patients' age was 23.65 ± 3.8 years.

There was no significant difference between morphologic characteristics of right and left joints (P-value > 0.05)(TABLE 1).

There was a significant difference, as illustrated in TABLE 2, quantitative indices in TMJ morphology among the groups. After the ANOVA test, post-HOC test of LSD proved a significant difference between A point, fossa ratio and Q angle in short-face patients compared with normal and long-face patients (FIGURES 1-3).

Using the Fischer exact test, the authors found that condylar position and skeletal groups were independent. As illustrated in TABLE 3, the most frequent position of the condyle was inferior (29 cases).

There was no difference between disk shapes in closed mouth among three groups. The most frequent types were the lengthened (21 cases) and thick posterior band (eight cases) (TABLE 4).

Disk position and skeletal groups were independent in a closed-mouth position. Anterior displacement of disk was seen 42 percent in long face, 7.5 percent in short face, and 25 percent in normal cases.

As is shown in TABLE 5, there was a significant, positive relationship between condylar head angle and articular angles and anterior facial height and Go-Gn-Sn.

TABLE 4

Frequency of Disk Shape in Closed-Mouth Position (Chi Square Test)

Expected cases	Observed cases	Disc shape
6/2	5	Normal
6/2	21	Lengthened
6/2	1	Bioconvex
6/2	1	Rounded
6/2	1	Folded
6/2	8	Thick posterior band
37	37	Sum of cases
P value=0.00	df=5	

There was also a negative correlation between PFH/AFH and condylar head angle and fossa ratio.

Discussion

Treatment of class 3 patients is one of the most challenging problems in orthodontics and oral and maxillofacial surgery. The aim of this study was to evaluate the TMJ morphology in these patients and to see if there was a difference.

As with other studies, there was no difference between right and left joints.^{3,14} In contrast to Cohlima's study, no definite correlation was proved between the slope of anterior eminence and facial height.15

In the authors' cases studied, the condyles were positioned anteriorly and inferiorly. Seren¹⁶ had proposed that elongation of the condyle in the mediolateral aspect could force the condyle inferiorly. The findings in this patient group showed a significant difference between the short-face cases and the two other groups. In these short-face cases, the condyles are more posterior. A fossa ratio of about zero is consistent with this finding.

Byun and Ahn6 had suggested that the lower posterior facial height and ramus height are important factors in producing internal derangements. This study did not support any significant difference between groups. The discrepancy could be explained by the existence of asymmetric patients in Byun's study.

SPECIALIZING IN DENTAL PRACTICE SALES, TRANSITIONS & VALUATIONS







Now with California offices in La Jolla, Los Angeles, Newport Beach and Walnut Creek

We have been involved with more than **1000 dental practice transactions**.

Here are some of our current listings:

NEW LISTING - \$300,000 - General Dentistry Practice in Newport Beach, Orange County, Southern California with three (3) operatories, includes equipment, Zoom bleaching, sterilization/lab and over 40 years of goodwill at the same location. Located near Newport Center/Fashion Island in a desirable building with views from each operatory. IN ESCROW.

\$709,000 - General Dentistry Practice in Coastal Orange County, Southern California, with four (4) operatories, fully equipped. Great location near shopping center. Modern, beautifully appointed office with high end finishes. Must see! Call our office for more information.

PRICE REDUCTION – \$95,000 - Leasehold Improvements in Pasadena, Los Angeles County, Southern California with six (6) Adec Chairs/Lights in a great part of town. Contact our office for more information.

\$800,000 - General Dentistry Practice in the High Desert, San Bernardino, Southern California with seven (7) operatories fully equipped business office private office, staff lounge, storage room, sterilization room, and adjustment lab located in a free-standing building. Practice gross collections over \$1M in 2011, practice established over 35 years.

\$450,000 - General Dentistry Practice in N. San Diego County, Southern California with five (5) operatories, sterilization room, adjustment lab, dark room, reception area, staff lounge, and business office. Located in a professional building. Established over 37 years, this practice refers out all specialty work. Room to grow! IN ESCROW.

NEW LISTING – Price TBD - Perio Practice in Orange County, Southern California with five (5) operatories, fully equipped, one (1) plumbed, not equipped, sterilization room, staff lounge, private office, business office, consultation room, storage room. Great location on the first floor near freeways, hospital, and shopping. Call our office for more information.

NEW LISTING - \$275,000 - General Dentistry Practice in Palm Springs, Riverside County, Southern California with four (4) operatories. This practice is located on a main street, and has been established since 2005. Seller is moving out of the area. This is a PPO/Fee For Service practice, no HMO.

\$450,000 - General Dentistry Practice in La Verne, Los Angeles County, Southern California with four (4) operatories, private office, staff lounge, sterilization/lab combo, adjustment lab, x-ray room, dark room, reception area in a retail center. Over 33 years of Goodwill.

\$650,000 - General Dentistry Practice in Santa Ana, Orange County, Southern California with four (4) operatories, fully equipped, x-ray room, dark room, reception area. Practice in the same location for 24 years.

\$80,000 - Dental Leasehold Improvements and Equipment in Lake Forest, Orange County, Southern California with four (4) operatories, sterilization room, reception room, staff lounge, and private office in a retail center with plenty of foot traffic. IN FSCROW.

\$650,000 – General Dentistry practice in Cypress, Orange County, Southern California with six (6) operatories, \$13k cap checks/union per month, 20 years in same location. Call our office for more information.

PRICE REDUCTION - \$300,000 - General Dentistry Practice in Los Alamitos, Orange County, Southern California with seven (7) operatories, sterilization room, wet lab, business office, private office, staff lounge. Located on a busy street with plenty of frontage.

\$1,100,000 - This office does it all! General Dentistry / Specialty Practice in Sacramento, Sacramento County, Northern California, with two (2) suites, one consists of general dentistry, the other does Specialty work. Nine (9) total operatories, six (6) equipped, three (3) plumbed, not equipped, with sterilization room, adjustment lab, x-ray room, dark room, reception area, staff lounge, private office, and storage room. Digital xrays, paperless office. Member of most PPO/ HMO plans, large monthly CAP CHECKS! IN ESCROW.

PRICE REDUCTION - \$395,000 - Prosthodontic Practice in Walnut Creek, Contra Costa County, Northern California with three (3) operatories, fully equipped, two-desk laboratory, administrative office, and private office near a retirement community. Doctor retiring, 28 years in the same location.

NEW LISTING – Price TBD - Perio Practice in Coastal Orange County, Southern California with five (5) operatories, lab, sterilization area, business office, private office in a professional building. Great location. Seller is retiring with 33 years of goodwill. Call our office for more information.

\$545,000 - Amalgam-free General Dentistry Practice in Westwood, Los Angeles County, Southern California with five (5) operatories, includes equipment, wet lab, consultation/seminar room, sterilization room. Doctor retiring. Great location across from UCLA campus in a professional building.

A. LEE MADDOX, DDS, ESQ. BROKER NUMBER - 01801165 888-685-8100 | Info@MaddoxPracticeGroup.com | www.maddoxPracticeGroup.com

COMPREHENSIVE & PROFESSIONAL LEGAL SERVICES EXCLUSIVLY FOR DENTISTS



- Lease Reviews
- Partnership Agreements
- Practice Purchase Agreements
- Corporation Formation / Dissolutions
- Space Sharing Group / Solo Agreements
- Associate / Independent Contractor Agreements
- MSO /BSO Agents
- LLC Formation and Agreements

EMAIL: LMADDOX@CADENTALLAW.COM | WWW.CADENTALLAW.COM

EXPERIENCE P

PROFESSIONALISM

INTEGRITY

EXPERTISE

TABLE 5

Pearson Correlation Between Quantitative Morphological Indices and Facial Skeletal Indices

P-value	Pearson correlation coefficient	Skeletal parameters	1.4031 in
0/002	**0/469	S-Ar-Go	Condylar head angle
0/035	*0/335	N-Me	Condylar head angle
0/022	*0/362	Go-Gn-Sn	Articular angles
0/009	**0/409	PFH/AFH	Condylar head angle
0/029	*0/354	PFH/AFH	Fossa ratio

* P value< 0.01

** P value<0.05

It is suggested that an increase in condylar angle, which can be seen in class 2 patients, may contribute to internal derangements.

In the authors' study, the condylar angle in short-face patients was significantly lower than the two other groups, but the joint disorders were similar.

Lengthened disks were the most frequent type of disks found in the authors' cases (73 percent in normal, 57 percent in long face, and 25 percent in short-face cases).

Thicker posterior band types were seen in 6 percent of normal, 21 percent of long face, and 50 percent of short-face patients. The inferior position of the condyles in the fossa may explain this finding.

Articular angle (S-AR-Go) had a positive correlation with anterior facial height and a negative correlation with

PFH/AFH ratio. This means that by increasing the facial height, the condylar head angle will decrease. Clinical relevance of such a finding is not clear at this time and needs to be investigated further.

Conclusion

- Differences in facial height had no significant effect on TMJ internal derangement.
- Condyles seated more medially in short-face class 3 patients.
- With increasing facial height, condylar head angle decreases.

REFERENCES

1. Ahn SJ, Lee SP, Nahm DS, Relationship between temporomandibular joint internal derangement and facial asymmetry in women. Am J Orthod Dentofacial Orthop 128(5):583-91, 2005.

2- Gökalp H, Magnetic resonance imaging assessment of positional relationship between the disk and condyle in asymptomatic young adult mandibular prognathism. Angle Orthod 73(5):550-5, 2003.

3. Ueki K, Nakagawa K, et al, Temporomandibular joint morphology and disc position in skeletal class 3 patients. J Craniomaxillofac Surg 28(6):362-8, 2000.

4. Baccetti T, Antonini A, , et al, Glenoid fossa position in different facial types: a cephalometric study. Br J Orthod 24(1):55-9, 1997.

5. Kawakami M, Yamamoto K, et al, Morphological differences in the temporomandibular joints in asymmetrical prognathism patients. Orthod Craniofac Res 9(2):71-6, 2006.

6. Byun ES, Ahn SJ, Kim TW, Relationship between internal derangement of the temporomandibular joint and dentofacial morphology in women with anterior open bite. Am J Orthod Dentofacial Orthop 128(1):87-95, 2005.

7. Yamada K, Satou Y, et al, A case of anterior open bite developing during adolescence. J Orthod 28(1):19-24, 2001. 8. Sonnesen L, Svensson P, Temporomandibular disorders and psychological status in adult patients with a deep bite. Eur J Orthod 30(6):621-9, 2008; epub Aug. 5, 2008.

9. Abdallah EF, Mehta NR, et al, Affecting upper extremity strength by changing maxillomandibular vertical dimension in deep bite subjects. Cranio 22(4):268-75, 2004.

10. Minagi S, Sato T, et al, Comparative study of the temporomandibular joint space in maximum intercuspation and canine edge-to-edge positions in deep bite and nondeep bite subjects. J Oral Rehabil 27(6):517-21, 2000.

11. Gianelly AA, Petras JC, Boffa J, Condylar position and class 2 deep-bite, no-overjet malocclusions. Am J Orthod Dentofacial Orthop 96(5):428-32, 1989.

12. Orhan K, Nishiyama H, et al, Comparison of altered signal intensity, position, and morphology of the TMJ disc in MR $\,$ images corrected for variations in surface coil sensitivity. Oral Surg Oral Med Oral Pathol Oral Radiol Endod 101(4):515-22, April 2006; epub Sept. 19, 2005.

13. Toller M, Taşkaya-Yilmaz N, Yilmaz F, The evaluation of $temporoman dibular joint \ disc \ position \ in TMJ \ disorders \ using$ MRI. Int J Oral Maxillofac Surg 31(6):603-7, 2002.

14. Rodrigues AF, Fraga MR, Vitral RF, Computed tomography evaluation of the temporomandibular joint in class 2 division 1 and class 3 malocclusion patients: condylar symmetry and condyle-fossa relationship. Am J Orthod Dentofacial Orthop 136:199-206, 2009.

15. Cohlmia JT, Ghosh J, et al, Tomographic assessment of temporomandibular joints in patients with malocclusion. Angle Orthod 66(1):27-35, 1996.

16. Seren E, Akan H, et al, An evaluation of the condylar $position\ of\ the\ temporoman dibular\ joint\ by\ computerized$ tomography in class 3 malocclusions: a preliminary study. Am J Orthod Dentofacial Orthop 105(5):483-8, 1994.

TO REQUEST A PRINTED COPY OF THIS ARTICLE PLEASE CONTACT / Farzin Heravi, DDS, MS, at heravif@mums.ac.ir.

Our inventory is affordable and can help you budget for upgrading your office, expanding or just starting out.

Northbay Networks is a nationwide provider of dental equipment



Ph: 925.385.0562 Fax: 510.903.8971 www.northbay-networks.com/dental-inventory.html





A simple guide for a complex problem.

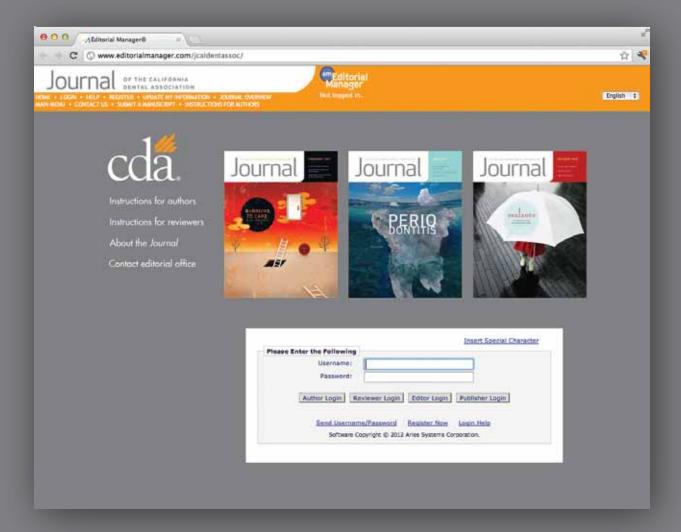
GET IT FREE FOR A LIMITED TIME.





V. Kim Kutsch, DMD received his undergraduate degree from Westminster College in Utah and then completed his DMD at the University of Oregon School of Dentistry in 1979. He is an inventor, holding numerous patents in dentistry, product consultant, internationally recognized speaker, past president of the Academy of Laser Dentistry and the WCMID. He has also served on the board of directors for the WCLI and the AACD. As an author, Dr. Kutsch has published dozens of articles and abstracts on minimally invasive dentistry, caries risk assessment, digital radiography, and other technologies in both dental and medical journals and has also contributed to several textbooks. He acts as a reviewer for several journals including JADA. Dr. Kutsch serves as CEO of Oral BioTech. As a clinician, he is a graduate and mentor in the prestigious Kois Center and maintains a private practice in Albany, Oregon.

Submitting a manuscript to the Journal? There's a site for that.



In fact, from letters to the editor to reviews, the new site is now the only way to submit anything to the Journal of the California Dental Association. Upload your content, receive automatic status updates, even track progress anytime day or night. See for yourself at www.editorialmanager.com/jcaldentassoc





Recurrent Aphthous Stomatitis: Stress, **Trait Anger and Anxiety** of Patients

YEHUDA ZADIK, DMD, MHA; LIRAN LEVIN, DMD; TOM SHMULY, DMD; VADIM SANDLER, DMD; AND RICARDO TARRASCH, PHD

ABSTRACT In this case-control study, recent stress and trait anger/anxiety of otherwise healthy patients with active recurrent aphthous stomatitis were compared to those of dental patients with no history of RAS (controls). RAS group reported more angry/anxious feelings than controls (2.11±0.38/1.84±0.30, respectively; p<0.001), and more recent stress (2.81±1.36/1.96±1.02; p<0.01). Among subjects with high angriness/ anxiety, RAS subjects showed higher stress level (p<0.005). The study revealed that anger/anxiety level mediates the relationship between stress level and RAS.

AUTHORS

Yehuda Zadik, DMD, is chief dental officer, Israeli Air Force Surgeon General Headquarters, Israel Defense Forces, Tel Hashomer, Israel, and with the Department of Oral Medicine, Hebrew University-Hadassah School of Dental Medicine, Jerusalem, Israel. Conflict of Interest Disclosure: None reported. Liran Levin, рмр, is with the Department of Periodontology, School of Graduate Dentistry, Rambam Health Care Campus, and Faculty of Medicine, Technion, IIT, Haifa, Israel. Conflict of Interest Disclosure: None reported.

Tom Shmuly, DMD, is with the Department of Oral and Maxillofacial Surgery, Rabin Medical Center, Beilinson Campus, Petach Tikva, and Sackler Faculty of Medicine, Tel Aviv University, Israel. Conflict of Interest Disclosure: None reported.

Vadim Sandler, DMD, is with the Department of Endodontics, Hebrew University-Hadassah School of Dental Medicine, Jerusalem, Israel. Conflict of Interest Disclosure: None reported.

Ricardo Tarrasch, PHD, is with the School of Education and the Sagol School of Neuroscience, Tel Aviv University, Tel Aviv. Israel. Conflict of Interest Disclosure: None reported.

ecurrent aphthous stomatitis (RAS), also known as recurrent aphthous ulcerations and canker sores, is a common condition of unknown etiology characterized by recurrent, painful, single or multiple shallow self-limited ulcerations on nonkeratinized oral mucosa. Clinically, there are three types of RAS, namely the minor, major, and herpetiform types (FIGURE 1). RAS affects 20 to 30 percent of the general adult population.^{1,2} The peak age of onset is the second decade. Factors that were found to be associated with RAS include genetics, higher socioeconomic status, nutritional deficiencies, allergies, mechanical injury, chemicals (e.g., sodium lauryl sulfate), hyposalivation, cessation of tobacco use, and possibly certain foods and preservatives. 1,3 Neville et al. clustered these factors into







FIGURE 1. Examples of the three clinical types of recurrent aphthous stomatitis (RAS): (a) the common minor type (less than 1 cm in diameter, heals without a scar), (b) the uncommon major type (diameter of 1 cm or larger, heals slowly, often with scar), and (c) the rare herpetiform type (multiple very small ulcers, arrows, and larger ulcers with irregular outline that created by collection of several small ulcers). The study population was of patients suffered from minor RAS.

three categories, namely primary immunodysregulation, decrease of mucosal barrier, and increase in antigenic exposure.2

Well-accepted is the association between the appearance of aphthous stomatitis lesions and psychological features, mainly stress and anxiety, in patients who are predisposed to this condition.^{2,4} Often, patients themselves reported a relation of lesions appearance to periods of stress.5,6

Surprisingly, despite this common acceptance of stress as a triggering factor for RAS by both medical professionals and lay population, a literature search yielded only few studies on this issue. Moreover, there is no consensus among these studies' results. Ship et al. described RAS among students, in which emotional factors (anxiety) were found to have a strong correlation with RAS.78 In another study, higher levels of stress and anxiety, but no depression, were found among 18 RAS patients in comparison to 20 control patients.9

Using the Social Readjustment Rating Scale, which includes 43 items of psychosocial life events that usually evoke or are associated with adaptive or coping behavior of an individual, Pedersen studied the psychologic stress of 22 RAS patients in time of active lesion and compared it to the same patient's stress in time of no intraoral lesion. No statistically significant difference between the two stages was found; even among nine patients (41 percent) who subjectively considered psychologic stress a factor in the development of their own RAS lesions.5

Although the majority of studies have been unable to validate the role played by stress in the development of RAS, the literature continues to indicate that stress may play a role in precipitating RAS.³ The aim of the presented study was to evaluate stress and trait anger/anxiety among patients suffering from RAS as compared to controls. The authors hypothesized that beside higher stress, RAS patients show a higher anger/anxiety level.

Methods

This case control study included 26 patients with active RAS lesions (cases) as well as 55 dental patients, with no history of RAS (controls). All subjects underwent a thorough oral mucosal examination by two examiners, using a dental mirror (No. 5 front-surface) and cotton gauzes as needed, to confirm the clinical appearance of aphthous lesion (RAS group) or the absence of ulcerative lesion (control group). Inclusion criteria included the presence of one or more minor (i.e., diameter of 5 to 10 mm) shallow aphthous lesion in the nonkeratinized oral mucosa (i.e., labial/buccal mucosa, lateral/ventral tongue, soft palate, or floor of the mouth), with the patient reporting the recurrent nature of that kind of lesions, started at childhood or early adolescence. Diagnosis of RAS was made clinically; no biopsy was taken. Special emphasis was paid in differentiating RAS from recurrent herpetic ulcerations according to their unique clinical features.

Exclusion criteria included patients who presented in the office because of the aphthous lesion or other dental or oral pain, patients with first appearance of aphthous lesions, patients with traumatic or other preceding trigger for the lesion known by the patient or found by examiners, and patients with systemic diseases (i.e., anemia, Behçet, celiac, inflammatory bowel diseases, periodic fever, and carriers of human immunodeficiency virus) or taking medications known to be related to oral ulcers (e.g., nonsteroidal antiinflammatory drugs, nicorandil) or hyposalivation (e.g., anticholinergics, antihistamines, antihypertensives).10

Subjects completed a battery of psychological questionnaires to assess three factors, namely stress during the past month (a single question), trait anxiety, anger and curiosity, and attachment style.11

The trait anxiety, anger and curiosity questionnaire used is a Hebrew translation of the State-Trait Personality Inventory (SATPI) that is comprised of 30 items in a 1-4 Likert scale assessing state anxiety and anger (e.g., "I easily lose my self-control").12,13 Attachment style was assessed by means of a single question as recommended by Mikulincer.14

Data was stored in Microsoft Excel software and statistically analyzed in SPSS 18 (SPSS, Inc., Chicago, Ill.) employing t-test, cross tabs, two-way analysis of variance (ANOVA) and Tukey HSD post

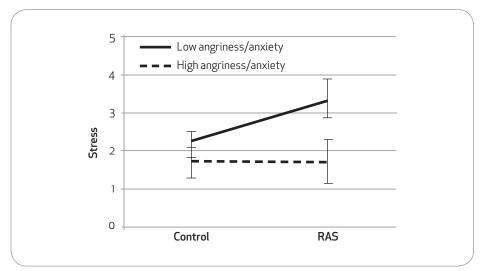


FIGURE 2. Stress level of recurrent aphthous stomatitis (RAS) and control groups, split by the angriness/anxiety median (1.93) to low and high angriness/anxiety.

hoc analyses. For the anxiety, anger and curiosity items, positive questions were recoded and a single measure named angry/ anxiety was computed by averaging the 30 items (Chronbach's alpha=0.84). For each of the variables anger/anxiety and stress, the groups were compared by means of t-tests for independent samples. Statistical significance was accepted at the probability level of p<0.05.

Results

RAS (cases) group included 15 men and 11 women, and the control group included 43 men and 12 women. All those participants were otherwise healthy adults with no chronic illness or chronic medications.

Most subjects were categorized as having a secure attachment style (RAS 76.9 percent, controls 83.6 percent), and only minority as avoidant (19.2 percent, 14.5 percent, respectively) or anxious-ambivalent (3.8 percent, 1.8 percent, respectively).

RAS subjects reported more angry/ anxious feeling than controls (2.11±0.38, 1.84±0.30, respectively; t(79)=3.43, p<0.001, Cohen's d=0.79), and more stress during the past month (2.81±1.36, 1.96±1.02, respectively; t(79)=3.21, p<0.05, Cohen's d=0.71).

When subjects were split by the angriness/anxiety median of the overall sample (1.93) to low and high angriness/ anxiety relatively to other patients participating in the study, and two-way ANOVA using group and angriness/ anxiety as independent variables and stress as the dependent variable a significant effect of group (F(1,77)=4.80,p<0.05) was yielded, as well as a significant effect of angriness/anxiety (F(1,77)=19.93, p<0.001) and a significant interaction between them (F(1,77)=6.03,p<0.05). As can be seen in **FIGURE 2**, Tukey HSD post hoc comparisons revealed that among subjects with low angriness/anxiety no significant differences were obtained in stress levels between the RAS and control groups; however, among subjects with high angriness/anxiety control subjects showed a lower stress as compared to RAS subjects (p<0.005).

Discussion

Many physical ailments have psychological components that may influence the person's vulnerability to illness as well as his or her recovery.15 Stress, the relationship between the environmental demands toward the individual and his or her ability to cope with them, is associated with undesirable physical consequences.¹⁶

This association is based on the assumption that stress brings life changes, disturbing the vital homeostasis of the affected individual followed by a struggle to regain the primary situation. This struggle entails undesirable changes in various physical systems.¹⁷

The level of stress and personality characteristics have been considered as initiating, predisposing, and perpetuating factors for several diseases, and as having influence on the individual's health behavior. 18,19 However, the relation between stress and its negative outcome is not as direct as a stimulus and response, but instead is modulated by other variables. Some people are less resilient to stress, and therefore suffer more from the physical consequences of stress.20 Personality traits, i.e., the individual's set of preferences, values, and beliefs that are expressed in behavior, can cause changes in the individual's vulnerability while facing stress; hence, they change the patient's immune response.21 Most personality theories attempt to identify stress buffers. The most obvious are a combination of type-A personality, locus of control, hardiness, and the ability to cope. These variables decrease the apparent effect of stress.22,23

Stress-induced immune dysregulation and anxiety-induced parafunctional oral habits, including lip and cheek biting, causing physical trauma, were offered for explanation of the cause and effect relationship between emotional parameters and the ulcerative process in susceptible individuals.^{24,25} Another possible explanation is the emotional induced hyposalivation, since lack of adequate saliva to lubricate and protect the nonkeratinized oral mucosa from injury and antigenic exposure may contribute to the development of RAS lesions.1

		the California		Ι.,	ation		er	ТТ	Т	3. Filing Date 9-28-12
. Issue Frequ	ency	ociation			5 er of l	2 ssues	- 6 Publis	0 hed Annu	ally	6. Annual Subscription Price
Monthly 12									\$18	
 Complete Mailing Address of Known Office of Publication (Not printer) (Street, city, California Dental Association 1201 K St., 16th Floor 			ity, co				P+40)	Jeanne Marie Tokuna		
Sacrame	nto	, CA 95814-3925	-							Telephone (Include area code) 916-554-5330
Califor	nia nia	Address of Headquarters or General Business Offic Dental Association	ce of Publis	her (Not pr	inter)				
Sacrame	nto	, 16th Floor , CA 95814-3925								
		Complete Mailing Addresses of Publisher, Editor, and address) allaby *	d Managing	Edit	or (Do	not le	ave bl	enk)		
1201 K	St.	, 16th Floor , CA 95814-3925								
ditor (Name Kerry K	and c	omplete mailing address) arney, DDS		12.6				2		
1201 K	St.	, 16th Floor , CA 95814-3925								
ansoing Edit ATTCTA	Ma'l	ame and complete mailing address)							20	
1201 K S Sacramen	st.	, 16th Floor , CA 95814-3925								
names and	l addir l addir	eave blank. If the publication is owned by a corporat esses of all stockholders owning or holding 1 percei esses of the individual owners. If owned by a partne	nt or more i ership or oti	of the ner un	total a	emour porate	t of sto d firm,	ock. If not give its n	owner	d by a corporation, give the
ull Name		owner If the publication is published by a nonprofit o		_		_	nd add. Addres		_	
aliforn	iia	Dental Association	12	201	K S	ŧ.,	16t	h Floo	r .392	5
Holding 1 F	erce	ders, Mortgagees, and Other Security Holders Owni nt or More of Total Amount of Bonds, Mortgages, or	ng or					-1031		
Other Secu ull Name	ıritles	if none, check box	Co	mple	te Ma		ddres	s		
		completion by nonprofit organizations authorized to nation, and nonprofit status of this organization and							poses	
		inged During Preceding 12 Months d During Preceding 12 Months (Publisher must sub-	mit explana	tion o	of char	nge wi	th this	statemen	t)	
Publication	Title			П	14. Is:	sue D	ate for	Circulatio	n Dat	a Below
-		the California Dental Associat	tion		S	epte	ember	r 2012		
. Extent and	i Nati	ure of Circulation						oles Each 12 Mon		No. Copies of Single Issu Published Nearest to Filing Date
Total Numbe	r of C	Copies (Net press run)				2	1,74	11		21,522
	(1)	Mailed Outside-County Paid Subscriptions Stated PS Form 3541(Include paid distribution above nor nal rate, advertiser's proof copies, and exchange copies)	on mi-			1	9,72	?1		19,580
Paid Circulation (By Mail and	(2)	Mailed In-County Paid Subscriptions Stated on PS Form 3541 (Include paid distribution above nomin rate, advertiser's proof copies, and exchange copies	al					0		0
Outside the Mail)	(3)	Paid Distribution Outside the Mails Including Salet Through Dealers and Carriers, Street Vendors, Co Sales, and Other Paid Distribution Outside USPSt	lers and Carriers, Street Vendors, Counter			0				0
	(4)	Paid Distribution by Other Classes of Mail Through the USPS (e.g. First-Class Mail®)	h				2	6		.25
otal Paid Di	stribu	tion (Sum of 15b (1), (2), (3), and (4))				-1	9,74	7		19,605
PS 4	(1)	Free or Nominal Rate Outside-County Copies included on PS Form 3541						0		0
Free or Nominal Rate Distribution	(2)	Free or Nominal Rate In-County Copies Included on PS Form 3541			0				0	
(By Mail and Outside the Mail)	(3)	Free or Nominal Rate Copies Mailed at Other Classes Through the USPS (e.g. First-Class Mail)	1 1				24	4		22
ce i	(4)	Free or Nominal Rate Distribution Outside the Mai (Carriers or other means)	a			1	,569	9 .		1,507
Total Free o	or No	minal Rate Distribution (Sum of 15d (1), (2), (3) and	1 (4))			1	,589	2		1,529
Total Distrit	oution	(Sum of 15c and 15e)	>			21	,336			21,134
Copies not	Distri	buted (See Instructions to Publishers #4 (page #3))	>	4			405		_	388
Total (Sum	of 15	f and g)	>	4		21	,741			21,522
Percent Pa (15c divide		151 times 100)	>				93%	5		93%
	ublic	stement of Ownership ation is a general publication, publication of this stat ovember 2012 issue of this publication.	tement is re	equire	ed. Wil	l be p	rinted			Publication not required.
	ind Ti	tle of Editor, Publisher, Business Manager, or Owner Manie Zokunago	r *						uels.	Date
Busine	ss I	Manager 0								9-28-12

Pedersen suggested a relationship between severe emotional stress and the onset (predisposing) of RAS, but no association between psychologic stress and the recurrence of RAS.5 On the contrary, Scully et al. concluded that stress may provoke episodes of RAS, but the association is not invariable.10

McCartan et al. found higher level of salivary cortisol as well as proportion of patients with borderline or clinically morbid anxiety among 12 RAS patients in comparison to 12 past-RAS patients (successfully treated according their hematinic deficiencies or by empirical vitamins B1 and B6). These authors concluded that stress may play a role in the etiology of RAS, particularly in patients who have an underlying anxiety trait.26

Consistently, the present results indicate an association between recurrence episodes of RAS and angriness/anxiety. Moreover, association was found between recent stress and the recurrence of aphthous ulcerations in the study population, and especially among individuals with high angry/anxiety trait. Among subjects with low angriness/ anxiety no significant differences were found in level of stress between RAS patients and the control group. However, among subjects with high angriness/ anxiety, RAS subjects showed higher stress level than controls (p<0.005). In the study population, attachment style was not found to be related to RAS. The present results can partly explain the inconsistent publications regarding stress as risk factors for recurrence of aphthous ulcerations.

REFERENCES

- 1. Zunt SL, Recurrent aphthous stomatitis. Dermatol Clin 21:33-9, 2003.
- 2. Neville BD, Damm DD, et al, Allergies and immunologic diseases, in Oral and maxillofacial pathology, third ed., St. Louis, W.B. Saunders pages 330-61, 2009.
- 3. Natah SS, Konttinen YT, et al, Recurrent aphthous ulcers today: a review of the growing knowledge. Int J Oral Maxillofac Surg 33:221-34, 2004.

sanctions (including civil penalties).

PS Form 3526, September 2007 (Page 2 of 3)

4. Peretz B, Major recurrent aphthous stomatitis in an 11-yearold girl: case report. J Clin Pediatr Dent 18:309-12, 1994. 5. Pedersen A, Psychologic stress and recurrent aphthous ulceration. J Oral Pathol Med 18:119-22, 1989.

6. McCullough MJ, Abdel-Hafeth S, Scully C, Recurrent aphthous stomatitis revisited; clinical features, associations, and new association with infant feeding practices? J Oral Pathol Med 36:615-20, 2007.

7. Ship II, Socioeconomic status and recurrent aphthous ulcers. J Am Dent Assoc 73:120-3, 1966.

8. Miller MF, Ship II, A retrospective study of the prevalence and incidence of recurrent aphthous ulcers in a professional population, 1958-1971. Oral Surg Oral Med Oral Pathol 43:532-7, 1977.

9. Soto Araya M, Rojas Alcayaga G, Esguep A, Association between psychological disorders and the presence of oral lichen planus, burning mouth syndrome and recurrent aphthous stomatitis. Med Oral 9:1-7, 2004.

10. Scully C, Gorsky M, Lozada-Nur F, The diagnosis and management of recurrent aphthous stomatitis: a consensus approach. J Am Dent Assoc 134:200-7, 2003.

11. Hazan C, Shaver P, Romantic love conceptualized as an

attachment process. J Pers Soc Psychol 52:511-24, 1987. 12. Ben-Zur H, Zeidner M, Sex differences on the State-Trait Personality Inventory: Some Cross-cultural data. Working paper. Haifa University, Israel, 1987.

13. Spielberger CD, Barker L, Rusell S, et al, Preliminary manual for the state-trait personality inventory (STPI), 1979. Tampa, Fla., University of South Florida.

14. Mikulincer M, Adult attachment style and information processing: Individual differences in curiosity and cognitive closure. J Personality Soc Psychol 72:1217-30, 1997.

15. Engel GL, The clinical application of the biopsychosocial model. Am J Psychiatry 137:535-44, 1980.

16. Stojanovich L, Stress and autoimmunity. Autoimmun Rev 9:A271-6, 2009.

17. Weiss SM, Health and illness: the behavioral medicine perspective, in Temoshok D, ed., Emotions in health and illness, New York, Grune and Stratton, pages 7-14, 1983. 18. Antonovsky A, Personality and health: testing the sense

of coherence model, in Friedman HS, ed., Personality and disease, New York, Wiley, pages 155-77, 1990.

19. Levin L, Proter NE, Levin S, Dental visits and personality traits among young adults. Quintessence Int 38:e379-83, 2007. 20. Lurie O, Zadik Y, et al, Bruxism in military pilots and non-pilots: tooth wear and psychological stress. Aviat Space Environ Med 78:137-9, 2007.

21. Bolger N, Zuckerman A, A framework for studying personality in the stress process. J Pers Soc Psychol 69:890-

22. Kreitler S, Kreitler H, Cognitive orientation and physical disease or health. Eur J Pers 5:109-29, 1991.

23. Kobasa SC, Maddi SR, Kahn S, Hardiness and health: a prospective study. J Pers Soc Psychol 65:207-14, 1993.

24. Woo SB, Sonis ST, Recurrent aphthous ulcers: a review of diagnosis and treatment. J Am Dent Assoc 127:1202-13, 1996. 25. Paterson AJ, Lamb AB, et al, Burning mouth syndrome: the relationship between the HAD scale and parafunctional habits.

J Oral Pathol Med 24:289-92, 1995. 26. McCarten BE, Lamey PJ, Wallace AM, Salivary cortisol and anxiety in recurrent aphthous stomatitis. J Oral Pathol Med

TO REQUEST A PRINTED COPY OF THIS ARTICLE, PLEASE CONTACT Yehuda Zadik, DMD, at yzadik@gmail.com.

We're all part of the solution.



25:357-9, 1996.

The California Dental Association, the CDA Foundation and national partner America's Dentists Care Foundation, host CDA Cares, free dental clinics to provide oral health services and education to Californians in need. These multi-day events provide treatment to thousands of people and, not surprisingly, require an army of volunteers as well as the generosity of corporations both large and small. We'd like to thank those who understand the need and are stepping up to answer it.

To donate, volunteer or learn more, visit cdafoundation.org/cdacares



Specializing in the Selling and Appraising of Dental Practices



Serving California Since 1974

"Your local Southern California Broker"

Phone: (714) 639-2775 (800) 697-5656 Fax: (714) 771-1346 Email: jknipf@aol.com rpalumbo@calpracticesales.com WWW.CALPRACTICESALES.COM



John Knipf & Robert Palumbo

LOS ANGELES COUNTY

BELLFLOWER (Pract. & Bldg) - Long established practice w/ 5 eq ops in a single story bldg. Some HMO. Coner location ID #4197. CERRITOS (GP) - Turn-Key practice w/ over 40 yrs of gdwll in a strip mall w/ no vacancies. 3 eqops/4 plumbed to expand. ID # 4205. HAWTHORNE - Leasehold & Equip Only! Located in a corner bldg w/ excellent traffic flow. Has 6 ops and 2 plmbd not eq.ID #4233. LOS ANGELES - General Practice w/ 18 yrs gdwll in free standing bldg with 5 spacious ops. Monthly revenues of \$30K/mo. ID# 4113. LOS ANGELES (GP) - State-of-the art off w/ 34 yrs gdwll on one of the busiest blvds. Has 4 eq. ops w/. Dentrix software. ID#4147 MALIBU (GP) - Turn-Key. Located in very desirable upscale area w/ excellent exposure & visibility. Has 4 ops. Low sales price. ID 3651. MONROVIA - Dental space for rent in a busy shopping center on a major street w/ great visibility. 1 eq. op / 7 plumbed not eq. ID #4207. SAN FERNANDO (GP) - State of the art facility, on only 1.5 day/wk it is collecting ~\$12K - \$17K per month. ID # 4245. SAN GABRIEL (Ortho/Endo/Perio/O.S) - Practice consist of 3 chairs in open bay &1 fully eq op in a corner bldg. Great signage. ID#4139. WESTLAKE VILLAGE - Equip & Charts! Beautiful office set up for Paperless / Digital. Located on 2nd floor of Med bldg. ID #3211. WESTWOOD (GP) - With over 30 years of goodwill this modern designed office is in a 12 story med/dent bldg. 2 eq ops. ID # 4181.

ORANGE COUNTY

IRVINE - Located in busy shopping cntr w/ lots of foot traffic. Modern designed w/ 4 eq. ops. Over 10 years of goodwill. ID #4053.

IRVINE - Great opportunity for GP or Specialist!! Leasehold & Equip Only! 5 eq. ops. located in busy large shopping center. ID #3401.

LADERA RANCH (Ortho) - Beautiful state-of-the-art office w/ 5 eq chairs in open bay. Established in 1978. Med/Dent Bldg. ID #4209.

LAGUNA HILLS - General practice located in 2 story busy shopping center. 19 yrs gdwll. 4 eq. ops. NET OF \$230K . ID # 4155.

ORANGE - Fee for service practice open 4 days/wk located in a single story med center w/ 4 eq. ops., on a 1,040 sq. ft. suite.ID #3531.

SAN JUAN CAPISTRANO - Equip & Charts! Modern designed practice w/ 3 fully eq. ops. in a 1,113 sq. ft. suite. ID #3071

SANTA ANA (GP) - Turn-Key Location. Absentee owner. Long established practice w/ 4 eq ops. Seller owns Bldg. ID #4071.

SANTA ANA - Leasehold & Equip Only! Well designed practice consists of 4 eq ops in multi story med bldg. Excellent lease. ID #4221.

TUSTIN - Leasehold & Equip Only! Beautiful state-of-the-art off. Great for a GP or Spec. 5 eq ops/3 plmbd not eq for expasion. ID #4225.

RIVERSIDE / SAN BERNARDINO COUNTIES

LA QUINTA - Price Reduced. Leasehold & Equip Only! Located in strip shopping center W/ 3 eq. ops, 1,000 sq. ft. ste.ID#4063

LAKE ELSINORE (GP) -This modern design office established in 2007. Has great visibility and signage. Some Cap. ID #4189.

RANCHO CUCAMONGA - Leasehold & Equip Only! Consists of 4 eq. ops in a 1,275 sq. ft. suite in busy shopping center. ID # 4161.

TEMECULA - Leasehold & Equip Only! Bank owned office with 2 eq. ops, 2 plumbed not eq. in a 3 story prestigious building. ID #4159.

SAN DIEGO COUNTY

SAN MARCOS - Leasehold & Equip Only! Modern designed offic. Established in 2007. Consists of 2 eq ops in 800sqft ste. ID #4217.

VENTURA & KERN COUNTY

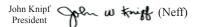
CENTRAL COAST - Located in a Historic Colony District on a 1 story bldg. Fee for Service. 3 eq. ops. Proj. \$1M for 2012. ID # 4201. PORT HUENEME (GP) - Absentee Owner Practice. Established in 1980. Consists of 3 eq. ops, in a 920 sq. ft. suite. ID #4167. VENTURA -Turn Key office w/ 3 eq. ops. 24 years of goodwill. Located in single strip mall on one of the busiest intersections. ID #4193.

UPCOMING LISITNGS

IN LOS ANGELES, ORANGE, RIVERSIDE & SAN BERNARDINO COUNTIES

http://www.calpracticesales.com/blog

Call us about Debt Consolidation & Retirement Planning
VISIT OUR WEBSITE WWW.CALPRACTICESALES.COM
CA DRE#00491323



How to Place a Classified Ad

The Journal has changed its classified advertising policy for CDA members to place free classified ads online and publish in the Journal. Only CDA members can place classified ads. Non-CDA members can place display ads.

All classified ads must be submitted through cda.org/classifieds. Fill out the blank fields provided, including whether the ad is to appear online only or online and in the Journal. Click "post" to submit your ad in its final form. The ad will be posted immediately on cda.org and will remain for 60 days.

Classified ads for publication in the Journal must be submitted by the fifth of every month, prior to the month of publication. Example: Jan. 5 at 5 p.m. is the deadline for the February issue of the Journal. If the fifth falls on a weekend or holiday, then the deadline will be 5 p.m. the following workday. After the deadline closes, classified ads for the Journal will not be accepted, altered or canceled. Deadlines are firm.

Classified advertisements available are: Equipment for Sale, Offices for Sale, Offices for Rent or Lease, Available Positions, Opportunities Wanted, and Practices for Sale.

For information on display advertising, please contact Corey Gerhard at 916-554-5304 or corey.gerhard@cda.org.

CDA reserves the right to edit copy and does not assume liability for contents of classified advertising.

AVAILABLE POSITIONS

ORAL SURGEON — We are looking for an Oral Surgeon to provide services for our private practice once a month. Good manners and excellent doctor/patient communication skills are a "MUST." Please e-mail C.V. to endo12dds@hotmail. com. Board Certified or Board Elegible only. — 951-250-5812.

DENTIST — PT/FT GP Dentist with a year min working experience. Motivated, Private Office with friendly staff. Please email CV to mylmbp@gmail.com. Thank you. — 714-782-8991.

DENTIST — Established practice with excellent supporting staff and dentists looking for a GP who has great rapport with patients. Must be able to diagnose efficiently. Day to day procedures are exams, bondings, crown and bridges, some partials, and we place and restore most of our implants. We have our own endodontist and periodontist. Minimum 3 years experience. Please email resume to Dr. Limhengco at gilbertlim@msn.com Thank you. — 916-838-1090.

ORAL SURGEON — Scripps Center for Dental Care, La Jolla, CA, seeking Board Certified Oral Maxillofacial Surgeon for one day per week "satellite" position. High

CONTINUES ON 886

When Looking to Invest in Professional Dental Space Dental Professionals Choose



Linda Brown

30 Years of Experience Serving the Dental Community **Proven Record of Performance**

- Dental Office Leasing and Sales
- Investment Properties
- Owner/User Properties
- Locations Throughout Southern California

For your next move,

Contact Linda Brown:

Direct Line: (818) 466-0221

Fax: (818) 593-3850

E-mail: LindaB@TOLD.com website: www.TOLD.com

CA DRE #: 01465757



CA DRE #: 01132455

CLASSIFIEDS, CONTINUED FROM 885

quality, multi-specialty, fee-for-service. Scripps Memorial Hospital campus in the XIMED medical building. To cover all aspects of oral surgery practice including Nobel and Straumann implants. Digital radiography, 3D CBCT and digital impressioning. Compensation based on percentage of revenues. Please send resume, CV and photo to drweston@me.com.

ORTHODONTIST — Scripps Center for Dental Care, La Jolla, CA, seeking Board Certified Orthodontist for one day per week, turn-key "satellite" position. High quality, multi-specialty, fee-for-service office. Scripps Memorial Hospital campus, XIMED medical building. All aspects of orthodontics Invisalign, pre-restorative and presurgical cases. Technology includes digital radiography, 3D CBCT and digital impressioning. Compensation on percentage of revenues. Please send resume, CV and photo to drweston@me.com.

DENTIST — CommuniCare Health Centers is currently seeking an On-Call Dentist to work with the dental program team, providing dental services to clients at our clinics in Davis, Woodland, and W. Sacramento, CommuniCare Health Centers is a Federally Qualified Health Center providing comprehensive patientcentered primary care services including medical, dental, substance abuse treatment, behavioral health and outreach services to low income, multi-ethnic, uninsured and underinsured populations. Contact Kim Kiehn at employment@ communicarehc.org — 530-753-3498.

OFFICE STAFF/DENTAL ASSISTANT

 Looking for Patient Coordinator/ Dental Assistant for growing practice. Skills required: Excellent patient communication Insurance breakdown PPO. Treatment presentation Patient recall and scheduling. Salary depending on experience. — 805-241-5353.

DENTIST — Seeking for a US grad, Bilingual, energetic, quality oriented dentist in a new, all digital dentistry, and multi-specialty clinic. Please email or call contact for details. — faribatabibi@gmail. com — 310-895-0133.

DENTIST — General dentist needed part time/full time in Sun City and Perris, Riverside Ca. Minimum 2-3 years Experience needed. Strong diagnostic and clinical skills are required including, but not limited to Fixed and Removable Prosthetics. For immediate consideration. please email your resume to dentalcorp@ yahoo.com Thank you, Amir Birjandi 949-378-3007 — dentalcorp@yahoo.com — 949-378-3007.

DENTIST — Exceptional partnership opportunity available for Board Certified or eligible Orthodontist at established multi-specialty group practice. Amazing referral base from our practice and other GP practices in the area. Private Orthodontic suite, friendly staff. Contact us for more information about this unique opportunity to start up your practice without incurring all the start-up costs. — 323-731-0801.

SPECIALIST — Our office is completely digital and paperless. We are looking for an endodontist who can travel 1-2 times a month to Temecula. Please see out website for more information www.gallerysmilesdentalcare.com gallerysmilesdds@gmail.com — 951-302-1937.

DENTIST — Looking for a P/T Dentist associate w/ 5yrs experience & implants plus. Must speak fluently in Chinese Mandarin & English. located at Chino, CA Pls. e-mail resume: kathylaboston@gmail. com or Pls call Kathy @ 909-548-3014.

REGISTERED DENTAL ASSISTANT

- Registered Dental Assistant Performs supportive dental procedures under the supervision of a dentist, must be licensed. Must be available to work Saturdays. Must possess a valid Registered Dental Assistant License from the Dental Board of California. 2+ years experience preferred. Coronal Polishing and X-ray Licenses. Experience working with children. Bilingual Preferred. Dientes is committed to providing culturally appropriate services. The ideal candidate will communicate effectively and respectfully with people from

different racial, ethnic and cultural backgrounds and lifestyles and demonstrate a knowledge of, and sensitivity to, our patients' diverse needs. — 831-464-5414.

DENTIST ASSOCIATE WANTED -

Dentist Associate Wanted Busy, state-ofthe-art, private, PPO based Visalia dental office looking for a dental associate for 4-5 days a week Base salary is \$500-625 or 20-30% of production, (whichever is higher) Quarterly bonus is also available depending on performance and production Looking for someone — Who can provide high-quality of dental care — Who is caring, warm, and friendly — Who is motivated — Who is comfortable with children & nitrous sedation — Experiences with wisdom teeth extractions and molar root canals are a plus — Has all current licenses and malpractice insurance Please send CV and cover letter to Dentistdds123@gmail.com and we will contact you for an interview. — 415-608-0021.

DENTIST — Temporary position available for pediatric dentist to provide oral sedation/and or Nitrous sedation 1 to 2 days per month. Exp working w/Nusmile crowns. Must be compassionate and enjoy working with children. Preferably bilingual Spanish speaking. Please email cover letter with resume and days available to work. Thank you for your interest! toothfairiesdental@gmail.com.

SPECIALIST - PROSTHODONTIST

- Associate wanted at upscale, all-digital, 5-operatory office in Westlake Village. Large in-office laboratory with modern technology. Looking for someone with good technical skills and communication. Please send resumes to ajmdds@yahoo. com. Please visit our website for more information about our practice at www. smilesbyaps.com — ajmdds@yahoo.com — 805-494-3377.

SPECIALIST — Must have extensive experience in Medical billing and some experience in Dental. 2 Years minimum experience in billing. — 661-616-0202.

CONTINUES ON 890



WESTERN PRACTICE SALES

John M. Cahill Associates

BAY AREA

BAY AREA CONTINUED

CENTRAL VALLEY

AC-085 SAN FRANCISCO- Long established. 2nd floor. 1,433 sf overlooking Park Presidio. 4 large ops. Skylights/large windows \$189k

AC-093 SAN FRANCISCO- Location & excellent reputation! Established, quality practice, well respected. Full spectrum of dental care. 1,100 sf w/ 4 ops. Plumbed for 1 add'l Seller Extremely Motivated! \$450k

B-9851 SAN RAMON Facility—This opportunity will not wait! Office ~ 1,700sf w/ 3+ ops \$219k

BG-106 Facility UNION CITY -Intersection w/ monumental signage & excellent visibility. Open floor plan. 1,800sf w/ 6 fully equipped ops. New Computers and New Telephone Systems. \$150k

BN-051 HAYWARD Facility - Seller Motivated! Office is ~1000sf w/ 3 fully equipped ops. \$150k BN-068 ORINDA - Attractive 2-story Professional

building. Office is ~800sf w/3 ops. \$850k <u>CC-056 MARIN CO-</u> With beautiful garden setting, this well maintained office is centrally located near popular shopping center. Easy access to Hwy 101. 1200sf w/ 3 ops. Room for 2 add/l ops \$350k

<u>CC-077 BENICIA-</u> Highly visible. Within walking distance of downtown. 820 sf w/2 ops **\$125k**

<u>CC-109 PETALUMA</u> - Priced for a quick sale! Reasonable overhead & below market rent. Don't miss this excellent opportunity! 2 ops. Plumbed for 3 add'l. **\$170k**

<u>D-9091 ATHERTON</u> -Turnkey operation 969 sf & 3 ops *Call for Details!*

<u>D-960 Facility only SAN JOSE</u>-Opportunity to purchase condo suite also! 1,158sf w/3 ops **REDUCED! NOW ONLY \$48k**

<u>DC-113 MILPITAS - Seller retiring!</u> Great location 1,009 sf w/ 3 ops. Plumbed for 1 add'l **\$140k**

<u>DN-112 SAN JOSE</u>— Established Fee-for-service practice, ~1008sf w/ 2op and plumbed for 2 add'l. **\$100k**

<u>DN-063</u> SAN JOSE - Long-established, Popular
 Retail Shopping Center. 780 sf w/ 2 ops \$70k
 <u>DG-060</u> WATSONVILLE - Practice & Real Estate

DG-060 WATSONVILLE- Practice & Real Estate
Available! Spectacular 2,245 sf w/ 4 ops. Call for
Details!! Practice: \$250k / Real Estate: TBD

<u>DG-107 Facility MOUNTAIN VIEW</u> - Located w/in 3 mi. from Google Headquarters. \$400k + in build-outs. Top-of-the-line, state-of-the-art, Sirona Eq w/ built-in intra-oral cameras & curing light units. 1,800 sf w/3 fully equipped ops. Plumbed for 1 add'l \$270k

<u>DN-083</u> <u>REDWOOD CITY-</u> Modern, attractive, state-of-the-art practice! 2,315sf, 7ops **\$395k**

<u>DN-099 Facility SAN JOSE</u>- Ultra-modern facility. Well-established, attractive Dental Professional building complex. 1,450 sf w/5 fully equipped ops \$125k

DN-084 PALO ALTO - Drawing from an educated, upper middle class community, this facility is "move-in" ready! 700 sf w/3 ops \$125k

NORTHERN CALIFORNIA

E-8641 SACRAMENTO-FACILITY - 2,100+ sf w/ 3 ops & plumbed for 1 add'l \$50k

<u>EN-026 ROSEVILLE—</u>Warm Caring Environment, ~1000sf, w/ 3 ops . \$380k

<u>EN-090 CARMICHAEL - It</u> just doesn't get any better than this! ~2000sf w/6ops. **\$895k**

EG-111 ROSEVILLE – Must See! 1 of the busiest, most desirable areas. Beautiful layout with gracious, classy design and decor. Upgraded buildouts to include travertine tile in reception area. 1,760 sf w/3 ops **\$210k**

EN-114 ANTELOPE FACILITY - Location, Location, Location, Location! This "move-in-ready" practice has 4 ops + 1 add'l. \$120k

<u>EN-115 ELK GROVE FACILITY</u> – Location and visibility—simply add your name! 5 ops + plumbed for 2 addt'l. **\$140k**

<u>F-1013 FORTUNA-</u>Well respected FFS GP. Loyal stable patient base. 1,000 sf w/ 3 ops **\$195k**

FN-087 LAKE COUNTY—Quality practice w/ friendly staff! ~2400sf w/3+ops. \$775k

<u>G-883 CHICO VICINITY</u> – Quality FFS GP. Attractive Prof Plaza. 1,990 sf w/ 5 ops **\$495k**

<u>G-998 CHICO/PARADISE</u>—Breathtaking natural beauty! ~898sf, 3 ops. **Now \$240k**

<u>HC-054 SIERRA FOOTHILLS</u>- Seller Retiring. 1,800 sf w/ 5 ops **\$600k**

<u>G-1019 WILLOWS AREA</u>—Small Community practice! ~1,600sf w/ 2 ops. \$152k

<u>GN-058 YUBA CITY</u>— Emphasis on quality dental care / patient comfort. 1.704sf w/ 4 ops **\$450K**

<u>GN-075 YUBA CITY</u>—Well established practice w/loyal patient base! ~3000 sf w/ 8 ops. **\$250K**

<u>GN-103</u> <u>CHICO</u>—Successful, highly esteemed practice! ~3500sf, 8 ops + 2 addtl. **\$850k**

<u>HN-059 LASSEN CO</u>-Quality, well-established, family-oriented practice. 1600sf w/3 ops **\$120k**

<u>FN-088 SISKIYOU CO—</u> Family Friendly Location! ~1300sf w/ 2 ops. **\$85k /Real Estate: TBD**

<u>I-9721 STOCKTON</u> –Prof. complex 1,450 sf w/3 ops & plumbed for 1 add'l op. **\$75k**.

<u>I-1005 SAN JOAQUIN VLY</u>- Long-established High-End . 2,500+ sf w/ 6 ops \$650k

IC-066 TRACY - Modern, paperless, FFS practice. Excellent visibility! 1,600 sf w/ 4 spacious, fully-equipped ops; plumbed for 2more \$495k

<u>IG-067 STOCKTON</u>- Fully computerized, paperless, digitalized. 5,000 sf w/10ops **\$475k**

IN-071 MODESTO – FFS/Large/stable patient base. Recently remodeled/digitalized. 2,600 sf w/7ops \$900k

<u>IN-102 STOCKTON-</u> Well-established. Seasoned staff. Unlimited potential w/increased marketing & work schedule! 1,100 sf 2 ops **REDUCED! \$80k**

<u>J-1000 TULARE</u>—Highly visible location! ~1650sf w/ 4ops Practice: \$465k /Real Estate: \$249k <u>J-1001 LINDSEY</u>— All American City! Conveniently located ~3,380sf w/5ops. \$264k

JN-086 FRESNO FACILITY—Low Rent & Overhead! <1yr old, ~1200sf, 3 ops + poss. 4th! \$160K

SPECIALTY PRACTICES

<u>I-7861 CTRL VLY ORTHO</u>- 2,000sf, open bay w/8 chairs. FFS. 60-70 patients/day. Prof Plaza. **\$370k**<u>I-9461 CENTRAL VALLEY/ORTHO</u> - .~ 1,650 sf w/5 chairs/bays + (2) add'l plumbed. **\$180k**

G-975 CHICO ORTHO—Denti-Cal patient base. ~ 900 sf w/ 2 + ops . \$90k

BC-033 ALAMEDA CO ORTHO - 50 pats/day. Highly visible. 1,250 sf w/4 Chairs/Bays \$450k EN-089 ORTHO- ROCKLIN AREA - Contracted as a Preferred Provider w/one of the largest Medical Systems in area. Large, stable referral base. 1,500 sf w/3 chairs/bays. Plumbed for \$350k

AG-096 ORTHO- PACIFICA - Exc location, easy accessibility, solid referral base. Excellent opportunity for a practice merger or secondary office. 1,400 sf w/5 chairs. \$198k

CG-105 ORTHO VACAVILLE - Strong, loyal, widespread referral base. 30+ pats/day w/ 5-6 new starts/mo. Great location! 2,000 sf w/ 4 chairs/ bays \$280k

SOUTHERN CALIFORNIA

KF-070 BREA-Affluent, loyal, stable, well-educated patient base. Highly-esteemed practice. 2,400 sf w/2 ops. Plumbed for 3 add'l \$350k

800.641.4179

westernpracticesales.com





"DENTAL PRACTICE BROKERAGE"

Making your transition a reality.

More information is available on our website regarding practices listed in other states, articles, upcoming seminars and more.

For more information regarding the listings below:

VISIT OUR WEBSITE AT: WWW.PPTSALES.COM (Practice Opportunities) Practice Sales • Mergers Partnerships • Appraisals Patient Record Sales

- AMADOR COUNTY: For Sale-General Dentistry Practice. Owner retiring. 2011 gross receipts of \$710K+. There are 4 1/2 to 5 1/2 days of hygiene on a four day week. This well designed and spacious 2,400 sq. ft. office includes 5 ops, Laser, Intra-oral camera, Dexis Digital X-ray, and Pano. Almost paperless. Av. age of dental equipment is less than 5 years. Abundant recreational opportunities are available close by, #CA510
- ANAHEIM: For Sale-General Dentistry Practice. This 3 op had \$253,000 in collections in 2011. There are 3 ops in this 864 sq. ft. office with 1.5 days of hygieng owner works 3 days per week. No welfare or HMO's. Sales, Dentrix Software and Intra-Oral Camera.
- **BISHOP:** For Sale-General Dentistry Practice and Building. After 29 years in the same location this retiring dentist is selling both his practice and building. Collections were \$1,000,243 in 2011 with \$387,000 Adjusted net income. There are 6 days of hygiene in this 5 op 1,800 sq. ft. building. 100% financing is available for both building and practice.
- CHICO: For Sale-General Dentistry Practice. The collections in 2011 were \$1,209,207. There are 7 days of hygiene in this 5 op., 2,400 sq. ft. office. Equipment includes Laser, Intra-Oral Camera, new Cone Beam X-ray and Dentrix software. This excellent practice has 1,824 active patients with 12 new patients a month. Owner will consider an Associate to Buy-In position leading to the purchase of this practice. #14392
- CHULA VISTA: For Sale-General Dentistry Practice and Building. DECEASED DENTIST as of March 25th, 2012. This beautiful 11 op. office located in a highly visible prime area in Chula Vista, had collections of \$1,684,000 in 2011 and \$1,730,000 in 2010. There is barys of hygiene with approx. 30 new patients per month Lasers, Intra-Oral Camera, Pan-Ceph, etc. Practice has been in this location since 1998. 100% financing available for practice and building. Staff will stay. #14394
- EAST BAY: For Sale-ENDODONTIC PRACTICE. The adjusted net income was \$186,000 in 2011 in this 3 operatory, 1000 sq. ft. office. Includes Microscope, X-ray Scanner and PBS software. Transfer of referral base should be excellent. Ideal office for new endodontist or as a satellite practice for established practitioner. Dr. is retiring.
- FRESNO: For Sale-General Dentistry Practice: \$935K in collections in 2011, wadjusted net income of \$337K. Office is 2,300 sq. ft. and is located in north Fresno in a highly visible professional office complex on a main thoroughfare. There are 6 equipped operatories, owner reports average age of equipment is 4 years. Practice has been operating in present location for over 20 years. Eaglesoft software, owner is retiring. #CA502

- FRESNO: For Sale-General Dentistry Facility. One of the best opportunities this year. This 3 op dental office comes equipped. It is in a great location and has about 200 active patients. Owner is in the process of completing his Orthodontic training and only works in the office 5 days a month. Complete pictures of the office and an inventory list of included furniture and first real are available. Everything included for only \$85,000 You can't afford to pass this up. #14383
- GRASS VALLEY: For Sale-General Dentistry Practice. Gross Receipts of \$491K with an adjusted net income of \$130K. Overhead 73%. Office leased 1,555 sq. ft., 4 equipped operatories, 5 available. Laser, Intra-oral Camera, Cerac, & Eaglesoft Software. Owner would like to retire. #14379
- GRASS VALLEY: For Sale-General Dentistry Practice. GR 545K 3 days/wk (4 avail). 3 hygiene days/week. 5 Ops (6 Avail) 1,950 sq ft. Refers out most/all Ortho, Perio, Endo, Surgery. Office has Laser, Intraoral Camera, Pano, & Dentrix Software. Owner retiring. #14372.
- Owner relocating. 2011 gross receipts \$505K on 4 days per week with 5 days of hygiene. This well-established practice with approximately 1,300 active patients is located in an 1,100 sq. ft. office with 4 ops, Dentrix software, Panoramic X-ray, Cerec, Intra-oral Camera, and X-rays in all ops. #CA509
- GRASS VALLEY: For Sale-General Dentistry Practice.
 Owner retiring. Well-designed 1,550 sq. ft. office with 4 ops
 plumbed, 3 ops furnished. Gross Receipts for 2011 were
 \$309K on easy 3 days/wk with low (47+%) overhead. Practice
 refers out Endo, Perio, Surgery & Ortho. Pano, PBS software.
 May be able to merge with another existing practice that will
 also be for sale in the near future, This merger would result in
 \$800,000 gross annually. #CA503
- GREATER CHICO/YUBA CITY: For Sale-General Dentistry Practice. 2011 GR \$592,520 on 4 days. 1,200 sq. ft. office with 4 equipped ops. Intra-Oral Camera, Pano, 1,100+ patients. Owner retiring after 33+ years in this picturesque and prosperous community with abundant recreation, close to the mountains and near one of the largest lakes in N. CA. #14359
- GREATER SACRAMENTO: For Sale-Periodontal Practice: Retiring owner is the only Periodontist in a comunity of 50+K with a draw area of 100K. Implant experience a must. Great opportunity to work closley with a Prosthodontist and an Endodontist. Nicely appointed 1,500 sq. ft. office with 5 operatories, Digital X-rays and Dentrix software. 2011 gross receibts of \$719K. #CA500.

- HAWAII (MAUI): For Sale-General dentistry practice. Gross Receipts of \$636K. Office has four equipped operatories in 1198 sq.ft. Pano, Laser, I.O. Camera, Fiber Optics, 2 ½ days of hygiene. Owner retiring: Don't miss this opportunity to live and work in paradise. #20101
- HAYWARD: For Sale-General Dentistry Practice. This practice consists of 1,600 sq ft with 4 treatment rooms in an excellent location. 2010 Gross was 50,000 with a \$228K adjusted net income. Dental Vision software, Average age of equipment is 8 yrs. Approximately 1,200 active patients.
- LANCASTER: For Sale-General Dentistry Practice. This 4 operatory office is located in 2,360 Sq Ft on the second floor of an attractive Medical Dental office building. Gross receipts were \$676,000 with a \$174K adjusted net income. Dentist is retiring after 39 years. 4 days of hygiene. Additional operatories could be added to existing space. Great location. #14376.
- LAS VEGAS: For Sale-General Dentistry Practice. This 4 operatory practice is in a great location in a high-end professional building with a view of the city of Las Vegas. It is equipped with an Intra-oral camera, Pano, Laser, and Dentrix software. There are 2 days of hygiene. The staff is well trained to efficiently run this low overhead office with great potential for further growth, 2011 gross receipts were \$727K with adj. net income of \$331K. Doctor moving out of state. #NV500
- LEMOORE/HANFORD AREA: For Sale-General Dentistry Practice & Building. Owner has worked in this location since 1971. Gross Receipts were \$378K with \$139K adj. net income. There are 3 equipped operatories and 3 days of hygiene. Purchase of the building is optional to the Buyer. 100% financing is available for both building and practice. Excellent opportunity for new grad or satellite practice. #14375.
- MERCED: For Sale-General Dentistry Practice. This is a tastefully done, 4 op., 1,550 sq. ft. office with 4 and 1/2 days of hygiene/week. All equipment is less than 10 years old and includes 2 Lasers, Intra-oral Camera, Panographic X-ray, Digital X-rays, and Dentrix Software. Molar endo and involved oral surgery cases referred out. Basic general (non-amalgam) type dentistry. 2011 gross was \$878,000 with 4 weeks out as a result of a medical issue. 2010 collections were \$956,000. Excellent location. Seller retiring. #CA512
- MILLBRAE: For Sale-General Dentistry Practice. This beautiful, well-established office is located on the main thoroughfare of the North Penninsula, offering great exposure that generates 25-30 new patients per month. 5 treatment rooms (6th plumbed) in approx. 1,500 sq. ft. equipped with Digital Pan, Digital Imaging and Intra-Oral Camera. 2011 gross receipts of \$651,000 with

CALIFORNIA / NEVADA REGIONAL OFFICE

HENRY SCHEIN PPT INC.

California Regional Coporate Office

DR. DENNIS HOOVER, Broker

Office:(800) 519-3458 Office (209) 545-2491

Fax (209) 545-0824 Email: dennis.hoover@henryschein.com

5831 Stoddard Road, Ste. 804 Modesto, CA 95356

Henry Schein PPT Inc., Real Estate Agents

and Transitions Consultants

Dr. Tom Wagner (916) 812-3255 N. Calif. Jim Engel (925) 330-2207 S.F./Bay Area Mario Molina (323) 974-4592 S. Calif. Thinh Tran (949) 533-8308 S. Calif.

PROFESSIONAL PRACTICE TRANSITIONS



\$230,000 adjusted net income. Owner is retiring. Don't delay, this won't last long! #14395

- MODESTO: For Sale General Dentistry Practice. Collections have been approximately \$700K per year with a 62% overhead on 3 days per week schedule. Six days of hygiene in this 4 op. office. Eaglesoft software and Panoramic X-ray. Approximately 2,000 active patients. Perio and Endo referred out. Excellent location. #CA505
- MODESTO AREA: For Sale-General Dentistry Practice.
 Owner is a senior partner in a practice set up to share expenses
 and reduce overhead. Each partner has their own patients,
 operatories, etc. Selling partner's gross receipts in 2011 were over
 \$950,000 with only 54% overhead or \$443,777 adj. net income.
 There are 8 days of hygiene. Intra-oral camera, Panoramic X-ray,
 digital X-rays, and Dentrix software. Owner is retiring. #CA506
- MODESTO-TRACY-AREA: For Sale-Pediatric Practice. \$677,000 in collections in 2010 with a \$357,000 net income. This 3-chair office is located in approximately 1,250 sq. ft & has recently been remodeled. Patient Base software. Office equipped for NO2 & IV sedation. Practice has operated in its present location for 20 years.
- MOUNTAIN VIEW: For Sale-General Dentistry Practice: This
 2 day per week satellite office is located the heart of Silicon
 Valley, surrounded by most of Mountain View's largest
 employers. 2 fully equipped treatment rooms (expandable to 4),
 Pano, Digital Processor and Dentrix Software in approx.. 1500
 sq. ft. With household names as your neighbors, few
 opportunities are this good! #14398
- MORGAN HILL: For Sale-General Dentistry Practice & Building. DECEASED DENTIST AS OF JUNE 6TH, 2012. The office and equipment are only 5 years it. The office is beautifully decorated and efficient of the drive with 5 operatories. The condominium space is located in highly visible, upscale, professional office building. 2011 gross receipts were \$846,000. Intra-oral Camera, Panoramic X-Ray and Digial X-Ray. Staff and hygiene are working daily with out-of-the-area doctor covering. Approximately 1,700 active patients. #14399
- NEWPORT BEACH: For Sale-General Dentistry Practice. This 4 operatory practice is located in beautiful Newport Beach and is part of a larger office control. Gross receipts were \$490K in 2011, with an average of 20 new patients per month. The office is 920 sq. ft. with Dentrix software, Dental laser, and up-to-date equipment. #14397
- NORTHERN CALIFORNIA: For Sale-Pediatric practice. Owner has operated in same Salaron for 32 years. Approx 1,760

active pts, 1,160 sq ft, panoramic X-Ray, Dexis Digital and Dentrix software in this 5-chair office. 2009 Gross Receipts \$713K with 48% overhead. Owner retiring. Call for Details.

- NORTH OF SAN FRANCISCO: For Sale-PERIODONTAL PRACTICE. Owner retiring: Great opportunity for a Periodondist with experience in dental implant placement. This well-appointed practice is located in a 1,300 sq. ft. office with 4 operatories along the to corridor north of San Francisco. 2011 gross receipts of \$558,000. DSN software. Buyer will be the only full-time periodontist in an area with the population of approximately 60,000. #14396
- ORINDA: For Sale-FACILITY SALE. If you are thinking about relocating or building out a new office in a prime location, then you need to look at this opportunity. At half the cost or less, you can have an outstanding, fully furnished, 3 operatory office (2 additional plumbed) in a great location with good parking in an upscale building. Pictures and a complete list of equipment and furnishings are available. Office is suitable for Endo, Oral Surgery, or General Dentistry. #CA508
- PLUMAS COUNTY: For Sale-3 equipped ops. Space available for 4th op. 1,245 sf office in good location. Gross Receipts \$475K. Practice in present location over 50 years. Owner is retiring, #14318
- ROSEVILLE: For Sale-General Dentistry Practice. Great Location. 2009 GR \$900K with adjusted net income of \$300K. 1,975 sq. ft. with 4 sq., blays hygiene/wk. Digital, Intra-Oral Camera, Dentra, Trojan, fiber optics, P & C chairs - all less than 5 years old. Owner is retiring. #14327
- SACRAMENTO: For Sale-General Dentistry Practice. Ideal start-up or satellite practice. This is a satellite practice of the owner. this is a 5 op. office that includes Intra-oral camera, Panoramic X-ray, and Soft Dent software. 2011 gross receipts were \$202,000. Average age of equipment is 5 to 10 years. Purchase price is far less than purchasing equipment and paying for leasehold improvements in a new location. This office also comes with approximately 450 active patients that provides an immediate cash flow. #CA507
- SACRAMENTO: For Sale-General Dentistry Practice. Gross Receipts \$546K with adjusted net income of \$159K. Office is 2,400 sq ft with 7 operatories. Practice has been operating in the same location for the past 50 years. Pano, Softdent software. Owner to retire. #14374
- SAN FRANCISCO: For Sate-Toneral Dentistry Practice.
 This 1000 sq. ft. office is coated in the heart of the financial

district. It is a corner office with each of the 4 operatories looking out at the incredible views on Golden Gate side of the bay. The 2011 collections were \$1,200,000 with a low overhead. The practice averages approximately 15 new patients a month.

Mario Molina

CA R.E. Lic. #01423762

- SAN JOSE: For Sale FACILITY SALE ONLY NO PATIENTS: Exclusive Willow Glen district offering 4 fully equipped treatments rooms, 2 additional plumed, in approximately 1,900 sq. ft.. Digital Scanner, Intra-Oral Camera in a very elegant setting. This facility only sale offers favorable lease terms as well. #CA504
- SAN LUIS OBISPO: For Sale Two Doctor General Dentistry Practice. Gross receipts \$1,537,142 for 2010 with an adjusted net income of \$691K. The office has 331 sq. ft. with 8 equipped operatories. Pano, E4D, an Dentrix software. Practice started in 1990 and has been in its present location since 1998. Approx. 3000 active patients. Great location with nice views. #14353.
- SAN RAMON: For Sale-FACILITY SALE. Great San Ramon location in professional complex: equipment, leaseholds & furnishings only. 1,400 sq. ft. with 4 equip. treatment rooms (2 additional plumbed), Pano X-ray, Computer Server & Workstations w/Dentrix, Intra-oral Camera & wired for digital. Priced to sell in an upscale community that's home to Chevron, AT&T, Robert Half International, Accenture and Safeway Stores. #CA511
- SANTA BARBARA: For Sale-General Dentistry Practice. Wonderful opportunity to live and work in one of California's most desirable areas. 2010 Gry specipts were \$974,000 with a \$370,00 adjusted net income. Six days of hygiene. Dentrix software, Intra-Oral Camera and Panoramic X-Ray. Owner is retiring. #14382
- SANTA CRUZ: For Sale-General Dentistry practice. This
 excellent practice is centrally located in a professional complex.
 Office is approx. 1,885 sq. ft., 4 operatories with room for one
 additional. There are approx 2000 active patients with 6 days of
 hygiene per week. Practice Pano, Intra-Oral Camera and Easy
 Dental software. Owner is retiring. Reasonable lease available.
 #14361
- VICTORVILLE: For Sale General Dentistry Practice. This
 practice is worked just on a three day a week schedule. There are
 3 operatories with 10 off-street parking spaces. Practice has high
 visibility. The practice was acquired from previous owner in 2002.
 #14393

CALIFORNIA / NEVADA REGIONAL OFFICE





CLASSIFIEDS, CONTINUED FROM 886

DENTIST — Associate position leading to partnership for a general dentist with excellent clinical and verbal skills who has the ability to work within a group practice. This is a fantastic opportunity in a growing private practice (no HMO). Please fax your CV to 949-335-9844 or email CV to gary92625@gmail.com. — 949-422-4838.

DENTIST — Dear Doctor – If you have a minimum of 4 years of post schooling experience we have a tremendous long term opportunity in a stable yet growing private dental office in Santa Clara. If you feel you are fast with your procedures without compromising quality. Experience with anterior/bicuspid root canals and simple extractions is required. Invisalign experience highly desired. Please send your resume to the email above. No phone calls please! Thanks for looking. — bayareadentist2009@gmail.com — 408-656-4567.

SPECIALIST - PERIODONTIST - The growth of our friendly, state-of-the-art, fee for service, multi-specialty practice in Foster City has created an exceptional opportunity for highly skilled periodontist with good communication skills to join our professional, well-trained dental team in providing high quality dental care to our patients referred by general dentists and other specialists. Our expanded high-tech facility are equipped with the latest in technology including paperless charts, digital radiography, digital panoramic radiography, chairside multimedia and more! If you are looking for a long term opportunity with unlimited professional growth potential and flexible schedule. — willisbp@gmail. com — 650-787-1157.

DENTIST — Western Dental Services, Inc. seeks Multiple Dentists for various offices in Central CA. Locations: Fresno Visalia Hanford Tulare Merced Turlock

Must have DDS or foreign equivalency & valid CA dental license. Western Dental and its affiliates offer excellent career opportunities, with outstanding incentives and rewarding compensation packages that include: Highly competitive salaries Comprehensive benefits packages Clear career paths with advancement opportunities Extensive training and continuing education Professional, state of the art facilities Solid job security Company paid professional liability insurance H-1B and Green Card Sponsorship available Our doctors join us from a wide array of career paths-straight out of school, a residency or a specialty program, moving from another town or state, filling in extra days while building a private practice, leaving private practice or moving from other dental companies. E-mail resumes to LCuica@ westerndental - lcuica@westerndental. com — 714-571-3358.

DENTIST — Dentist (Fullerton CA) valid license. Mail qualification. Attn: Dr. Shah, 137 W. Chapman Ave, Fullerton CA 92832. Please no walk-ins. — amitlshah@yahoo. com — 626-354-3936

DENTAL ASSISTANT — We are hiring a full-time dental assistant for our new office in Cypress. Requirements: Bilingual Spanish required. o-2 years dental assistant work experience. Experience with Eaglesoft dental software a plus. CPR certification. X-ray license. Coronal polish license. Case presentation and computer skills required. Strong customer service skills and work ethic. Good communication skills. Ability to multitask. Please email your resume to luzmarquez7@aol.com. — 818-384-2702.

DENTIST — Dentist (Fullerton, CA) valid license. Mail qualifications. Attn: Dr. Shah, 137 W. Chapman Ave, Fullerton CA 92832. Please no walk-ins. — amitshah@yahoo.com — 626-354-3936.

DENTIST — Growing, high tech dental practice with 4 offices in Santa Barbara/ Ventura is looking for an associate dentist. Must have 3 years experience with all aspects of general/family dentistry and have great communication skills, friendly energetic attitude, self motivated. confident with attention to details. Surgical, implants, 3rd molar extractions, I.V. sedation and/or oral sedation experience is preferred. Must be willing to work extended hours and Saturdays. If you are a specialist and are looking for additional days contact us. Please send cover letter, CV and references as Word document. — 805-682-4800.

GENERAL DENTIST W/PEDO EXP.

— Temporary position available for a general dentist with pedo experience. Average 20 patients daily. Preferably bilingual Spanish speaking. Exp w/ nusmile crowns. Please email cover letter with resume and days available to work. Thank you for your interest! — toothfairiesdental@gmail.com.

OPPORTUNITIES WANTED

PERIODONTIST/IMPLANT SURGEON FOR YOUR OFFICE — Implant Surgery/
Bone Grafting/Perio Surgery/3rd Molar Extractions/Surgical Extractions/
Gingival Grafting all done in your office;

Extractions/Surgical Extractions/ Gingival Grafting all done in your office Email: bayareaperio@gmail.com or call 617-869-1442.

DENTIST — General Dentist seeking a part-time or full-time associate position in the Bay Area. I can offer extensive experience from an additional year of advanced post-doctorate GPR training at the University of Washington. I feel my compassion, efficiency, strong work ethic, outgoing personality, and passion for a high level of patient care would be a great

CONTINUES ON 892



"MATCHING THE RIGHT DENTIST TO THE RIGHT PRACTICE"

Complete Evaluation of Dental Practices & All Aspects of Buying and Selling Transactions



Serving you: Mike Carroll & Pamela Gardiner

3086 SONOMA COUNTY GP

Seller retiring after 30 years of practice located in highly desirable suburban area. Excellent reputation with local community and relationship with large, stable patient base of approx. 1,400, avg. 15 new pts./month. State-of-the art fully-equipped practice w/pano, laser, intra-oral camera, Dentrix. 2011 GR \$1.1M+, 2012 on schedule for \$1.2M. Asking \$828K.

3085 STANISLAUS COUNTY GP

General, family practitioner now retiring. Offering well-est. successful, state-of-the-art practice in approx. 2,800 sq. ft. facility w/7 fully-equipped ops. Great location & exceptional long term staff. Owner willing to help in transition. Estimated 2,500+ active pts. 5 year avg. GR \$1.4M w/net of approx. \$500K & just 3.5 doctor days & 10 hyg. days/wk. This practice is for an established dentist or 2 dentists w/experience & who will appreciate a high quality practice. Asking \$895K.

3073 SAN MATEO GP

Located in highly visible single story professional building in a desirable residential professional mix neighborhood blocks from downtown. 1,100 sq. ft. office w/4 fully-equipped ops setup for right handed delivery. Recently upgraded, networked computer system using Dentrix practice software & Dentrix Digital X-ray. 3 year avg. GR \$179K+. w/3 doctor days. Doctor retiring. Asking \$108K.

3082 SONOMA COUNTY GP

Well-established, family-oriented practice in charming community located in the hub of Sonoma County. Stable patient base. 4 doctor days, 3 hygiene days/week. Approx. 14 new pts./month. Approx. 1,500 active pts. 3 fully-equipped ops., recently upgraded equipment, in 900 sq. ft. state-of-the-art office. 2011 GR \$552K+. Asking \$384K.

3083 SONOMA COUNTY GP & BLDG

Well established & respected GP known for personalized, quality dental care in a family oriented community. Seasoned staff, stable patient base, approx. 1,500 active pts. Located in the heart of Sonoma County in ample 2,088 sq. ft. facility w/6 ops. 2011 GR \$767K+ w/4 doctor days. Seller retiring & willing to help for smooth transition. Asking for practice \$560K. Building is also available for purchase.

3081 SANTA CLARA GP

1,200 sq. ft. 4 op., newly equipped and fully networked modern office w/ laser, Dexis digital x-ray and Dentrix practice software. Located in a well-travelled area approx. 1 mile from Santa Row. 2011 GR \$208K+. Asking \$145K.

3059 SANTA CRUZ COUNTY GP & BDG

Charming practice tucked among soaring redwoods in Santa Cruz County. 2011 GR \$626K+ w/3 doctor days. All fee-for-service. Owner retiring and willing to help for a smooth transition. This is a great turn key practice and opportunity to own a hidden gem. Practice asking price \$373K, building is also available.

3078 GILROY DENTAL FACILITY

1,280 sq. ft. turn-key dental facility w/5 ops in medical/professional office complex adjacent retirement community near Westwood Shopping Center. Great opportunity to establish a practice with little start-up cost or open a satellite office. Asking \$75K.

3080 SAN BENITO COUNTY GP

State-of-the-art family practice. 1,558 sq. ft. facility. **501-6**x. 1,100 active pts. 3 Dr. days. 2011 GR \$449K+. Asking \$305K.

UPCOMING:

Gilroy GP Sunnyvale GP









Contact Us:

Carroll & Company 2055 Woodside Road, Ste 160 Redwood City, CA 94061

Phone:

650.403.1010

Email:

dental@carrollandco.info

Website:

www.carrollandco.info

CA DRE #00777682

CLASSIFIEDS, CONTINUED FROM 890

asset to your practice. Please feel free to contact me for a copy of my CV. Thank you for your time and thoughtful consideration. — vshahnam@gmail.com — 775-741-7735.

DENTIST — Education: University of California, San Francisco DDS, 2008. Professional Strengths: I have four years of strong dental training including surgical extractions with bone grafting with or with out membranes, scaling/root-planning using Sirona laser, rotary endodontics including molars in 45 min, implant restorations and crown/bridge work. I am personable and work well with patients and staff. Certificates: Lumineer Certified Advanced Cerec Doctor — samiradds@gmail.com — 714-390-8449.

PERIODONTIST — Periodontics and implants. Experienced, reliable, easy to work with, worked in GP offices for over a decade. — dentalimplantsurgery@yahoo.com — 916-521-0000.

DENTAL OFFICES FOR RENT/LEASE

OFFICE FOR RENT OR LEASE — We're Offering a Great Opportunity to Sublease 2 Ops in our 5 Op office with a Great Locaton just off the 5 Frwy. in Irvine. The office suite is in a 3 story Medical Building. The Ops are Plumbed and Ready to Add Your Chairs, Units, and X-ray Heads. There is Plenty of Room for your Supplies and a Front Desk Area for Your Use. Ideal for Someone Looking to Cut Overhead. E-mail us at:russellcannondds@earthlink. net. Check Out Our Website at: www. DrRussellCannon.com Please call us at 949-552-7874.

OFFICE SPACE FOR SUB LEASE —

Newly constructed GP office in Encino; three operatories fully equipt; sub leased two to three days a week; Ideal for Endo, Perio or Oral Surgeon. Please email: bdedental@gmail.com if interested or for more information. — 818-788-0700.

SUB-LEASE WANTED — GP office with 1400 sq. ft. in one of the best locations in Fresno. 3 opp. all equipped, ready to use. Sublease for 2 days per week. Very ideal for Endodontist, Periodontist or Oral Surgeon. Contact us at 559-930-1354.

DENTAL SUITE FOR LEASE — Newly constructed and equipped 3 ops. dental suite for lease. — Dmengdds@gmail.com — 408-839-4090.

DENTAL OFFICE TO SHARE — Looking for someone who wants to rent space in a 2 (fully equipped) operatory practice in Simi Valley. I am currently only there on Tuesdays and Thursdays. Great opportunity for a specialist to have a satellite office. Digital X-rays Digital pan located in busy outdoor mall in Simi Valley — 805-955-0181.

DENTAL OFFICE WITH 4 OPERATORIES

FOR LEASE — 1720 sq ft dental office equipped for 4 operatories. Existing equipment and cabinets can be negotiated. Available beginning October, 2012 — thuyb2002@hotmail.com — 510-865-1996.

FANTASTIC DENTAL/MEDICAL SPACE
FOR LEASE — (Great space for Medical
and Dental office such as Endo, Perio,
Prostho, GP, or pediatrician office) Great
opportunity to build up a great patient
base in this Tri-valley Area. Beautiful
office space with lots of windows and
great lighting in a medical - dental
building in a Hi growth & FANTASTIC
family Community. Free parking for all.
Minutes from 680 High way. Approx. 1529
SQFT. 4-5 operatories will fit . Asking \$
2:50 NNN. Two 5 year option Available.
Contact: Mohsen 415-987-9100.

DENTAL PRACTICES FOR SALE

DENTAL PRACTICE FOR SALE — This is a wonderful opportunity for an associate who is interested in a partial or full purchase. Looking for someone who is proficient in all phases of general dentistry, including molar endo, with at least 5 years of practice experience. This is a well established successful practice in Simi Valley, Ventura County, emphasizing quality dentistry and patient education. We have 6 operatories, Dexis X-ray, digital Pano, Eaglesoft software, computers & TVs in all ops. No HMOs or Medi-Cal. Please e-mail your resume to simidentalpractice@gmail.com — 805-522-8330.

PRACTICE FOR SALE — Located rural NE California. 5 yr old equipment, newly remodeled office, 4 OPS, PANO, Nobel Biocare Implant Sys., 3 d/wk hygiene. 2010 collections 527K on 3d/wk, 2009 collections 764K on 5d/wk. Great Christian staff, reasonable rent. Asking 175K. Prefer email contact at ddspractice4sale@yahoo.com — 530-386-5110.

SILICON VALLEY PRACTICE FOR SALE

— Incredible opportunity in silicon valley. Located within walking distance from Apple, Amazon, Seagate....in a Prof. dental building Well established general practice. Nice patients and loyal staff. 3 fully equipped Ops, with 1 more plumbed. Dentrix, Dexis digital X-ray, intraoral camera. Excellent fee, only UCR and Delta premier. 3 year average collect close to 1M with just 1 DDS 4d/wk and taking at least 1 month off a year. Possibility to buy the real estate also. greatgp4u@gmail.com.

CONTINUES ON 894



Professional Practice Sales

Specialists in the Sale and Appraisal of Dental Practices

Serving California Dentists since 1966

How much is your practice worth??

Selling or Buying, Call PPS today!

Practices Wanted

NORTHERN CALIFORNIA (415) 899-8580 – (800) 422-2818 Raymond and Edna Irving Ray@PPSsellsDDS.com www.PPSsellsDDS.com California DRE License 1422122

- **6008 MENDOCINO COAST FORT BRAGG** Cultural haven offers attractive lifestyle. 2011 collected \$725,000 on Owner 3-day week. 4-days of Hygiene. Digital radiography. Computers in ops.
- 6020 PEDO PRACTICE ATTRACTIVE FAMILY COMMUNITY 2012 trending \$550,000+ in collections with Available Profits of \$280,000+. Remarkable office with investment here topping \$345,000. Computerized charting with digital Pano and Ceph. Full price \$240,000.
- **6024 PERIO PRACTICE SAN FRANCISCO'S SOUTH BAY** On part time schedule of 19-hour week with 7-weeks off, collected \$600,000 in 2011. 2012 trending Profits of \$270,000. Attractive office, nice location. Full price \$150,000.
- **6025 CENTRAL MARIN COUNTY SAN ANSELMO** Well established practice collected \$490,000 in 2011 on 3-day week. 2+ days of Hygiene.
- **6026 SACRAMENTO** 2011 collected \$825,000 on 3-day week. Practice coupled with facility and location can do much more. Bring in specialists. Strong foundation can be developed into busier practice.
- 6027 PLEASANTON Collected \$500,000 with profits of \$260,000 in 2011.

 Office remodeled 3-year ago at the of 1.50,000. Nice "Town & Country" feel. Adec delively systems.
- **6028 BERKELEY'S ALTA BATES MEDICAL VILLAGE** 2011 collected \$525,000. Collections for in 16 in the 2012 have practice tracking \$600,000. Busy Hygiene 2 heutile.
- 6029 NORTHEAST CALIFORNIA ALTURAS Trade in smog and congestion for soaring mountains and close-knit communities. 2012 tracking \$600,000 on 3-day week. 3+ days of Hygiene. Strong Recall. Great staff. Beautiful office. 3-ops with Adec delivery systems. Be busy, be happy and take vacations. No worries here. Full price \$185,000.
- 6030 SANTA ROSA AREA 2012 tracking \$850,000+ in collections, reflecting growth over 2011. Strong profits. 4-days of Hygiene per week. Digital x-rays. Building optional purchase.
- **6031 MODESTO** Owner retiring. 2012 tracking \$430,000 in collections. 4-ops. Bilingual staff.
- **6032 MODESTO** Currently collecting \$520,000+ with Available Profits of \$210,000. 3-days of Hygiene.

Detailed Prospectuses on NorCal Practices can be viewed at www.PPSsellsDDS.com

SOUTHERN CALIFORNIA (714) 832-0230 – (800) 695-2732 Thomas Fitterer and Dean George PPSincnet@aol.com www.PPSDental.com California DRE License 324962

- MOUNTAIN RESORT Perfect for skier and fisherman. Great outdoor area. State-of-the-art 5-Op, high identity building. Gross \$1 Million, net \$500,000. Serious Seller has made it. Retirement more important than selling price. Great opportunity for one or two Dentists.
- NORTH SAN DIEGO BEACH CITY High identity dental building included in sale. Absentee senior Seller. Grosses \$800,000+ plus in 2011. \$1,000,000+ previously when Owner was active. Needs hands on Successor. Can be \$1,000,000+ again.
- TEMECULA MURRIETA Senior Dentist grosses \$750,000. Classic 4 Op office. Cash & indemnity no PPO's. Take to \$1,000,000 by adding PPO's. When Seller was younger, always did a Million. Only \$585,000.
- **HEMET TEMECULA** HMO. GP and Ortho. Fantastic high identity location. Will do over \$1 Million with right Buyer. Total price \$550,000.
- **REDLANDS** Gross \$20,000 per month. One of last chances to open in this beautiful city. Single story professional plaza. Major freeway exit. State-of-art office with 5 Ops. Full price \$250,000.
- **ORANGE COUNTY BEACH CITY** Senior Seller will assist Dentist with Specialist Team to take to \$2 Million first year. Fantastic opportunity.
- PALM SPRINGS Established 25 years. Valuable high identity Dental Building included in sale. Gross \$1,200,000. Five Ops with room for more. Smooth Transition assured.
- **BALDWIN PARK** Senior conservative Lady Dentist with high identity free-standing 1,000 sq.ft. 3-Op Dental Building. Young Buyer will do \$500,000 first year. Full price for building and practice is \$750,000.
- **LAMONT ARVIN** Dental Building and practice. Some HMO. Gross \$30,000+ per month on two days. 4 Ops. Next to McDonalds. Full time DDS will gross \$500,000 per year.
- **AT INTERSECTION OF 210 & 57** Gross \$1.2 Million. Emergency sale. Seller will assist in financing.
- LANCASTER Established 50 years in center of city. Home of Space Shuttle.

 Good growth area. 2,800 sq.ft., high-identity free standing building. 6

 Ops. Manager says "motivated Successor will do \$1 Million." Needs

 TLC. Full Price \$350,000.
- $\begin{tabular}{ll} \textbf{PALMDALE} & Great Practice. & Shopping Center. & Gross \$50,000 \ per \ month. \end{tabular}$
- **DOWNEY BELLFLOWER** High identity. Corner Strip Shopping Center. Gross \$400,000. 6 Ops, 4 equipped. This is a \$1 Million 2-shift Location. Full Price \$350,000
- PALMDALE Emergency Sale. 4 Ops. Full price \$200,000

FOUNDERS OF PRACTICE SALES

115+ years of combined expertise and experience! 3,000+ Sales - - 10,000+ Appraisals **CONFIDENTIAL**

PPS Representatives do not give our business name when returning your calls.

SELL YOUR ORANGE COUNTY OR LA PRACTICE GROSSING \$500K AND ASK PPS FOR A PRACTICE NETTING \$500K OR MORE.

BUYERS AND SELLERS SAY - "We have dealt with other firms - we like YOUR professional expertise.

We will recommend YOU to all our colleagues. Thank you."





Paul Maimone Broker/Owner

"HAPPY THANKSGIVING!!"

ANTELOPE VALLEY – (7) op comput. G.P. in a free standing bldg. Newer eqt., digital X-rays. Annual Gross Collect \$1.5M. Cash/Ins/PPO pts. 20-30 new pts/mos. (50) yrs of Goodwill. ANAHEIM #3 – (3) op comput. G.P. in a one story prof. bldg.. Gross Collect \$20K+/mos on 2 ½ days/wk. Does no advertising. Cash/Ins/PPO pts. Low rent and overhead. **NEW**

BAKERSFIELD #21 - (10) op comput. G.P. & Bldg. on main St. (3) ops fully eqt'd. (3) ops part egt'd & (4) plumbed. Store front w exposure. Collects ~\$500K/yr. on 3 days/wk. Cash/Ins/PPO.

BAKERSFIELD #24 – 4 ops/2 eqt'd. G.P. in a strip ctr. Cash/Ins/PPO. Gross \$180K p.t. SOLD CENTRAL VALLEY/So. FRESNO COUNTY - (3) op comput. G.P. in smaller town w ltd. competition. Newer eqt. Networked & digital. Dentrix & Dexis. Gross Collect \$40K+/mos NEW

CONEJO VALLEY - "TO DIE FOR!" DROP DEAD GORGEOUS! (3) op comput. G.P. and a Condo. Digital & Chartless. Cash/Ins/PPO pt base. Annual Gross Collect.\$500K+ on 3.5 days/wk (10) new pts/mos. Refers out all Endo/O.S. & Perio Surgery. Seller retiring.

HACIENDA HTS #2 – (3) op comput. G.P. Cash/Ins/PPO. 2012 Projected Gross Collect @ \$525K+. (38) yrs of Goodwill. 4½ days of Hygiene/wk. (10) new pts/mos. Seller retiring. NEW

IRVINE – (3) op Turnkey office located in a shop. ctr. Newer equipment. Reasonable rent. **NEW** NORTHRIDGE – (6) op comput. G.P., (5) ops eqt'd. In a remodeled prof. bldg. Cash/Ins/PPO &

HMO pts. ~ \$2K/mos in cap cks. Annual Gross Collect \$350K+ on (2) days/wk. REDUCED PORT HUENEME #2 – Turnkey w charts. (4) ops/(3) eqt'd. G.P. Digital. Strip Ctr. PENDING RESEDA#6 - (3) op comput G.P. located in a prof. bldg. Gross Collect. ~ \$140K/yr p.t. Cash/Ins/

PPO pts. Digital X-rays & Dentrix. Great starter or 2nd office. PENDING SAN JOAQUIN VALLEY - G.P. & Bldg. in small town w ltd. competition. (4) op comput. office.

Cash/Ins/PPO. Annual Gross Collect \$500K+. Very low overhead. Seller retiring. NEW SANTA BARBARA #3 – (3) op comput. G.P. in a prof/med/dental bldg. Cash/Ins/PPO. 8-10 new

pts/mos. Gross Collect. \$250K+ on a (4) day wk. Digital X-ray. Seller retiring. **PENDING** SANTA BARBARA #4 – (3) op p.t. G.P. (2) ops eqt'd. 40+ yrs of Goodwill. On main St. NEW

So. TULARE COUNTY - PORTERVILLE AREA – (6) op comput. G.P. in a major Shop. Ctr. Exposure/visibility/signage. Cash/Ins/PPO/Kids Denti-Cal pts. Gross Collect. \$500K+/yr.

VALENCIA - DROP DEAD GORGEOUS! (6) op comput. G.P. Digital X-Rays & Pano. Dentrix and Dexis s/w. CEREC. All the toys and whistles. Newer build out and eqt. 2012 Projected Gross Collect. \$770K. 22+ years of Goodwill. Seller has a degenerative condition & is calling it quits before it worsens. Seller will assist with transition. NEW

<u>UPCOMING PRACTICES:</u> Agoura, Beverly Hills, Camarillo, Corona, Montebello, Monrovia, Panorama City, Pasadena, SFV, Thousand Oaks, Torrance, Vista, & West Covina.

D & M SERVICES:

- Practice Sales & Appraisals
- Practice & Equipment Financing
- Expert Witness Court Testimony
- Pre Death and Disability Planning
- Practice Search & Matching ServicesLocate & Negotiate Dental Lease Space
- Medical/Dental Bldg. Sales & Leasing
- Pre Sale Planning

P.O. Box #6681, WOODLAND HILLS, CA. 91365 Toll Free 866.425.1877 Outside So. CA or 818.591.1401 Fax: 818.591.1998 www.dmpractice.com CA DRE Broker License # 01172430

CA Representative for the National Associaton of Practice Brokers (NAPB)

CLASSIFIEDS, CONTINUED FROM 892

DENTAL EQUIPMENT FOR SALE

EQUIPMENT FOR SALE — New Handheld Portable X-ray Unit(\$3500). New Intraoral Wall X-ray Unit (\$1650), New Mobile X-ray on Wheels (\$1695).New Chairs/Units Operatory Packages (\$3695), New Implant Motors (\$1850). Everything is Brand New, w/ Warranty. Contact NYCFREED@aol.com — 561-703-1961.

DENTAL EQUIPMENT FROM PRACTICE **MERGER** — Equipment from practice merger. Please feel free to make offer for items of interest. Photos available by request. Air Techniques Air Star 3 dual head air compressor \$1595 DentalEz dual head vacuum. \$1295 (2) Adec Cascade wall mount dental duo dental delivery unit with articulating arm. Controls for Dr and Assist. \$1475 ea or \$2800 for both (3) Adec dental delivery carts \$900 ea or \$2400 for all 3 Adec Priority dental chair blue vinyl/ fabric needs some repair but is functional \$995 Porter N2O in wall system includes (2) Flow Meters (4) wall mounts and (4) plumbing connections Manifold with Vanguard safety Alarm Sentinel wall alarm \$3750 for all (2) DMD intraoral cameras with (4) white Quasar TVs and (4) ceiling mounts \$950 Avaya Spirit phone system with 5 multi line phones Blk & ivory phones \$895 Dentsply wired curing light \$179 Buffalo endo bead sterilizer \$79 (3) Star in wall x-ray mount viewer \$79 ea (5) reception room chairs dark wood with green print \$95 ea or \$450 — 559-438-0121.

CEREC REDCAM — Used Cerec 3D redcam acquisition unit and milling unit. Cerec blocks, burrs, powdering unit included in sale. Software version 3.60. please call Ben Chew, DDS at 510-745-9299.

SELL YOUR PRACTICE.....

.... to the right buyer!

Knowing how, means doing all of the following - with precision:

- 1. Valid practice appraisal.
- Contract preparation and negotiations, including critical tax allocation consideration.
- **3.** Bank financing or Seller financing, with proper agreements to adequately protect the Seller and make the deal close realistically and expeditiously.
- Performance of "due diligence" requirements, to prevent later problems.
- Preparation of all documentation for stock sale, when applicable.
- **6.** Lease negotiations.

All six of these services costs no more. Maybe even less!

Lee Skarin & Associates is California's leading Dental Practice Broker. Their in-house attorney, Kurt Skarin, PhD., J.D., specializes in these matters. He does all of the above, and more. He is the catalytic agent that makes the sale happen - quickly and smoothly.

Dental Practice Brokers CA DRE #00863149

Your calls are invited. Put our thirty years of experience to work for you! Visit our website for current listings: www.LeeSkarinandAssociates.com

Offices: 805.777.7707 818.991.6552 800.752.7461

Lee Skarin & Associates

has scores of Buyers in their database. The Buyers' profiles personal desires and financial ability have been categorized to expertly select the right Buyer for your practice. Expert Buyer selection solidifies a deal. Lee Skarin & Associates services all of Southern California.

Australian Dental Association	adc2013.com	837
California Practice Sales	calpraticesales.net	884
CariFree	carifree.com	877
Carroll & Company Practice Sales	carrollandco.info	891
CDA Membership	cda.org/member	859
CDA Practice Support Center	cda.org/newdentist	846-847
Coast Dental Services	coastdental.com/dentists	855
D&M Practice Sales and Leasing	dmpractice.com	894
DOCS Education	docseducation.com	841
Implant Direct	implantdirect.com	860
Keller Laboratories	kellerlab.com	870
Lee Skarin and Associates, Inc.	leeskarinandassociates.com	895
Maddox Practice Group	maddoxpracticegroup.com	875
Northbay Networks Inc.	925-385-0562	876
Professional Practice Sales of the Great West	415-899-8580	893
Professional Practice Transitions	pptsales.com	888-889
Select Practice Services, Inc.	betterobin.com	899
Stratus Dental Group	stratusdental.com/cda	866-867
The Dentists Insurance Company	tdicsolutions.com	834, 842
TOLD Partners, Inc.	told.com	885
UCSF School of Dentistry	ucsfhr.ucsf.edu/careers/	839
Ultradent Products	ultradent.com	900
USC MS in Oral Facial Pain/Oral Medicine Program	ofpom@usc.edu	865
Western Practice Sales/John M. Cahill Associates	westernpracticesales.com	863, 869,

FOR ADVERTISING INFORMATION, PLEASE CONTACT COREY GERHARD AT 916-554-5304.

DR. BOB CONTINUED FROM 898

her seat, advance to the set and, grasping the channel dial between thumb and forefinger, move the pointer one quarter of an inch clockwise or counterclockwise until all viewers present agreed to leave it at one setting, whereupon the dialer regained his seat.

This accord almost never happened. As a result, early viewers on the threshold of discovering the art of sedentary channel "surfing," gained in a single evening more beneficial exercise than a 10K run sponsored by The Biggest Loser program.

At Zenith Electronics Corp. in 1955, Eugene Polley, an employee in the engineering department, sagely foresaw the day when television might blossom into 500 or more channels and viewers would risk cardiac arrest somewhere between the couch and the set vainly trying to find something worth looking at. So, he invented a device he christened the Flash-Matic, the first wireless remote control.

At last, TV viewers could change channels, alter the volume, mute the commercials, and quarrel amongst themselves over who possessed the remote control, all without leaving their seats. Skeletal musculature relaxed and in some cases disappeared altogether except for those few called into action in delivering carbohydrates to the mouth. The couch potato was born. The wireless remote inevitably evolved from Polley's simple four-function Flash-Matic to today's more sophisticated device that features upward of 400 buttons and issues commands to other devices and options the average person doesn't understand or care.

My large LCD flat screen sits there silently waiting. There are no dials or buttons around its periphery. The remote doesn't communicate with it. The remote talks to the cable box. The box talks to the screen. The DVD player Skeletal musculature relaxed and in some cases disappeared altogether except for those few hoops, or outfields. My wife has found called into action in delivering carbohydrates to the mouth. The couch potato was born.

can join in if it likes. The land phone, the high-speed Internet, Mr. Coffee, and numerous digital relatives of the "i" family are all "bundled" together like members of the Donner Party on a cold night. The remote, in a fit of pique, hides under the sofa cushions, refusing to come out until supplied with fresh AAs. Sometimes all units talk at once, including my wife. She says, "What else is on?" Small wonder the expression "Life used to be simpler" is heard from 99 percent of the populace trying to nap at major intersections and occupied public parks.

He who has the remote in hand knows possession is nine points of the law, but is also obliged to scroll through the first 50 channels, none of which even those with an English audio — are mutually acceptable. I surrender the remote to my spouse. Of the hundreds of channels available, only about five stand a chance of capturing the attention of both of us, but they have to be checked out regardless. The popcorn is growing cold, the pause button has been activated enough times during potty breaks to make a 90-minute movie that normally takes up three hours with commercials every 11 minutes to verge on four hours. It's going to be a long night.

I finally find a channel I fancy. There are no talking heads, only things that are

blowing up or crashing into each other during interminable left-hand circuits of oval race tracks. People with sticks are skillfully placing balls into cups, her acceptable channel, stumbling upon a movie that is well into its second hour, but she has instantly divined the plot and will be able to understand everything that develops later. Impasse.

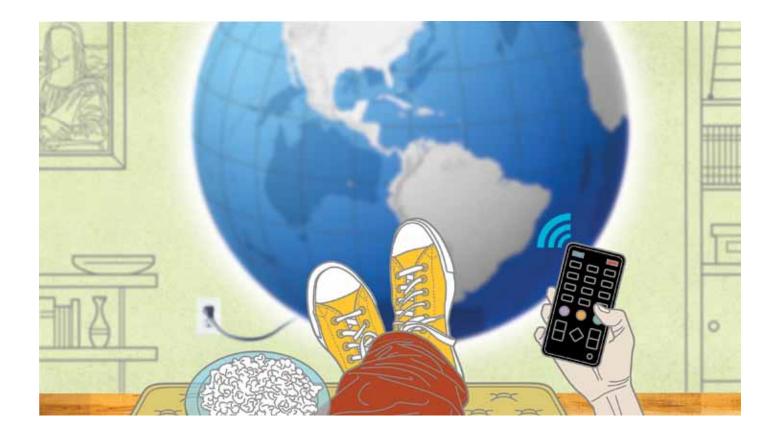
One compromise would be two remotes that would result in a dueling channel encounter rivaling that of the laser swords in the Star War series. Chances are that I would get hurt. The ultimate answer, of course, is two TVs. They would have to be identical to avoid arguments and one could not be sited in the bedroom where the movie-watcher's choice would drone on until midnight, the audio requiring an adjustment loud enough to be heard in the next block to offset the nonwatcher's snoring.

From all accounts, Eugene Polley was a pretty smart man. What bothers me most, I guess, is the irony. He had to wait for 57 years before a relatively small number of the people in the world learned of his existence and how his invention changed our lives forever.

Meanwhile a 20-year-old kid invents Facebook and 45 billion souls from Greenland to remote villages in Zimbabwe know his first name, who he married, and are glued to his project 24/7. Who knew? ■■■■

Dr. Bob

Inventor Saw Possibilities Were Remote



The remote, in a fit of pique, hides under the sofa cushions. refusing to come out until supplied with fresh AAs.

Robert E. Horseman. DDS

ILLUSTRATION BY VAL B. MINA

Eugene Polley died Sunday of natural causes at his home in Downers Grove, Ill. He was 96 years old.

- CNN, MAY 22, 2012

To anyone who was age 3 or older in 1955, this death notice should cause a sobering reflection. If you have a TV remote in your hand at this moment any of the three or four you own should do — I would respectfully ask that you push the pause button briefly in honor of Mr. Polley. Or at least the mute button. Better yet, the off button.

Difficult as it is to imagine for those under the age of 55, there was a time

when the only way to change the dozen channels of primitive television sets of the very early '50s was to manually turn a dial on the front of the set after it had kindled enough warmth to display the test pattern or Milton Berle, whichever was considered least annoying.

TV manufacturers had all agreed that the proper viewing distance, even for the bright dot in the center of the 12-inch screen, was to be four feet longer than an outstretched channel-changer hand could reach. This necessitated a designated changer to rise from his or

CONTINUES ON 897

Dental Practice Sales & Transitions



Loma Linda Dental 83 Southwestern Law 95



Select Practice Services, Inc.

Dental Practice Sales and Transitions
877.377.6246 • www.BetteRobin.com
17482 Irvine Blvd., Ste. E • Tustin, CA 92780

